

BEFORE THE COUNCIL OF THE
METROPOLITAN SERVICE DISTRICT

FOR THE PURPOSE OF APPROVING) RESOLUTION NO. 89-1083
A PURCHASE CONTRACT WITH)
CROWN ZELLERBACH) Introduced by Mike
Ragsdale, Presiding
Officer

WHEREAS, Metro Washington Park Zoos has need to purchase
custom print tableware supplies; and

WHEREAS, an invitation to bid was advertised in conformance
with Metro's procedures; and

WHEREAS, three bids were received with two of the bids being
non-responsive; and

WHEREAS, Zellerbach Paper Company was a responsive bidder with
the exception that they provided their bid bond one and one-half
hours after bid opening; and

WHEREAS, it has been determined that Zellerbach acted in good
faith and in accordance with the intent of the bid bond
requirement, now, therefore,

BE IT RESOLVED,

That the Council of the Metropolitan Service District:

1. Waive the requirement that the bid bond accompany the
bid.
2. Approve the contract with Zellerbach Paper Company for
the supply of custom printed tableware.

ADOPTED by the Council of the Metropolitan Service District
this 27th day of April, 1989.



Mike Ragsdale, Presiding Officer

CONVENTION, ZOO & VISITOR
FACILITIES COMMITTEE REPORT

Agenda Item No. 4.1

Meeting Date April 27, 1989

RESOLUTION NO. 89-1083, APPROVING A PURCHASE CONTRACT WITH CROWN
ZELLERBACH PAPER COMPANY FOR ZOO PAPER GOODS

Date: April 19, 1989

Presented by: Councilor Knowles

COMMITTEE RECOMMENDATION: At the April 18, 1989 Convention, Zoo & Visitor Facilities Committee meeting, members present -- Councilors DeJardin, Kelley and myself -- voted unanimously to recommend Council adoption of Resolution No. 89-1083. Councilors Buchanan and Van Bergen were absent.

COMMITTEE DISCUSSION/ISSUES: Zoo Visitor Services Division Manager Gayle Rathbun presented Resolution No. 89-1083 which would approve a contract with Crown Zellerbach Paper Company to supply custom printed tableware through October 31, 1990. Visitor Services followed the formal Request For Bids (RFB) process, consistent with Metro Code purchasing policies, and received three proposals. Crown Zellerbach's proposal was the only one which complied fully with the RFB requirements but they did not include a bid bond with their proposal at the time of the public bid opening, 3:30 p.m., March 14. Zellerbach did deliver the bid bond at 4:30 p.m. on March 14. Zoo staff believe Crown Zellerbach acted in good faith to deliver the bid bond in time and request a waiver of the requirement the bid bond be submitted with the proposal. The Committee did not express any concerns regarding this waiver as Metro General Counsel has indicated there is no problem with the bond and the waiver is in order. The Committee did not raise any additional issues or discussion.

jpm a:\res1083.cr

STAFF REPORT

CONSIDERATION OF A PURCHASE CONTRACT
WITH ZELLERBACH PAPER CO.

Date: 4/10/89

Presented by: Gayle Rathbun

PROPOSED ACTION

To approve a purchase contract with Zellerbach Paper Co. so that Metro Washington Park Zoo can purchase custom print tableware supplies for use in food service.

FACTUAL BACKGROUND AND ANALYSIS

Metro Washington Park Zoo has need to purchase custom print paper tableware supplies for use in food service. In the request for bids, these supplies were grouped into similar categories and bids were requested by aggregate totals for each category. Contracts will be awarded to lowest bidders in the separate categories based on the aggregate totals of items in those categories. The bid documents stated that all items were to be warehoused at supplier's expense and delivered to Metro Washington Park Zoo on a weekly basis in accordance with the needs of the Zoo. The documents also stated that Metro Washington Park Zoo agreed to purchase and take delivery of at least 50% of the total print run no later than October 31, 1989 and to purchase and take delivery of the remaining stock no later than October 31, 1990. Prices quoted were to remain in effect through the final delivery of October 31, 1990.

An advertisement was placed in Portland Business Today on February 23, 1989 and in The Skanner on February 22, 1989. Pre-bid conferences were held on March 2 and March 7, 1989. Three proposals were received and were reviewed by staff.

Proposals by Western Paper contained a stipulation that all goods must be delivered by 10/31/89 and that storage charges would be added on any goods stored with their company after that date. This stipulation is in direct conflict with the bid requirement to warehouse products through a final delivery date of October 31, 1990 and renders Western Paper Company's bid nonresponsive.

