

**Metropolitan Exposition Recreation Commission
Resolution No. 14-13**


For the purpose of approving rental rates at the Oregon Convention Center for Fiscal Years 2016-2017, 2017-2018, 2018-2019 and 2019-2020.

WHEREAS, the Commission sets facility rental rates for the MERC venues, and;

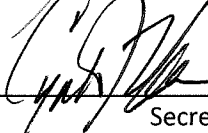
WHEREAS, the Oregon Convention Center seeks increased rental rates for fiscal years 2017-2018, 2018-2019, and 2019-2020 for events scheduled after June 30, 2017;

BE IT THEREFORE RESOLVED, that the Metropolitan Exposition Recreation Commission approves the Oregon Convention Center's rental rates, per Attachment A for fiscal years 2016-2017, 2017-2018, 2018-2019 and 2019-2020.

Passed by the Commission on June 4, 2014.




Chair



Secretary Treasurer

Approved As to Form:
Alison R. Kean, Metro Attorney

By: 

Nathan A. S. Sykes
Deputy Metro Attorney

MERC Staff Report

Agenda Item/Issue: For the purpose of approving the Oregon Convention Center rental rates for fiscal years 2016-2017, 2017-2018, 2018-2019 and 2019-2020.

Resolution No.: 14-13

Presented By: Scott Cruickshank

Date: June 4, 2014

Background and Analysis: In an effort to remain competitive while at the same time maximizing revenue opportunities, the Oregon Convention Center staff reviewed rates with west coast competitive venues and local hotels to gauge our competitors' meeting and ballroom rates. Many competitors are holding current rates to gain competitive advantage. Based on this research, OCC would like to extend present rental rates scheduled to change July 1, 2016 through June 30, 2017. Should the convention center hotel become a reality, the estimated open date would be congruent with the rates increasing July 1, 2017.

Establishing rates for a three-year period allows current and potential clients to plan accordingly for increases as well as OCC staff to prepare for the budget planning process. Many OCC clients need advance bid pricing or guaranteed rates for conventions. The proposed rate increases would be guaranteed for three years beginning in fiscal year 2017-2018, with increases averaging approximately three percent per year until June 30, 2020.

The OCC Advisory Committee was presented with the proposed increases at the May 2014 meeting and supported the increases proposed by staff.

Fiscal Impact: Increases would affect fiscal year 2017-2018 with the initial increase averaging approximately nine percent. Fiscal years 2018-2019 and 2019-2020 would remain flat.

Attachments to Resolution and/or Staff Report: Attachment A reflects proposed rates for exhibits halls, ballrooms and meeting spaces with comparison to past years. The proposal also outlines flat rates for convention business and non-convention business, as well as square footage rates for show utilization for exhibit halls in a tradeshow format.

Recommendation: Staff recommends that the Metropolitan Exposition Recreation Commission adopt Resolution 14-13, approving the proposed rental rates for the Oregon Convention Center through June 30, 2020, as outlined in Attachment A.

