

**METROPOLITAN EXPOSITION RECREATION COMMISSION**  
**Resolution No. 16-21**

For the purpose of approving rental rates at the Oregon Convention Center (OCC) for Fiscal Years 2020-2021, 2021-2022 and 2022-2023.

**WHEREAS**, the Metropolitan Exposition Recreation Commission (MERC) sets facility rental rates for the MERC venues, and;

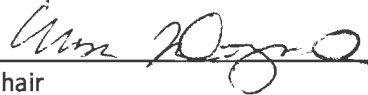
**WHEREAS**, OCC seeks increased rental rates for fiscal years 2020-2021, 2021-2022 and 2022-2023 for events scheduled after June 30, 2020 based upon OCC's average rate increase every three years and current business trends.

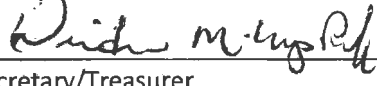
**BE IT THEREFORE RESOLVED**, that the Metropolitan Exposition Recreation Commission approves the Oregon Convention Center's rental rates, per Attachment A, for fiscal years 2020-2021, 2021-2022 and 2022-2023:

Passed by the Commission on July 6, 2016.

Approved as to form:  
Alison R. Kean, Metro Attorney

By:   
Nathan A. S. Sykes, Deputy Metro Attorney

  
Chair

  
Secretary/Treasurer

## MERC STAFF REPORT

**Agenda Item/Issue:** For the purpose of approving the Oregon Convention Center rental rates for fiscal years 2020-2021, 2021-2022 and 2022-2023.

**Resolution No:** 16-21

**Presented by:** Scott Cruickshank

**Date:** July 6, 2016

**Background and Analysis:** In an effort to remain competitive while at the same time maximizing revenue opportunities, the Oregon Convention Center staff reviewed our average historical rental rate increases and are proposing a rental rate increase beginning July 1, 2020 – June 30, 2023. This increase is in alignment with our average increase every three years and current business trends. The timeframe of the opening of the headquarter hotel, along with being able to sell city-wide conventions, aligns with the timing of the suggested rental increase.

Establishing rates for a three-year period allows current and potential clients to plan accordingly for increases as well as OCC staff to prepare for the budget planning process. Many OCC clients need advance bid pricing or guaranteed rates for conventions. The proposed rate increases would be guaranteed for three years beginning in the fiscal year 2020-2021.

**FISCAL IMPACT:** Increases would affect fiscal year 2020-2021 with the initial increases averaging approximately ten percent. Fiscal years 2021-2022 and 2022-2023 would remain flat.

**Attachments to the Staff Report:** Attachment A reflects proposed rates for exhibit halls, ballrooms and meeting spaces with comparison to past years. The proposal also outlines flat rates for convention business and non-convention business, as well as square footage rates for show utilization for exhibit halls in a tradeshow format.

**RECOMMENDATION:** Staff recommends that the Metropolitan Exposition-Recreation Commission, by Resolution No. 16-21, approve the proposed rental rates for the Oregon Convention Center through June 30, 2023, as outlined in Attachment A.