Unisource Corporation stipulated that their bid prices were subject to mill increases on all categories except napkins. The Zoo has subsequently received letters from Unisource stating that they did not bid on the napkin specified in the bid requirements and that the prices they bid on Chinet brand or equivalent products were incorrect; therefore, Unisource Corporation's bid is also nonresponsive.

Zellerbach Paper was the only company whose proposal complied with the bid requirement to warehouse and deliver the supplies as requested and to maintain the price bid for goods through October 31, 1990. However, at the time of the 3:00 p.m. public bid opening on March 14, 1989, Zellerbach Paper did not include a bid bond with their proposal. Zellerbach's bid bond was delivered at 4:30 p.m. the same day. This failure to deliver the bid bond at the time of the public bid opening appeared to be minor in nature and we request a waiver of the requirement that the bid bond be submitted with the proposal. We have had this issue reviewed by legal counsel and they concur that a waiver is in order.

We believe that Zellerbach acted in good faith and in accordance with the intent of the bid bond requirement by delivering the bond within one and one half hours of the bid opening. We recommend at this time that Zellerbach Paper Company be awarded a contract to supply the Zoo with custom print paper cups, Chinet brand or equivalent products and paper bags. This will enable the Zoo to expedite the purchase of printed paper goods so that we may continue to serve the public.

If all the bids are rejected, we could face a shortage of paper products that would cause us to purchase substitute products at a higher price. These products would not be custom paper products and therefore possibly an eyesore in relationship to other products in our operations.

This expenditure is budgeted for in the Visitor Services Tableware Supplies line item in this and next year's budget. We estimate that the expenditure will not exceed \$75,000 for the items to be purchased from Zellerbach Paper Co.

EXECUTIVE OFFICER'S RECOMMENDATION

The Executive Officer recommends Council adoption of Resolution No. 89-1083.



GRANT/CONTRACT SUMMARY

METROPOLITAN SERVICE DISTRICT

GRANT/CONTRACT NO. 900901 BUDGET CODE NO. 120 221620521250 00000
20 06 21 7445 00000
 FUND: Zoo DEPARTMENT: Vis. Svcs. (IF MORE THAN ONE) _____
 SOURCE CODE (IF REVENUE) _____

INSTRUCTIONS

- OBTAIN GRANT/CONTRACT NUMBER FROM CONTRACTS MANAGER. CONTRACT NUMBER SHOULD APPEAR ON THE SUMMARY FORM AND ALL COPIES OF THE CONTRACT.
- COMPLETE SUMMARY FORM.
- IF CONTRACT IS —
 - SOLE SOURCE, ATTACH MEMO DETAILING JUSTIFICATION.
 - UNDER \$2,500, ATTACH MEMO DETAILING NEED FOR CONTRACT AND CONTRACTOR'S CAPABILITIES, BIDS, ETC.
 - OVER \$2,500, ATTACH QUOTES, EVAL. FORM, NOTIFICATION OF REJECTION, ETC.
 - OVER \$50,000, ATTACH AGENDA MANAGEMENT SUMMARY FROM COUNCIL PACKET, BIDS, RFP, ETC.
- PROVIDE PACKET TO CONTRACTS MANAGER FOR PROCESSING

1. PURPOSE OF GRANT/CONTRACT Printed tableware supplies

2. TYPE OF EXPENSE PERSONAL SERVICES LABOR AND MATERIALS PROCUREMENT
 PASS THROUGH AGREEMENT INTER-GOVERNMENTAL AGREEMENT CONSTRUCTION
 OTHER

OR

TYPE OF REVENUE GRANT CONTRACT OTHER

3. TYPE OF ACTION CHANGE IN COST CHANGE IN WORK SCOPE
 CHANGE IN TIMING NEW CONTRACT

4. PARTIES Zellerbach Paper Company

5. EFFECTIVE DATE 4/28/89 TERMINATION DATE 10/31/90
 (THIS IS A CHANGE FROM _____)

6. EXTENT OF TOTAL COMMITMENT: ORIGINAL/NEW \$ 75,000.00
 PREV. AMEND _____
 THIS AMEND _____
 TOTAL \$ 75,000.00

7. BUDGET INFORMATION

A. AMOUNT OF GRANT/CONTRACT TO BE SPENT IN FISCAL YEAR 1988-8-9 \$ 16,000.00
 B. BUDGET LINE ITEM NAME Tableware Supp. AMOUNT APPROPRIATED FOR CONTRACT \$ 10,000.00
 C. ESTIMATED TOTAL LINE ITEM APPROPRIATION REMAINING AS OF Mar. 15, 1989 \$ 34,103.50