Exhibit Hall						
Non-convention						
NAME OF ROOM	SQUARE	NEW	NEW	NEW	NEW	
	SQ. FT.	FLAT RENT	FLAT RENT	FLAT RENT	FLAT RENT	
		07.01.07	07.01.10	07.01.13	07.01.17	
		INCREASE	INCREASE	INCREASE	INCREASE	
		9.2%	8.3%	9.1%	9.4%	
Exhibit Halls						Exhibit Halls
A, A1, B or E	30000	\$3,000	\$3,250	\$3,550	\$3,950	A, A1, B or E
A/A1, A1/B	60000	\$6,000	\$6,500	\$7,100	\$7,900	A/A1, A1/B
C or D	61000	\$6,200	\$6,700	\$7,300	\$8,050	C or D
A/A1/B	90000	\$9,375	\$10,000	\$10,900	\$11,900	A/A1/B
B/C or D/E	93000	\$9,600	\$10,200	\$11,250	\$12,250	B/C or D/E
A1/B/C	124000	\$12,900	\$13,700	\$14,950	\$16,350	A1/B/C
C/D	130000	\$13,450	\$14,300	\$15,600	\$17,100	C/D
A/A1/B/C	155000	\$16,050	\$17,000	\$18,550	\$20,400	A/A1/B/C
B/C/D or C/D/E	162000	\$16,800	\$17,800	\$19,400	\$21,350	B/C/D or C/D/E
B/C/D/E or A1/B/C/D	195000	\$20,200	\$21,600	\$22,550	\$25,650	B/C/D/E or A1/B/C/D
A/A1/B/C/D	222000	\$23,000	\$24,450	\$26,700	\$29,250	A/A1/B/C/D
A1/B/C/D/E	225000	\$23,000	\$24,450	\$26,700	\$29,250	A1/B/C/D/E
A/A1/B/C/D/E	255000	\$26,500	\$28,100	\$30,650	\$33,550	A/A1/B/C/D/E
Convention						
NAME OF ROOM	SQUARE	NEW	NEW	NEW	NEW	
	SQ. FT.	FLAT RENT	FLAT RENT	FLAT RENT	FLAT RENT	
		07.01.07	07.01.10	07.01.13	07.01.17	
		INCREASE	INCREASE	INCREASE	INCREASE	
		4.5%	9.8%	9.6%	11.6%	
Exhibit Halls						Exhibit Halls
A, A1, B or E	30000	\$2,300	\$2,550	\$2,800	\$3,200	A, A1, B or E
A/A1, A1/B	60000	\$4,600	\$5,100	\$5,600	\$6,400	A/A1, A1/B
C or D	61000	\$4,750	\$5,250	\$5,800	\$6,500	C or D
A/A1/B	90000	\$7,200	\$7,950	\$8,700	\$9,600	A/A1/B
B/C or D/E	93000	\$7,400	\$8,200	\$9,000	\$9,950	B/C or D/E
A1/B/C	124000	\$9,900	\$10,900	\$11,950	\$13,250	A1/B/C
C/D	130000	\$10,350	\$11,400	\$12,500	\$13,950	C/D
A/A1/B/C	155000	\$12,350	\$13,550	\$14,850	\$16,600	A/A1/B/C
B/C/D or C/D/E	162000	\$12,900	\$14,200	\$15,550	\$17,400	B/C/D or C/D/E
B/C/D/E or A1/B/C/D	195000	\$15,550	\$17,200	\$18,850	\$20,800	B/C/D/E or A1/B/C/D
A/A1/B/C/D	222000	\$17,700	\$19,500	\$21,400	\$23,650	A/A1/B/C/D
A1/B/C/D/E	225000	\$17,700	\$19,500	\$21,400	\$23,650	A1/B/C/D/E
A/A1/B/C/D/E	255000	\$20,400	\$22,400	\$24,550	\$27,400	A/A1/B/C/D/E

