# BEFORE THE CONTRACT REVIEW BOARD OF THE METROPOLITAN SERVICE DISTRICT

FOR THE PURPOSE OF AUTHORIZING AN ) EXEMPTION TO METRO CODE CHAPTER ) 2.04.043 COMPETITIVE BIDDING ) PROCEDURES AND AUTHORIZING A SOLE ) SOURCE AGREEMENT WITH DUN & ) BRADSTREET CORP. FOR THE PURCHASE ) OF CREDIT REPORTING SERVICES ) RESOLUTION NO. 92-1728

Introduced by Rena Cusma, Executive Officer

WHEREAS, Metropolitan Service District Code 5.02.060(c) permits individuals to apply for a credit account with Metro for the purpose of disposal of solid waste on a credit basis; and

WHEREAS, To assist the Credit Manager in determining which credit applicants are able to pay Metro for their monthly accrued solid waste disposal charges a complete credit investigation is initiated; and

WHEREAS, Information from a credit reporting agency is a component of this credit investigation; and

WHEREAS, Dun & Bradstreet Corp. is the sole source for this type commercial credit information; now, therefore,

BE IT RESOLVED,

That based on the findings as stated in the Staff Report, the Contract Review Board hereby exempts the attached contract (Exhibit A hereto) with Dun & Bradstreet Corp. from the competitive bidding requirements under Metro Code Chapter 2.04.043 for the purchase of credit reporting services.

ADOPTED by the Contract Review Board of the Metropolitan Service District this \_\_\_\_\_\_\_\_ day of \_\_\_\_\_\_\_, 1992.

Jing Gardner, Presiding Officer

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			materials for the Geographic Area designated. The subscriber agrees to pay D&B according to the payment			
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#### FINANCE COMMITTEE REPORT

RESOLUTION NO. 92-1728 AUTHORIZING AN EXEMPTION TO COMPETITIVE BIDDING PROCEDURES AND AUTHORIZING A SOLE SOURCE AGREEMENT WITH DUN AND BRADSTREET FOR CREDIT REPORTING SERVICES

Date: December 18,1992 Presented By: Councilor Van Bergen

<u>COMMITTEE RECOMMENDATION</u>: At it's December 17, 1992 meeting the Committee voted unanimously to recommend Council adoption of Resolution No. 92-1728. Present and voting were Councilors Devlin, Gardner, Van Bergen and Wyers. Councilor Hansen was excused.

<u>COMMITTEE DISCUSSION/ISSUES</u>: Karen Feher, Assoc. Management Analyst, gave the Staff Report. Ms. Feher stated that credit reporting services are required by the Metro Code for persons disposing of solid waste at Metro disposal facilities on a credit basis. This is a sole source contract because no other firm provides the service. The contract is for a one year period starting January 1, 1993.

Chair Van Bergen expressed dissatisfaction with the work provided by Dun and Bradstreet and the situation of only having one service provider to consider.

# STAFF REPORT

CONSIDERATION OF RESOLUTION NO. 92-1728 FOR THE PURPOSE OF AUTHORIZING AN EXEMPTION TO METRO CODE CHAPTER 2.04.043 COMPETITIVE BIDDING PROCEDURES AND AUTHORIZING A SOLE SOURCE AGREEMENT WITH DUN & BRADSTREET CORP. FOR THE PURCHASE OF CREDIT REPORTING SERVICES

DATE: December 5, 1992

Presented by: Karen Feher

### PROPOSED ACTION

To approve the sole source contract with Dun & Bradstreet to provide credit reporting services to the Metropolitan Service District.

## FACTUAL BACKGROUND AND ANALYSIS

Metro Code 5.02.060(c) states that "Persons wishing to dispose of solid waste at Metro disposal facilities on a credit basis shall be required to first submit and have approved an application for credit on a form provided by Metro." In order for the Credit Manager to determine which credit applicants are able to pay Metro for their solid waste disposal charges, a complete credit investigation is initiated. This credit investigation includes confirmation of listed trade and banking references as well as receipt of information from a credit reporting agency.

Dun & Bradstreet Corp. is the only recognized provider of detailed financial information and reports on companies. The information from their reports is utilized industry wide to judge the credit worthiness of potential customers. The only other company that provides similar information is NACM in their TRW report. We also subscribe to that service. Dun and Bradsteet provides information on larger more established businesses and NACM provides information on smaller local businesses. Both are essential to prudent credit management of the solid waste accounts receivable. Metro's current contract with Dun & Bradstreet expires December 31, 1992.

The expenses for this service have been included in the current budget by the Finance and Management Information Department, Financial Planning Division. The new contract expenses for the calendar year ending December 31, 1993 will be \$3,232.50. The annual budgeted funds for these services is \$6,000.00.

## EXECUTIVE OFFICER'S RECOMMENDATION

The Executive Officer recommends approval of Resolution No. 92-1728.