8. SUMMARY OF BIDS OR QUOTES (PLEASE INDICATE IF A MINORITY BUSINESS ENTERPRISE)

SUBMITTED BY See attached bid forms \$ _____ MBE
 AMOUNT
 SUBMITTED BY _____ \$ _____ MBE
 AMOUNT
 SUBMITTED BY No DBE's or WBE's answered request for bids \$ _____ MBE
 AMOUNT

9. NUMBER AND LOCATION OF ORIGINALS 3

10. A. APPROVED BY STATE/FEDERAL AGENCIES? YES NO NOT APPLICABLE
 B. IS THIS A DOT/UMTA/FHWA ASSISTED CONTRACT YES NO
11. IS CONTRACT OR SUBCONTRACT WITH A MINORITY BUSINESS? YES NO
 IF YES, WHICH JURISDICTION HAS AWARDED CERTIFICATION _____
12. WILL INSURANCE CERTIFICATE BE REQUIRED? YES NO
13. WERE BID AND PERFORMANCE BONDS SUBMITTED? YES NOT APPLICABLE
 TYPE OF BOND _____ Bid _____ AMOUNT \$ 81,092.30
 TYPE OF BOND _____ AMOUNT \$ _____
14. LIST OF KNOWN SUBCONTRACTORS (IF APPLICABLE)
- | | | |
|------------|---------------|------------------------------|
| NAME _____ | SERVICE _____ | <input type="checkbox"/> MBE |
| NAME _____ | SERVICE _____ | <input type="checkbox"/> MBE |
| NAME _____ | SERVICE _____ | <input type="checkbox"/> MBE |
| NAME _____ | SERVICE _____ | <input type="checkbox"/> MBE |
15. IF THE CONTRACT IS OVER \$10,000
 A. IS THE CONTRACTOR DOMICILED IN OR REGISTERED TO DO BUSINESS IN THE STATE OF OREGON?
 YES NO
 B. IF NO, HAS AN APPLICATION FOR FINAL PAYMENT RELEASE BEEN FORWARDED TO THE CONTRACTOR?
 YES DATE _____ INITIAL _____
16. COMMENTS:

GRANT/CONTRACT APPROVAL

INTERNAL REVIEW


 DEPARTMENT HEAD

FISCAL REVIEW

BUDGET REVIEW

CONTRACT REVIEW BOARD

(IF REQUIRED) DATE _____

1. _____
COUNCILOR
2. _____
COUNCILOR
3. _____
COUNCILOR

COUNCIL REVIEW

(IF REQUIRED)

DATE _____

LEGAL COUNSEL REVIEW AS NEEDED:

- A. DEVIATION TO CONTRACT FORM _____
- B. CONTRACTS OVER \$10,000 _____
- C. CONTRACTS BETWEEN GOVERNMENT AGENCIES _____

PUBLIC CONTRACT

THIS Contract is entered into between the METROPOLITAN SERVICE DISTRICT, a municipal corporation, whose address is 2000 S.W. First Avenue, Portland, Oregon 97201-5398, hereinafter referred to as "METRO," and Zellerbach Paper Company, whose address is 911 NE Columbia, Portland, OR 97220, hereinafter referred to as the "CONTRACTOR."

THE PARTIES AGREE AS FOLLOWS:

ARTICLE I

SCOPE OF WORK

CONTRACTOR shall perform the work and/or deliver to METRO the goods described in the Scope of Work attached hereto as Attachment "A." All services and goods shall be of good quality and, otherwise, in accordance with the Scope of Work.

ARTICLE II

TERM OF CONTRACT

The term of this Contract shall be for the period commencing April 28, 1989 through and including Oct. 31, 1990.

ARTICLE III

CONTRACT SUM AND TERMS OF PAYMENT

METRO shall compensate the CONTRACTOR for work performed and/or goods supplied as described in Attachment "B." Metro shall not be responsible for payment of any materials, expenses or costs other than those which are specifically included in Attachment "B."