Ballroom

Non-convention

NAME OF ROOM	SQUARE FOOT	NEW RENT <u>7.1.07</u> <u>INCREASE</u> <u>10.5%</u>	NEW RENT <u>7.1.10</u> <u>INCREASE</u> <u>9.4%</u>	NEW RENT <u>7.1.13</u> <u>INCREASE</u> <u>10.0%</u>	NEW RENT <u>7.1.17</u> <u>INCREASE</u> <u>7.8%</u>	
Oregon Ballroom						Oregon Ballroom
201, 202, 203, 204	6300	\$1,600	\$1,750	\$1,925	\$2,075	201, 202, 203, 204
201-202, 202-203, 203-204	12600	\$3,200	\$3,500	\$3,850	\$4,150	201-202, 202-203, 203-204
201-203, 202-204	18900	\$4,800	\$5,250	\$5,775	\$6,225	201-203, 202-204
201-204	25200	\$6,400	\$7,000	\$7,700	\$8,300	201-204
Portland Ballroom						Portland Ballroom
251 or 256	4000	\$1,050	\$1,150	\$1,250	\$1,350	251 or 256
253, 254, 257 or 258	4200	\$1,100	\$1,200	\$1,300	\$1,400	253, 254, 257 or 258
252 or 255	4700	\$1,200	\$1,300	\$1,400	\$1,500	252 or 255
251-258 or 256-257	8200	\$2,150	\$2,350	\$2,550	\$2,750	251-258 or 256-257
253-254 or 253-258 or 254-257	8400	\$2,200	\$2,400	\$2,600	\$2,800	253-254 or 253-258 or 254-257
251-252 or 255-256	8700	\$2,250	\$2,450	\$2,650	\$2,850	251-252 or 255-256
252-253 or 254-255	8900	\$2,300	\$2,500	\$2,700	\$2,900	252-253 or 254-255
251-257-258 or 256-257-258	12400	\$3,200	\$3,500	\$3,800	\$4,100	251-257-258 or 256-257-258
252-253-254 or 253-254-255	13100	\$3,400	\$3,700	\$4,000	\$4,300	252-253-254 or 253-254-255
251-256-257-258	16400	\$4,300	\$4,700	\$5,100	\$5,400	251-256-257-258
253-254-257-258	16800	\$4,400	\$4,800	\$5,200	\$5,600	253-254-257-258
251-252-253-258 or 254-255-256-257	17100	\$4,450	\$4,850	\$5,250	\$5,650	251-252-253-258 or 254-255-256-257
252-253-254-255	17800	\$4,600	\$5,000	\$5,400	\$5,800	252-253-254-255
251-252-253-254-257-258	25500	\$6,600	\$7,200	\$7,800	\$8,400	251-252-253-254-257-258
253-254-255-256-257-258	25500	\$6,600	\$7,200	\$7,800	\$8,400	253-254-255-256-257-258
251-252-253-254-255-256-257-258	34200	\$8,900	\$9,700	\$10,500	\$11,300	251-252-253-254-255-256-257-258

Ballroom

Convention

NAME OF ROOM	SQUARE FOOT	NEW RENT	NEW RENT	NEW RENT	NEW RENT	
		<u>7.1.07</u>	<u>7.1.10</u>	<u>7.1.13</u>	<u>7.1.10</u>	
		<u>INCREASE</u>	<u>INCREASE</u>	<u>INCREASE</u>	<u>INCREASE</u>	
		<u>18.2%</u>	<u>7.7%</u>	<u>7.2%</u>	<u>10.2%</u>	
Oregon Ballroom						Oregon Ballroom
201, 202, 203, 204	6300	\$1,300	\$1,400	\$1,500	\$1,675	201, 202, 203, 204
201-202, 202-203, 203-204	12600	\$2,600	\$2,800	\$3,000	\$3,350	201-202, 202-203, 203-204
201-203, 202-204	18900	\$3,900	\$4,200	\$4,500	\$5,025	201-203, 202-204
201-204	25200	\$5,200	\$5,600	\$6,000	\$6,700	201-204
Portland Ballroom						Portland Ballroom
251 or 256	4000	\$850	\$925	\$1,025	\$1,125	251 or 256
253, 254, 257 or 258	4200	\$900	\$975	\$1,075	\$1,175	253, 254, 257 or 258
252 or 255	4700	\$1,000	\$1,075	\$1,175	\$1,275	252 or 255
251-258 or 256-257	8200	\$1,750	\$1,900	\$2,100	\$2,300	251-258 or 256-257
253-254 or 253-258 or 254-257	8400	\$1,800	\$1,950	\$2,150	\$2,350	253-254 or 253-258 or 254-257
251-252 or 255-256	8700	\$1,850	\$2,000	\$2,200	\$2,400	251-252 or 255-256
252-253 or 254-255	8900	\$1,900	\$2,050	\$2,250	\$2,450	252-253 or 254-255
251-257-258 or 256-257-258	12400	\$2,600	\$2,825	\$3,125	\$3,475	251-257-258 or 256-257-258
252-253-254 or 253-254-255	13100	\$2,800	\$3,025	\$3,325	\$3,625	252-253-254 or 253-254-255
251-256-257-258	16400	\$3,500	\$3,800	\$4,200	\$4,600	251-256-257-258
253-254-257-258	16800	\$3,600	\$3,900	\$4,300	\$4,700	253-254-257-258
251-252-253-258 or 254-255-256-257	17100	\$3,650	\$3,950	\$4,350	\$4,750	251-252-253-258 or 254-255-256-257
252-253-254-255	17800	\$3,800	\$4,100	\$4,500	\$4,900	252-253-254-255
251-252-253-254-257-258	25500	\$5,400	\$5,850	\$6,450	\$7,100	251-252-253-254-257-258
253-254-255-256-257-258	25500	\$5,400	\$5,850	\$6,450	\$7,100	253-254-255-256-257-258
251-252-253-254-255-256-257-258	34200	\$7,300	\$7,900	\$8,700	\$9,500	251-252-253-254-255-256-257-258

