

BEFORE THE METRO COUNCIL

FOR THE PURPOSE OF CONFIRMING
CITIZEN MEMBER APPOINTEES TO
THE METRO POLICY ADVISORY
COMMITTEE (MPAC)

) RESOLUTION NO. 95- *2136*
)
)
) Introduced by Mike Burton,
) Executive Officer

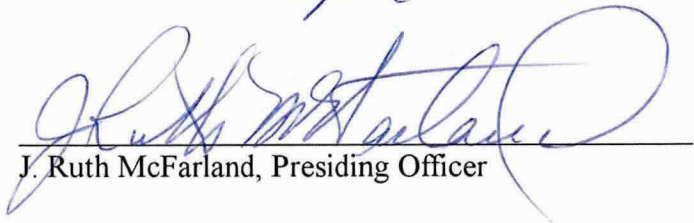
WHEREAS, The Metro charter, and Metro Code Section 6.01.030, provides that three citizen members of the Metro Policy Advisory Committee (MPAC) shall be appointed by the Executive Officer and confirmed by the council, and;

WHEREAS, The citizen members representing Metro serve indefinite terms until such time as they may be replaced by subsequent appointment or appointments of the Executive officer and confirmed by the council.

BE IT RESOLVED,

That Richard D. Ares be confirmed as a member of the Metro Policy Advisory Committee (MPAC).

ADOPTED by the Metro Council this 27 day of April, 1995.



J. Ruth McFarland, Presiding Officer

RECEIVED

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EXECUTIVE OFFICER

Richard D. Ares
11786 S. E. Idleman Road
Portland, Oregon 97266

503-788-9193
503-771-8470 fax

Career Experience

The Dryden Group
Principal

November, 1994 -- Present

The Dryden Group is a consulting company with two divisions. The first division provides services to newly emerging wireless telecommunications companies and traditional wireline telephone companies. The second division is active in residential home refurbishing and related real estate services.

Advanced Information Solutions, Inc.
Vice President - Business Development

October, 1993 -- November, 1994

AIS Telecommunications Services, Inc.
Vice President - Chief Operating Officer

AIS is an IBM *Premier* Business Partner providing integrated software packages, billing systems, computers and custom software development to general business, government and local exchange telecommunications companies. AIS TS provides Prepaid Calling Cards, call processing and clearing house services to telecommunications companies, corporate and promotional markets, nationwide.

- ♦ Responsible for all operational aspects of start-up telecommunications company (AIS TS).
- ♦ Developed network configuration and negotiated contracts.
- ♦ Developed business opportunities in telecommunications marketplace.
- ♦ Responsible for industry relations.
- ♦ Responsible for Regulatory Tariffs and Certification in all 50 states.

Western Teledata, Inc.
President - Chief Executive Officer

February, 1992 -- October, 1993

WTI, acquired by AIS, was a data processing, billing service bureau and software development company serving the local exchange telecommunications industry. Reported to a Board of Directors.

- ♦ Located buyer and negotiated sale of company.
- ♦ Reorganized corporate debt, equity and stock structure to prepare company for sale or merger.
- ♦ Analyzed, packaged and negotiated sale of subsidiary company located in Mid-West.
- ♦ Reorganized, refocused and downsized staff to re-establish profitability.
- ♦ Expanded product lines into "non-traditional" telecommunications services.
- ♦ Developed new products using state of the art software development technology.
- ♦ Developed and implemented marketing plans to introduce new products.

Clear Creek Mutual Telephone Co.
General Manager - Chief Executive Officer

July, 1983 -- February, 1992.

Clear Creek is a locally owned telephone company serving its suburban community since 1903. Reported to a Board of Directors.

- ♦ Developed & implemented service modernization plan, installed digital switching and fiber optic transmission systems.
- ♦ Established profitability and improved ratios each year.
- ♦ Improved regulatory & industry relations.
- ♦ Improved customer & community relations.
- ♦ Personally viewed as "industry leader".
- ♦ Developed profitable non-regulated subsidiary company.

O'Reilly & Ares, Inc.
Vice President/Principal

December, 1976 -- May 1983.

Owned and operated wholesale nurseries under the Sunshine Valley Growers name.

- ♦ Acquired bankrupt nursery, reorganized and built to profitability.
- ♦ Established national markets.
- ♦ Balanced sales between large & small, national and local accounts.

Xerox Corporation
Executive Management & Technical positions.

May, 1966 -- March 1977.