ARTICLE IV

LIABILITY AND INDEMNITY

CONTRACTOR is an independent contractor and assumes full responsibility for the content of its work and performance of CONTRACTOR's labor, and assumes full responsibility for all liability for bodily injury or physical damage to person or property arising out of or related to this Contract, and shall indemnify and hold harmless METRO, its agents and employees, from any and all claims, demands, damages, actions, losses, and expenses, including attorney's fees, arising out of or in any way connected with its performance of this Contract. CONTRACTOR is solely responsible for paying CONTRACTOR's subcontractors. Nothing in this Contract shall create any contractual relationship between any subcontractor and METRO.

ARTICLE V

TERMINATION

METRO may terminate this Contract upon giving CONTRACTOR seven (7) days written notice. In the event of termination, CONTRACTOR shall be entitled to payment for work performed to the date of termination. METRO shall not be liable for indirect or consequential damages. Termination by METRO will not waive any claim or remedies it may have against CONTRACTOR.

ARTICLE VI

INSURANCE

CONTRACTOR shall maintain such insurance as will protect CONTRACTOR from claims under Workers' Compensation Acts and other employee benefits acts covering all of CONTRACTOR's employees

engaged in performing the work under this Contract; and from claims for damages because of bodily injury, including death and damages to property, all with coverage limits satisfactory to METRO. Liability insurance shall have minimum coverage limits of at least the dollar amounts listed in ORS 30.270. Additional coverage may be required in the Scope of Work attached hereto. This insurance must cover CONTRACTOR's operations under this Contract, whether such operations be by CONTRACTOR or by any subcontractor or anyone directly or indirectly employed by either of them. CONTRACTOR shall immediately increase the amounts of liability insurance required to reflect any changes in Oregon Law so that the insurance provided shall cover, at a minimum, the maximum liability limits under the Oregon Tort Claims Act.

If required in the Scope of Work attached hereto, CONTRACTOR shall provide METRO with a certificate of insurance complying with this article and naming METRO as an insured within fifteen (15) days of execution of this Contract or twenty-four (24) hours before services under this Contract commence, whichever date is earlier.

CONTRACTOR shall not be required to provide the liability insurance described in this Article if an express exclusion relieving CONTRACTOR of this requirement is contained in the Scope of Work.

ARTICLE VII

PUBLIC CONTRACTS

CONTRACTOR shall comply with all applicable provisions of ORS Chapters 187 and 279 and all other conditions and terms

necessary to be inserted into public contracts in the state of Oregon, as if such provisions were a part of this Contract.

CONTRACTOR acknowledges receipt of copies of ORS 187.010-.020 and 279.310-.430.

ARTICLE VIII

ATTORNEY'S FEES

In the event of any litigation concerning this Contract, the prevailing party shall be entitled to reasonable attorney's fees and court costs, including fees and costs on appeal to any appellate courts.

ARTICLE IX

QUALITY OF GOODS AND SERVICES

Unless otherwise specified, all materials shall be new and both workmanship and materials shall be of the highest quality. All workers and subcontractors shall be skilled in their trades. CONTRACTOR guarantees all work against defects in material or workmanship for a period of one (1) year from the date of acceptance or final payment by METRO, whichever is later. All guarantees and warranties of goods furnished to CONTRACTOR or subcontractors by any manufacturer or supplier shall be deemed to run to the benefit of METRO.

ARTICLE X

OWNERSHIP OF DOCUMENTS

All documents of any nature including, but not limited to, reports, drawings, works of art and photographs, produced by CONTRACTOR pursuant to this agreement are the property of METRO and

it is agreed by the parties hereto that such documents are works made for hire. CONTRACTOR does hereby convey, transfer and grant to METRO all rights of reproduction and the copyright to all such documents.

ARTICLE XI

SUBCONTRACTORS; DISADVANTAGED BUSINESS PROGRAM

CONTRACTOR shall contact METRO prior to negotiating any subcontracts and CONTRACTOR shall obtain approval from METRO before entering into any subcontracts for the performance of any of the services and/or supply of any of the goods covered by this Contract. METRO reserves the right to reasonably reject any subcontractor or supplier and no increase in the CONTRACTOR's compensation shall result thereby. All subcontracts related to this Contract shall include the terms and conditions of this agreement. CONTRACTOR shall be fully responsible for all of its subcontractors as provided in Article IV.