Meeting Rooms

Non-Convention

<u>NAME OF ROOM</u>	<u>SQUARE FOOT</u>	<u>NEW RENT</u> <u>7.1.07</u>	<u>NEW RENT</u> <u>7.1.10</u>	<u>NEW RENT</u> <u>7.1.13</u>	<u>NEW RENT</u> <u>7.1.17</u>	<u>NAME OF ROOM</u>
		INCREASE: 10.4%	INCREASE: 9.6%	INCREASE: 10.2%	INCREASE: 10.5%	
A101, A102, C127 C128		\$ 75.00	\$ 75.00	\$ 90.00	\$ 90.00	A101, A102, C127 C128
A103 C126	621	\$ 180.00	\$ 200.00	\$ 220.00	\$ 240.00	A103 C126
A104 C125	756	\$ 220.00	\$ 230.00	\$ 260.00	\$ 290.00	A104 C125
A103-104 C125-126	1377	\$ 400.00	\$ 430.00	\$ 480.00	\$ 530.00	A103-104 C125-126
A105 C124	1874	\$ 545.00	\$ 600.00	\$ 650.00	\$ 720.00	A105 C124
A106 C123	2231	\$ 650.00	\$ 710.00	\$ 780.00	\$ 860.00	A106 C123
A105-106 C123-124	4105	\$ 1,195.00	\$ 1,310.00	\$ 1,430.00	\$ 1,580.00	A105-106 C123-124
A107 C122	826	\$ 240.00	\$ 260.00	\$ 290.00	\$ 320.00	A107 C122
A108 C121	737	\$ 215.00	\$ 240.00	\$ 260.00	\$ 290.00	A108 C121
A107-108 C121-122	1563	\$ 455.00	\$ 500.00	\$ 550.00	\$ 610.00	A107-108 C121-122
A109 C120	783	\$ 230.00	\$ 250.00	\$ 270.00	\$ 300.00	A109 C120
A108-109 C120-121	1520	\$ 445.00	\$ 490.00	\$ 530.00	\$ 590.00	A108-109 C120-121
A107-109 C120-122	2346	\$ 685.00	\$ 750.00	\$ 820.00	\$ 910.00	A107-109 C120-122
B110 B119	783	\$ 230.00	\$ 250.00	\$ 270.00	\$ 300.00	B110
B111 B118	737	\$ 215.00	\$ 240.00	\$ 260.00	\$ 290.00	B111
B110-111 B118-119	1520	\$ 445.00	\$ 490.00	\$ 530.00	\$ 590.00	B110-111
B112 B117	937	\$ 275.00	\$ 300.00	\$ 330.00	\$ 360.00	B112
B111-112 B117-118	1674	\$ 490.00	\$ 540.00	\$ 590.00	\$ 650.00	B111-112
B110-112 B117-119	2457	\$ 720.00	\$ 790.00	\$ 860.00	\$ 950.00	B110 - 111 - 112
B113 B116	1665	\$ 485.00	\$ 530.00	\$ 580.00	\$ 640.00	B113 B116
B114 B115	1170	\$ 340.00	\$ 370.00	\$ 410.00	\$ 450.00	B114 B115
B113-114 B115-116	2835	\$ 825.00	\$ 900.00	\$ 990.00	\$ 1,090.00	B113-114, 115-116
B114-115	2340	\$ 680.00	\$ 740.00	\$ 820.00	\$ 900.00	B114-115
B113-115 B114-116	4005	\$ 1,165.00	\$ 1,270.00	\$ 1,400.00	\$ 1,540.00	B113 - 114 - 115
B113 - 114 - 115 - 116	5670	\$ 1,650.00	\$ 1,800.00	\$ 1,980.00	\$ 2,180.00	B113 - 114 - 115 - 116