<b>Exhibit Hall</b>							
<b>Non-convention</b>							
NAME OF ROOM	SQUARE SQ. FT.	NEW FLAT RENT	NEW FLAT RENT	NEW FLAT RENT	NEW FLAT RENT	NEW FLAT RENT	
		<u>07.01.07</u>	<u>07.01.10</u>	<u>07.01.13</u>	<u>07.01.17</u>	<u>07.01.20</u>	
		<u>INCREASE</u>	<u>INCREASE</u>	<u>INCREASE</u>	<u>INCREASE</u>	<u>INCREASE</u>	
		<u>9.2%</u>	<u>8.3%</u>	<u>9.1%</u>	<u>9.4%</u>	<u>10.0%</u>	
<b>Exhibit Halls</b>							<b>Exhibit Halls</b>
A, A1, B or E	30000	\$3,000	\$3,250	\$3,550	\$3,950	\$4,350	A, A1, B or E
A/A1, A1/B	60000	\$6,000	\$6,500	\$7,100	\$7,900	\$8,700	A/A1, A1/B
C or D	61000	\$6,200	\$6,700	\$7,300	\$8,050	\$8,850	C or D
A/A1/B	90000	\$9,375	\$10,000	\$10,900	\$11,900	\$13,100	A/A1/B
B/C or D/E	93000	\$9,600	\$10,200	\$11,250	\$12,250	\$13,500	B/C or D/E
A1/B/C	124000	\$12,900	\$13,700	\$14,950	\$16,350	\$18,000	A1/B/C
C/D	130000	\$13,450	\$14,300	\$15,600	\$17,100	\$18,850	C/D
A/A1/B/C	155000	\$16,050	\$17,000	\$18,550	\$20,400	\$22,450	A/A1/B/C
B/C/D or C/D/E	162000	\$16,800	\$17,800	\$19,400	\$21,350	\$23,500	B/C/D or C/D/E
B/C/D/E or A1/B/C/D	195000	\$20,200	\$21,600	\$22,550	\$25,650	\$28,200	B/C/D/E or A1/B/C/D
A/A1/B/C/D	222000	\$23,000	\$24,450	\$26,700	\$29,250	\$32,200	A/A1/B/C/D
A1/B/C/D/E	225000	\$23,000	\$24,450	\$26,700	\$29,250	\$32,200	A1/B/C/D/E
A/A1/B/C/D/E	255000	\$26,500	\$28,100	\$30,650	\$33,550	\$36,900	A/A1/B/C/D/E
<b>Convention</b>							
NAME OF ROOM	SQUARE SQ. FT.	NEW FLAT RENT	NEW FLAT RENT	NEW FLAT RENT	NEW FLAT RENT	NEW FLAT RENT	
		<u>07.01.07</u>	<u>07.01.10</u>	<u>07.01.13</u>	<u>07.01.17</u>	<u>07.01.20</u>	
		<u>INCREASE</u>	<u>INCREASE</u>	<u>INCREASE</u>	<u>INCREASE</u>	<u>INCREASE</u>	
		<u>4.5%</u>	<u>9.8%</u>	<u>9.6%</u>	<u>11.6%</u>	<u>10.0%</u>	
<b>Exhibit Halls</b>							<b>Exhibit Halls</b>
A, A1, B or E	30000	\$2,300	\$2,550	\$2,800	\$3,200	\$3,500	A, A1, B or E
A/A1, A1/B	60000	\$4,600	\$5,100	\$5,600	\$6,400	\$7,000	A/A1, A1/B
C or D	61000	\$4,750	\$5,250	\$5,800	\$6,500	\$7,150	C or D
A/A1/B	90000	\$7,200	\$7,950	\$8,700	\$9,600	\$10,550	A/A1/B
B/C or D/E	93000	\$7,400	\$8,200	\$9,000	\$9,950	\$10,950	B/C or D/E
A1/B/C	124000	\$9,900	\$10,900	\$11,950	\$13,250	\$14,600	A1/B/C
C/D	130000	\$10,350	\$11,400	\$12,500	\$13,950	\$15,350	C/D
A/A1/B/C	155000	\$12,350	\$13,550	\$14,850	\$16,600	\$18,250	A/A1/B/C
B/C/D or C/D/E	162000	\$12,900	\$14,200	\$15,550	\$17,400	\$19,150	B/C/D or C/D/E
B/C/D/E or A1/B/C/D	195000	\$15,550	\$17,200	\$18,850	\$20,800	\$22,900	B/C/D/E or A1/B/C/D
A/A1/B/C/D	222000	\$17,700	\$19,500	\$21,400	\$23,650	\$26,000	A/A1/B/C/D
A1/B/C/D/E	225000	\$17,700	\$19,500	\$21,400	\$23,650	\$26,000	A1/B/C/D/E
A/A1/B/C/D/E	255000	\$20,400	\$22,400	\$24,550	\$27,400	\$30,150	A/A1/B/C/D/E