If required in the Scope of Work, CONTRACTOR agrees to make a good faith effort, as that term is defined in METRO's Disadvantaged Business Program (Section 2.04.160 of the Metro Code) to reach the goals of subcontracting n/a percent of the contract amount to Disadvantaged Businesses and n/a percent of the contract amount to Women-Owned Businesses. METRO reserves the right, at all times during the period of this agreement, to monitor compliance with the terms of this paragraph and METRO's Disadvantaged Business Program.

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ARTICLE XII

RIGHT TO WITHHOLD PAYMENTS

METRO shall have the right to withhold from payments due CONTRACTOR such sums as necessary, in METRO's sole opinion, to protect METRO against any loss, damage or claim which may result from CONTRACTOR's performance or failure to perform under this agreement or the failure of CONTRACTOR to make proper payment to any suppliers or subcontractors. If a liquidated damages provision is contained in the Scope of Work and if CONTRACTOR has, in METRO's opinion, violated that provision, METRO shall have the right to withhold from payments due CONTRACTOR such sums as shall satisfy that provision. All sums withheld by METRO under this Article shall become the property of METRO and CONTRACTOR shall have no right to such sums to the extent that CONTRACTOR has breached this Contract.

ARTICLE XIII

SAFETY

If services of any nature are to be performed pursuant to this agreement, CONTRACTOR shall take all necessary precautions for the safety of employees and others in the vicinity of the services being performed and shall comply with all applicable provisions of federal, state and local safety laws and building codes, including the acquisition of any required permits.

ARTICLE XIV

INTEGRATION OF CONTRACT DOCUMENTS

All of the provisions of any bidding documents including, but not limited to, the Advertisement for Bids, General and Special Instructions to Bidders, Proposal, Scope of Work, and Specifications which were utilized in conjunction with the bidding of this Contract

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are hereby expressly incorporated by reference. Otherwise, this Contract represents the entire and integrated agreement between METRO and CONTRACTOR and supersedes all prior negotiations, representations or agreements, either written or oral. This Contract may be amended only by written instrument signed by both METRO and CONTRACTOR. The law of the state of Oregon shall govern the construction and interpretation of this Contract.

ARTICLE XV
ASSIGNMENT

CONTRACTOR shall not assign any rights or obligations under or arising from this Contract without prior written consent from METRO.

ZELLERBACH PAPER COMPANY

METROPOLITAN SERVICE DISTRICT

By: _____
Title: _____
Date: _____

By: _____
Title: _____
Date: _____

YS/gl
7536C/509-4
07/29/87

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ATTACHMENT A

SCOPE OF WORK

1. Contractor must deliver to Metro Washington Park Zoo the items listed on the attached quotation sheet at the prices bid.
2. Contractor must deliver goods later than 8 weeks from the time of the bid award.
3. Printing overruns of more than 5% will not be accepted with the exception of printed napkins.
4. All artwork is the property of Metro Washington Park Zoo and must be returned to Deanna Wright, Food Service Manager when printing is completed.
5. Items are to be warehoused at Contractor's expense and delivered to Metro Washington Park Zoo on a weekly basis in accordance with the Zoo's needs.
6. Metro Washington Park Zoo will purchase and take delivery of at least 50% of the total print run no later than October 31, 1989.
7. Metro Washington Park Zoo will purchase and take delivery of all remaining stock no later than October 31, 1990.
8. Items and quantities to be provided are listed on the attached quotation sheet.

ATTACHMENT B

TERMS OF PAYMENT

1. The maximum sum payable under this contract is \$75,000.00.
2. Prices will be charged for goods per the quotation sheet included in "Attachment A, Scope of Work".
3. Contractor will invoice Metro monthly at 2000 SW 1st, Portland, OR 97201, with a copy sent to Metro Washington Park Zoo, 4001 SW Canyon Road, Portland, OR 97221, Attn: Visitor Services Division.
4. Invoices must be approved by the Food Service Manager prior to payment by Metro.
5. Contractor shall receive payment within 30 days after receipt of approved invoices.