D129	785	\$	230.00	\$	250.00	\$	270.00	\$	300.00	D129
D130	1024	\$	295.00	\$	320.00	\$	360.00	\$	400.00	D130
D131	1228	\$	355.00	\$	390.00	\$	430.00	\$	470.00	D131
D132	1010	\$	290.00	\$	320.00	\$	360.00	\$	400.00	D132
D133 E148	811	\$	235.00	\$	260.00	\$	280.00	\$	310.00	D133 E148
D134 E147	647	\$	185.00	\$	200.00	\$	220.00	\$	240.00	D134 E147
D135 E146	1386	\$	405.00	\$	450.00	\$	490.00	\$	540.00	D135 E146
D136 E145	1818	\$	520.00	\$	570.00	\$	640.00	\$	700.00	D136 E145
D137 E144	983	\$	285.00	\$	300.00	\$	340.00	\$	380.00	D137 E144
D138 E143	940	\$	275.00	\$	300.00	\$	340.00	\$	380.00	D138 E143
D139 E142	958	\$	280.00	\$	300.00	\$	340.00	\$	380.00	D139 E142
D140	814	\$	235.00	\$	260.00	\$	280.00	\$	310.00	D140
D129-130	1809	\$	530.00	\$	580.00	\$	630.00	\$	700.00	D129-130
D131-132	2238	\$	645.00	\$	710.00	\$	790.00	\$	870.00	D131-132
D133-134 E147-148	1458	\$	420.00	\$	460.00	\$	500.00	\$	550.00	D133-134 E147-148
D135-136 E145-146	3204	\$	925.00	\$	1,020.00	\$	1,130.00	\$	1,240.00	D135-136 E145-146
D137-138 E143-144	1923	\$	560.00	\$	600.00	\$	680.00	\$	760.00	D137-138 E143-144
D138-139 E142-143	1898	\$	555.00	\$	600.00	\$	680.00	\$	760.00	D138-139 E142-143
D137-139 E142-144	2881	\$	840.00	\$	900.00	\$	1,020.00	\$	1,140.00	D137-139 E142-144
D137-140	3695	\$	1,075.00	\$	1,160.00	\$	1,300.00	\$	1,450.00	D137-140
D138-140	2712	\$	790.00	\$	860.00	\$	960.00	\$	1,070.00	D138-140
D139-140	1772	\$	515.00	\$	560.00	\$	620.00	\$	690.00	D139-140
E141	1212	\$	350.00	\$	380.00	\$	420.00	\$	460.00	E141
E141-142	2170	\$	630.00	\$	680.00	\$	760.00	\$	840.00	E141-142
E141-143	3110	\$	905.00	\$	980.00	\$	1,100.00	\$	1,220.00	E141-143
E141-144	4093	\$	1,190.00	\$	1,280.00	\$	1,440.00	\$	1,600.00	E141-144
F149 F152	1158	\$	330.00	\$	360.00	\$	400.00	\$	440.00	F149 F152
F150 F151	1875	\$	545.00	\$	600.00	\$	660.00	\$	730.00	F150 F151
F149-150 F151-152	3033	\$	875.00	\$	960.00	\$	1,060.00	\$	1,170.00	F149-150 F151-152
F149-151 F150-152	4908	\$	1,420.00	\$	1,560.00	\$	1,720.00	\$	1,900.00	F149-151 F150-152
F150-151	3750	\$	1,090.00	\$	1,200.00	\$	1,320.00	\$	1,460.00	F150-151
F149-F152	6066	\$	1,750.00	\$	1,920.00	\$	2,120.00	\$	2,340.00	F149-F152
				\$	-					
A series A101-109	8256	\$	2,430.00	\$	2,640.00	\$	2,910.00	\$	3,200.00	A series A101-109
B series B110-119	10584	\$	3,090.00	\$	3,380.00	\$	3,700.00	\$	4,080.00	B series B110-119
C series C120-128	8256	\$	2,430.00	\$	2,640.00	\$	2,910.00	\$	3,200.00	C series C120-128
D series D129-140	10595	\$	3,595.00	\$	3,930.00	\$	4,350.00	\$	4,810.00	D series D131-140
E series E141-148	8755	\$	2,535.00	\$	2,760.00	\$	3,030.00	\$	3,390.00	E series E141-148
F series F149-152	6066	\$	1,750.00	\$	1,920.00	\$	2,120.00	\$	2,340.00	F series F149-152
		\$	15,830.00	\$	17,270.00	\$	19,020.00	\$	21,020.00	