Held various executive management & technical positions in five west coast locations.

- ♦ New Product Introduction Manager.
- ♦ Plant Manager - Manufacturing.
- ♦ Quality Assurance Manager.
- ♦ Field Service Manager.
- ♦ Marketing, Administration & Logistics Management experience.
- ♦ Technical Representative.

Telecommunications Industry Experience

- ♦ **Independent Telecommunications Network, Inc. -- Overland Park, Kansas**
1989 -- Present
Member, Board of Directors. Corporate Secretary. Member of Executive Committee. Charter Board Member of this start-up business that provides Signalling System 7 network services to the telecommunications and wireless industry. Current annual revenues exceed \$20 million.
- ♦ **Oregon Telco Services, Inc.**
1985 -- 1992
Member, Board of Directors. President, 1985 - 1991.
- ♦ **Oregon Telco Investments, Inc.**
1989 -- 1992.
Founder, President & member of Board of Directors.
- ♦ **Oregon Independent Telephone Association**
1983 -- 1992.
Member, Board of Directors. Member and Chair of numerous committees.
- ♦ **United States Telephone Association**
1983 -- Present.
Associate Member.
- ♦ **National Telephone Cooperative Association**
1983 -- Present.
Associate Member. Past Chair of Futures Committee.

Other Experience

- ◆ **Metropolitan Exposition/Recreation Commission**
1988 -- 1994
Member, Board of Directors. Oversee \$26 million budget operating Portland's Memorial Coliseum, Oregon Convention Center, Portland Center for Performing Arts and Civic Stadium.

- ◆ **Mt. Hood Economic Alliance**
An economic development joint venture between Clackamas County and Hood River County to manage Oregon Lottery funds targeted toward developing family wage jobs for Oregon residents.
1993 -- Present

- ◆ **Portland State University - Institute of Portland Metropolitan Studies**
1992 -- 1993
Member, Board of Governors.

- ◆ **Clackamas County Elected Officials Compensation Committee**
1990 -- 1995

- ◆ **Clackamas County Blue Ribbon Committee on Governmental Services**
1988 -- 1990

- ◆ **Clackamas County Economic Development Commission**
1982 -- 1988

- ◆ **City Club of Portland - Task Force on Regional Government**
1986 -- 1988

- ◆ **Redland School Board**
1983 -- 1987

- ◆ **Tri-City Chamber of Commerce, Board of Directors**
1986

- ◆ **Clackamas County Planning Commission**
1976 -- 1982

STAFF REPORT

IN CONSIDERATION OF RESOLUTION NO. 95-²¹³⁶ FOR THE PURPOSE OF CONFIRMING A CITIZEN MEMBER APPOINTEE TO THE METRO POLICY ADVISORY COMMITTEE (MPAC).

Date: April 12, 1995

PROPOSED ACTION:

To adopt a resolution naming Richard Ares to serve as citizen members of MPAC representing Metro. Council approval constitutes confirmation as required by the Metro Charter and Metro Code Section 6.01.030.

BACKGROUND:

Richard Ares has had a varied career ranging from his current profession as a consultant for emerging wireless telecommunications companies and traditional wireline telephone companies, to his work developing and running a number of businesses in the telecommunications industry and experience owning and operating a successful nursery called the Sunshine Valley Growers.

Richard Ares has a long history of public service and citizen involvement in matters that are relevant to Metro. He currently serves on the Mt. Hood Economic Alliance, served as a member of the Board of Directors of the Metropolitan Exposition/Recreation Commission (MERC) from 1988-1994, and on the City Club of Portland's Task Force on Regional Government from 1986-1988.

Similarly his public involvement in Clackamas County has been comprehensive. He has served on Clackamas County's Planning Commission, Economic Development Commission, Blue Ribbon Committee on Governmental Services, and most recently, the Elected Officials Compensation Committee.

A copy of his resume is attached for additional information.

M E M O R A N D U M

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METRO

DATE: April 18, 1995

TO: Presiding Officer Ruth McFarland
Councilor Susan McLain
Councilor Ed Washington
Councilor Jon Kvistad
Councilor Don Morissette

FROM: Cathy Ross *CR*

RE: Resolution No. 95-2136 For the Purpose of Confirming a Citizen Member
Appointee to the Metro Policy Advisory Committee (MPAC).

The attached resolution has been filed with the Council office and will be set for hearing at the Thursday, April 27 Council Meeting.

Thank you.