METRO WASHINGTON PARK ZOO
VISITOR SERVICES
CUSTOM PRINT PAPER GOODS QUOTATION SHEET

AMOUNT
NEEDED

ITEM

COST/1,000

TOTAL CO

CUPS:

450,000	12 oz. waxed cold drink cup, 2 color printed	\$26.15/M	\$11,767.50 ✓
320,000	16 oz. waxed cold drink cup, 2 color printed	\$44.50/M	\$14,240.00 ✓
100,000	16 oz. waxed cold drink cup, squat cup	\$44.50/M	\$ 4,450.00 ✓
250,000	20 oz. waxed cold drink cup, 2 color printed	\$54.05/M	\$13,512.50 ✓
250,000	10 oz. poly lined hot drink cup, paper, 2 color printed	\$48.90/M	\$12,225.00 ✓
60,000	6 oz. sno cone cups, 2 color printed	\$16.75/M	\$ 1,005.00 ✓
<hr/>			<hr/>
1,430,000	Aggregate Total		Aggregate Total Cost \$57,200.00 ✓

CHINET BRAND OR EQUIVALENT (Strength to carry full meals; microwave safe; natural wood fibers; 100% biodegradable.)

100,000	9 3/4" round plate, 2 color printed 500/cs	\$61.16/M	\$ 6,116.00 ✓
50,000	6 3/4" round plate, 2 color printed 1M/cs	\$33.45/M	\$ 1,672.50 ✓
80,000	7 1/2" x 10" oval plate, 2 color printed 500/cs	\$54.10/M	\$ 4,328.00 ✓
28,000	16 oz. bowl, 2 color printed 1M/cs	\$46.60/M	\$ 1,304.80 ✓
<hr/>			<hr/>
258,000	Aggregate Total		Aggregate Total Cost \$13,421.30 ✓

(OVER)

	<u>BOXES</u> (Food grade paperboard)	COST/1,000	TOTAL COST
60,000	85 oz. square paper, no top, 2 color printed	NO BID	
30,000	130 oz. square paper, no top, 2 color printed	NO BID	
<hr/>			<hr/>
80,000	Aggregate Total		Aggregate Total Cost

	<u>BAGS</u>		
45,000	#2 white standup popcorn bag, 2 color printed (4 1/8" x 2 5/8" x 7 3/16"; 30 pound paper; 1,000 per bale, 10 pounds per bale)	1M/b1e-\$21.30/b1e	\$958.50 ✓
50,000	#3 dry wax french fry bag, 4 1/2" x 3 1/2", 2 color printed (2,000 per case; 4 pounds per case)	2M/cs-\$20.50/cs	\$512.50 ✓
<hr/>			<hr/>
95,000	Aggregate Total		Aggregate Total Cost

1,500,000	* <u>NAPKINS</u> (Food grade; 1 ply, 13" x 13" dispenser napkin, 2 color printed.)		
	Aggregate Total	Aggregate Total Cost	
	*JR Napkin 6000/case, order would be placed for 1,500,000 with a 10% over or under-run which is standard for the industry.		\$36.00/cs \$.006/each

Agg. Total \$ 9,000.00 ✓

How soon after you receive camera ready artwork will we receive product? 6 weeks

Name of your firm Zellerbach Phone (503) 255-2121
 Address 9111 N.E. Columbia Blvd. City Portland State OR Zip Code 97220
 Firm's authorized representative Karen Scheuch, Denise Rush - Merchandisers, Industrial

Prices firm thru contract period.
 No art or plate charges.
 Minimum delivery \$250.00
 TERMS: Net 30

Is your firm a certified minority business enterprise? yes no

Signature _____ Date March 9, 1989

UNDX

METRO WASHINGTON PARK ZOO
VISITOR SERVICES
CUSTOM PRINT PAPER GOODS QUOTATION SHEET

AMOUNT
NEEDED

ITEM

COST/1,000

TOTAL COST

CUPS:

450,000	12 oz. waxed cold drink cup, 2 color printed	\$26.15/M	\$11,767.50 ✓
320,000	16 oz. waxed cold drink cup, 2 color printed	\$44.50/M	\$14,240.00 ✓
100,000	16 oz. waxed cold drink cup, squat cup	\$44.50/M	\$ 4,450.00 ✓
250,000	20 oz. waxed cold drink cup, 2 color printed	\$54.05/M	\$13,512.50 ✓
250,000	10 oz. poly lined hot drink cup, paper, 2 color printed	\$48.90/M	\$12,225.00 ✓
60,000	6 oz. sno cone cups, 2 color printed	\$16.75/M	\$ 1,005.00 ✓
<hr/>			<hr/>
1,430,000	Aggregate Total		Aggregate Total Cost \$57,200.00 ✓

CHINET BRAND OR EQUIVALENT (Strength to carry full meals; microwave safe; natural wood fibers; 100% biodegradable.)