Meeting Rooms

Convention

NAME OF ROOM	SQUARE FOOT	NEW RENT	NEW RENT	NEW RENT	NEW RENT	NAME OF ROOM
		7.1.07	7.1.10	7.1.13	7.1.17	
		INCREASE: 10.9%	INCREASE: 12.01%	INCREASE: 14.5%	INCREASE: 12.7%	
A101, A102, C127 C128		\$ 75.00	\$ 75.00	\$ 85.00	\$ 85.00	A101, A102, C127 C128
A103 C126	621	\$ 140.00	\$ 160.00	\$ 180.00	\$ 200.00	A103 C126
A104 C125	756	\$ 175.00	\$ 190.00	\$ 220.00	\$ 250.00	A104 C125
A103-104 C125-126	1377	\$ 315.00	\$ 350.00	\$ 400.00	\$ 450.00	A103-104 C125-126
A105 C124	1874	\$ 430.00	\$ 470.00	\$ 540.00	\$ 610.00	A105 C124
A106 C123	2231	\$ 515.00	\$ 570.00	\$ 650.00	\$ 730.00	A106 C123
A105-106 C123-124	4105	\$ 945.00	\$ 1,040.00	\$ 1,190.00	\$ 1,340.00	A105-106 C123-124
A107 C122	826	\$ 190.00	\$ 210.00	\$ 240.00	\$ 270.00	A107 C122
A108 C121	737	\$ 170.00	\$ 190.00	\$ 210.00	\$ 250.00	A108 C121
A107-108 C121-122	1563	\$ 360.00	\$ 400.00	\$ 450.00	\$ 520.00	A107-108 C121-122
A109 C120	783	\$ 180.00	\$ 200.00	\$ 230.00	\$ 260.00	A109 C120
A108-109 C120-121	1520	\$ 350.00	\$ 390.00	\$ 440.00	\$ 510.00	A108-109 C120-121
A107-109 C120-122	2346	\$ 540.00	\$ 600.00	\$ 680.00	\$ 780.00	A107-109 C120-122
B110 B119	783	\$ 180.00	\$ 200.00	\$ 230.00	\$ 260.00	B110
B111 B118	737	\$ 170.00	\$ 190.00	\$ 210.00	\$ 250.00	B111
B110-111 B118-119	1520	\$ 350.00	\$ 390.00	\$ 440.00	\$ 510.00	B110-111
B112 B117	937	\$ 215.00	\$ 240.00	\$ 270.00	\$ 300.00	B112
B111-112 B117-118	1674	\$ 385.00	\$ 430.00	\$ 480.00	\$ 550.00	B111-112
B110-112 B117-119	2457	\$ 565.00	\$ 630.00	\$ 710.00	\$ 810.00	B110 - 111 - 112
B113 B116	1665	\$ 385.00	\$ 420.00	\$ 480.00	\$ 540.00	B113 B116
B114 B115	1170	\$ 270.00	\$ 300.00	\$ 340.00	\$ 380.00	B114 B115
B113-114 B115-116	2835	\$ 655.00	\$ 720.00	\$ 820.00	\$ 920.00	B113-114, 115-116
B114-115	2340	\$ 540.00	\$ 600.00	\$ 680.00	\$ 760.00	B114-115
B113-115 B114-116	4005	\$ 925.00	\$ 1,020.00	\$ 1,160.00	\$ 1,300.00	B113 - 114 - 115
B113 - 114 - 115 - 116	5670	\$ 1,310.00	\$ 1,440.00	\$ 1,640.00	\$ 1,840.00	B113 - 114 - 115 - 116
D129	785	\$ 180.00	\$ 200.00	\$ 230.00	\$ 260.00	D129
D130	1024	\$ 230.00	\$ 260.00	\$ 300.00	\$ 340.00	D130
D131	1228	\$ 285.00	\$ 310.00	\$ 360.00	\$ 400.00	D131
D132	1010	\$ 230.00	\$ 260.00	\$ 300.00	\$ 340.00	D132
D133 E148	811	\$ 185.00	\$ 210.00	\$ 240.00	\$ 260.00	D133 E148
D134 E147	647	\$ 150.00	\$ 160.00	\$ 180.00	\$ 200.00	D134 E147
D135 E146	1386	\$ 320.00	\$ 350.00	\$ 400.00	\$ 460.00	D135 E146
D136 E145	1818	\$ 420.00	\$ 460.00	\$ 530.00	\$ 600.00	D136 E145
D137 E144	983	\$ 225.00	\$ 240.00	\$ 280.00	\$ 320.00	D137 E144
D138 E143	940	\$ 215.00	\$ 240.00	\$ 280.00	\$ 320.00	D138 E143
D139 E142	958	\$ 220.00	\$ 240.00	\$ 280.00	\$ 320.00	D139 E142
D140	814	\$ 185.00	\$ 210.00	\$ 240.00	\$ 270.00	D140
D129-130	1809	\$ 410.00	\$ 460.00	\$ 530.00	\$ 600.00	D129-130
D131-132	2238	\$ 515.00	\$ 570.00	\$ 660.00	\$ 740.00	D131-132