100,000	9 3/4" round plate, 2 color printed 500/cs	\$61.16/M	\$ 6,116.00 ✓
50,000	6 3/4" round plate, 2 color printed 1M/cs	\$33.45/M	\$ 1,672.50 ✓
80,000	7 1/2" x 10" oval plate, 2 color printed 500/cs	\$54.10/M	\$ 4,328.00 ✓
28,000	16 oz. bowl, 2 color printed 1M/cs	\$46.60/M	\$ 1,304.80 ✓
<hr/>			<hr/>
258,000	Aggregate Total		Aggregate Total Cost \$13,421.30 ✓

(OVER)

METRO WASHINGTON PARK ZOO
VISITOR SERVICES
CUSTOM PRINT PAPER GOODS QUOTATION SHEET

AMOUNT NEEDED	ITEM	COST/1,000	TOTAL COST
	<u>CUPS:</u>		
450,000	12 oz. waxed cold drink cup, 2 color printed	\$24.90/M	\$11,205.00
320,000	16 oz. waxed cold drink cup, 2 color printed	\$42.45/M	\$13,584.00
100,000	16 oz. waxed cold drink cup, squat cup	\$42.35/M	\$ 4,235.00
250,000	20 oz. waxed cold drink cup, 2 color printed	\$51.60/M	\$12,900.00
250,000	10 oz. poly lined hot drink cup, paper, 2 color printed	\$46.65/M	\$11,662.50
60,000	6 oz. sno cone cups, 2 color printed	No Bid	
<hr/> 1,430,000	Aggregate Total		Aggregate Total Cost \$53,586.60
	<u>CHINET BRAND OR EQUIVALENT</u> (Strength to carry full meals; microwave safe; natural wood fibers; 100% biodegradable.)		
100,000	9 3/4" round plate, 2 color printed	\$32.00/M	\$ 3,200.00
50,000	6 3/4" round plate, 2 color printed	\$35.50/M	\$ 1,775.00
80,000	7 1/2" x 10" oval plate, 2 color printed	\$29.65/M	\$ 2,372.00
28,000	16 oz. bowl, 2 color printed	\$49.60/M	\$ 1,388.80
<hr/> 258,000	Aggregate Total		Aggregate Total Cost \$9,735.80

Pricing good thru 10/89. Thereafter, subject to mill increases.

Price based on 4/15/89 mill increase. Prices subject to mill increases.

(OVER)

	BOXES (Food grade paperboard)	COST/1,000	TOTAL COST
50,000	85 oz. square paper, no top, 2 color printed	No Bid	No Bid
30,000	130 oz. square paper, no top, 2 color printed	No Bid	No Bid
<hr/>			<hr/>
80,000	Aggregate Total		Aggregate Total Cost
BAGS			
45,000	#2 white standup popcorn bag, 2 color printed (4 1/8" x 2 5/8" x 7 3/16"; 30 pound paper; 1,000 per bale, 10 pounds per bale)	\$14.50/M	\$652.50
50,000	#3 dry wax french fry bag, 4 1/2" x 3 1/2", 2 color printed (2,000 per case; 4 pounds per case)	\$4.45/M	\$222.50
<hr/>			<hr/>
95,000	Aggregate Total		Aggregate Total Cost \$875.00
NAPKINS (Facial grade; 1 ply, 13" x 13" dispenser napkin, 2 color printed.)			
1,500,000	Aggregate Total	\$4.45/M	\$6,675.00
			Aggregate Total Cost \$6,675.00

Prices subject
to mill increase

How soon after you receive camera ready artwork will we receive product? 6-8 weeks

Name of your firm Unisource Corporation Phone 654-6560

Address 2690 S.E. Mailwell Dr. City Milwaukie State OR zip Code 97222

Firm's authorized representative Kathy Dukart

Is your firm a certified minority business enterprise? yes no

Signature Kari Jacoby Bid Clerk Date 3/14/89

VISITOR SERVICES
CUSTOM PRINT PAPER GOODS QUOTATION SHEET

AMOUNT NEEDED	ITEM	COST/1,000
	<u>CUPS:</u>	<u>FT. HOWARD</u>
450,000	12 oz. waxed cold drink cup, 2 color printed	27.42M
320,000	16 oz. waxed cold drink cup, 2 color printed	46.66M
100,000	16 oz. waxed cold drink cup, squat cup	46.66M
250,000	20 oz. waxed cold drink cup, 2 color printed	56.73M
250,000	10 oz. poly lined hot drink cup, paper, 2 color printed	51.31M
60,000	6 oz. sno cone cups, 2 color printed *Min 300M	17.53M
<u>1,430,000</u>	Aggregate Total	

CHINET BRAND OR EQUIVALENT (Strength to carry full meals; microwave safe; natural wood fibers; 100% biodegradable.)

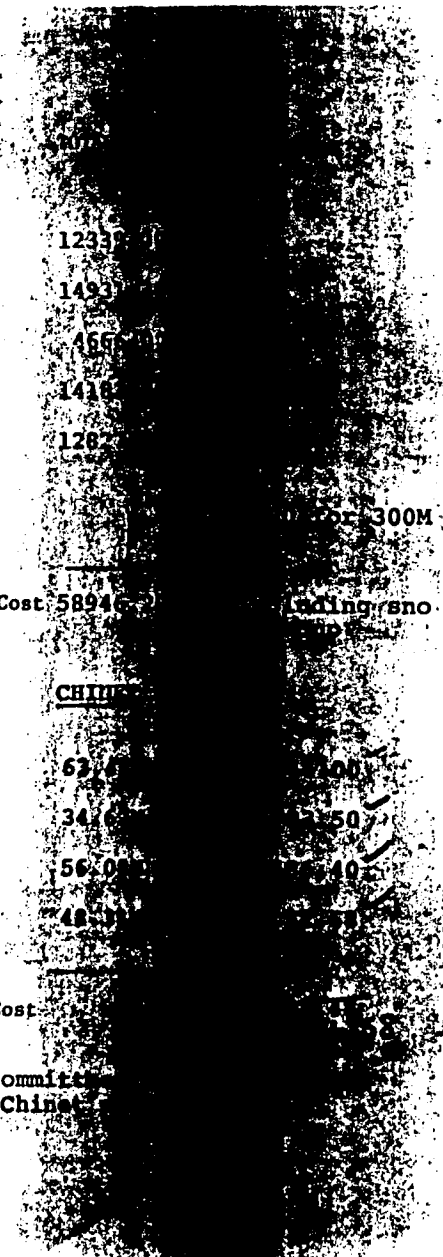
100,000	9 3/4" round plate, 2 color printed
50,000	6 3/4" round plate, 2 color printed
80,000	7 1/2" x 10" oval plate, 2 color printed
28,000	16 oz. bowl, 2 color printed
<u>258,000</u>	Aggregate Total

(OVER)

Aggregate Total Cost: 58946.00

Aggregate Total Cost: 158.00

We must have committed quantities on Chinet to 4-30-89.



VISITOR SERVICES

		COST/1,000	TOTAL COST
	<u>BOXES</u> (Food grade paperboard)		
50,000	85 oz. square paper, no top, 2 color printed	<u>CLARK</u> 164.09M	8204.50
30,000	130 oz. square paper, no top, 2 color printed	209.64M	10492
	+ Art & Plate charges \$200 to \$500 per size.		
80,000	Aggregate Total		Aggregate Total Cost 18696.50

	<u>BAGS</u>	<u>WESTLAND</u>	
45,000	#2 white standup popcorn bag, 2 color printed (4 1/8" x 2 5/8" x 7 3/16"; 30 pound paper; 1,000 per bale, 10 pounds per bale)	8.78M	395.10
50,000	#3 dry wax french fry bag, 4 1/2" x 3 1/2", 2 color printed (2,000 per case; 4 pounds per case)	4.65M	232.50
95,000	Aggregate Total		Aggregate Total Cost 627.60

	<u>NAPKINS</u> (Facial grade; 1 ply, 13" x 13" dispenser napkin, 2 color printed.)	<u>WISC. TISSUE</u>	
1,500,000	Aggregate Total	5.33M	Aggregate Total Cost 7995.00

How soon after you receive camera ready artwork will we receive product?

Name of your firm WESTERN PAPER CO Phone 289-2800

Address 6000 N. Cutter Circle City PORTLAND State OR Zip Code 97217

Firm's authorized representative TONY MONTES

Is your firm a certified minority business enterprise? yes no

Signature JUDY PETERSON Date March 14, 1989

Terms 1% 10th prox
Full Frt Allowed
Minimum Delivery 10 cases

All product must be delivered by 11-1-89.
Any quantity remaining at 11-1-89 will be billed in 1989.
charges will be added per page.