NSF

NAME OF ROOM	SQUARE SQ. FT.	NEW NSF	NEW NSF	NEW NSF	NEW NSF	
		<u>7.1.07</u>	<u>7.1.10</u>	<u>7.1.13</u>	<u>7.1.17</u>	
		<u>INCREASE</u>	<u>INCREASE</u>	<u>INCREASE</u>	<u>INCREASE</u>	
		<u>8.0%</u>	<u>7.5%</u>	<u>7.0%</u>	<u>7.0%</u>	
Exhibit Halls						Exhibit Halls
A, B or E	30000	\$0.27	\$0.29	\$0.31	\$0.34	A, B or E
A/A1,A1/B, C or D	60000	\$0.27	\$0.29	\$0.31	\$0.34	A/A1 or A1/B
A/A1/B, B/C, D/E	90000	\$0.27	\$0.29	\$0.31	\$0.34	A/A1/B
A1/B/C	124000	\$0.27	\$0.29	\$0.31	\$0.34	A1/B/C
C/D	130000	\$0.27	\$0.29	\$0.31	\$0.34	C/D
A/A1/B/C	155000	\$0.27	\$0.29	\$0.31	\$0.34	A/A1/B/C
B/C/D or C/D/E	162000	\$0.27	\$0.29	\$0.31	\$0.34	B/C/D or C/D/E
B/C/D/E or A1/B/C/D	195000	\$0.27	\$0.29	\$0.31	\$0.34	B/C/D/E or A1/B/C/D
A/A1/B/C/D or A1/B/C/D/E	222000	\$0.27	\$0.29	\$0.31	\$0.34	A/A1/B/C/D
A/A1/B/C/D/E	255000	\$0.27	\$0.29	\$0.31	\$0.34	A/A1/B/C/D/E
Lobbies & Meeting Rooms		\$0.27	\$0.29	\$0.31	\$0.34	