<b>Meeting Rooms</b>							
<b>Non-Convention</b>							
<b>NAME OF ROOM</b>	<b>SQUARE</b>	<b>NEW</b>	<b>NEW</b>	<b>NEW</b>	<b>NEW</b>	<b>NEW</b>	<b>NAME OF ROOM</b>
	<b>FOOT</b>	<b>RENT</b>	<b>RENT</b>	<b>RENT</b>	<b>RENT</b>	<b>RENT</b>	
		<b>7.1.07</b>	<b>7.1.10</b>	<b>7.1.13</b>	<b>7.1.17</b>	<b>7.1.20</b>	
		<b>INCREASE</b>	<b>INCREASE</b>	<b>INCREASE</b>	<b>INCREASE</b>	<b>INCREASE</b>	
		<b>10.4%</b>	<b>9.6%</b>	<b>10.2%</b>	<b>10.5%</b>	<b>10.0%</b>	
A101, A102, C127 C128		\$ 75.00	\$ 75.00	\$ 90.00	\$ 90.00	\$ 100.00	A101, A102, C127 C128
A103 C126	621	\$ 180.00	\$ 200.00	\$ 220.00	\$ 240.00	\$ 264.00	A103 C126
A104 C125	756	\$ 220.00	\$ 230.00	\$ 260.00	\$ 290.00	\$ 319.00	A104 C125
A103-104 C125-126	1377	\$ 400.00	\$ 430.00	\$ 480.00	\$ 530.00	\$ 583.00	A103-104 C125-126
A105 C124	1874	\$ 545.00	\$ 600.00	\$ 650.00	\$ 720.00	\$ 792.00	A105 C124
A106 C123	2231	\$ 650.00	\$ 710.00	\$ 780.00	\$ 860.00	\$ 946.00	A106 C123
A105-106 C123-124	4105	\$ 1,195.00	\$ 1,310.00	\$ 1,430.00	\$ 1,580.00	\$ 1,738.00	A105-106 C123-124
A107 C122	826	\$ 240.00	\$ 260.00	\$ 290.00	\$ 320.00	\$ 352.00	A107 C122
A108 C121	737	\$ 215.00	\$ 240.00	\$ 260.00	\$ 290.00	\$ 319.00	A108 C121
A107-108 C121-122	1563	\$ 455.00	\$ 500.00	\$ 550.00	\$ 610.00	\$ 671.00	A107-108 C121-122
A109 C120	783	\$ 230.00	\$ 250.00	\$ 270.00	\$ 300.00	\$ 330.00	A109 C120
A108-109 C120-121	1520	\$ 445.00	\$ 490.00	\$ 530.00	\$ 590.00	\$ 649.00	A108-109 C120-121
A107-109 C120-122	2346	\$ 685.00	\$ 750.00	\$ 820.00	\$ 910.00	\$ 1,001.00	A107-109 C120-122
B110 B119	783	\$ 230.00	\$ 250.00	\$ 270.00	\$ 300.00	\$ 330.00	B110
B111 B118	737	\$ 215.00	\$ 240.00	\$ 260.00	\$ 290.00	\$ 319.00	B111
B110-111 B118-119	1520	\$ 445.00	\$ 490.00	\$ 530.00	\$ 590.00	\$ 649.00	B110-111
B112 B117	937	\$ 275.00	\$ 300.00	\$ 330.00	\$ 360.00	\$ 396.00	B112
B111-112 B117-118	1674	\$ 490.00	\$ 540.00	\$ 590.00	\$ 650.00	\$ 715.00	B111-112
B110-112 B117-119	2457	\$ 720.00	\$ 790.00	\$ 860.00	\$ 950.00	\$ 1,045.00	B110 - 111 - 112
B113 B116	1665	\$ 485.00	\$ 530.00	\$ 580.00	\$ 640.00	\$ 704.00	B113 B116
B114 B115	1170	\$ 340.00	\$ 370.00	\$ 410.00	\$ 450.00	\$ 495.00	B114 B115
B113-114 B115-116	2835	\$ 825.00	\$ 900.00	\$ 990.00	\$ 1,090.00	\$ 1,199.00	B113-114, 115-116
B114-115	2340	\$ 680.00	\$ 740.00	\$ 820.00	\$ 900.00	\$ 990.00	B114-115
B113-115 B114-116	4005	\$ 1,165.00	\$ 1,270.00	\$ 1,400.00	\$ 1,540.00	\$ 1,694.00	B113 - 114 - 115
B113 - 114 - 115 - 116	5670	\$ 1,650.00	\$ 1,800.00	\$ 1,980.00	\$ 2,180.00	\$ 2,398.00	B113 - 114 - 115 - 116
D129	785	\$ 230.00	\$ 250.00	\$ 270.00	\$ 300.00	\$ 330.00	D129
D130	1024	\$ 295.00	\$ 320.00	\$ 360.00	\$ 400.00	\$ 440.00	D130

## Attachment A: Meeting Room Rent 2007-2017

D131	1228	\$ 355.00	\$ 390.00	\$ 430.00	\$ 470.00	\$ 517.00	D131
D132	1010	\$ 290.00	\$ 320.00	\$ 360.00	\$ 400.00	\$ 440.00	D132
D133 E148	811	\$ 235.00	\$ 260.00	\$ 280.00	\$ 310.00	\$ 341.00	D133 E148
D134 E147	647	\$ 185.00	\$ 200.00	\$ 220.00	\$ 240.00	\$ 264.00	D134 E147
D135 E146	1386	\$ 405.00	\$ 450.00	\$ 490.00	\$ 540.00	\$ 594.00	D135 E146
D136 E145	1818	\$ 520.00	\$ 570.00	\$ 640.00	\$ 700.00	\$ 770.00	D136 E145
D137 E144	983	\$ 285.00	\$ 300.00	\$ 340.00	\$ 380.00	\$ 418.00	D137 E144
D138 E143	940	\$ 275.00	\$ 300.00	\$ 340.00	\$ 380.00	\$ 418.00	D138 E143
D139 E142	958	\$ 280.00	\$ 300.00	\$ 340.00	\$ 380.00	\$ 418.00	D139 E142
D140	814	\$ 235.00	\$ 260.00	\$ 280.00	\$ 310.00	\$ 341.00	D140
D129-130	1809	\$ 530.00	\$ 580.00	\$ 630.00	\$ 700.00	\$ 770.00	D129-130
D131-132	2238	\$ 645.00	\$ 710.00	\$ 790.00	\$ 870.00	\$ 957.00	D131-132
D133-134 E147-148	1458	\$ 420.00	\$ 460.00	\$ 500.00	\$ 550.00	\$ 605.00	D133-134 E147-148
D135-136 E145-146	3204	\$ 925.00	\$ 1,020.00	\$ 1,130.00	\$ 1,240.00	\$ 1,364.00	D135-136 E145-146
D137-138 E143-144	1923	\$ 560.00	\$ 600.00	\$ 680.00	\$ 760.00	\$ 836.00	D137-138 E143-144
D138-139 E142-143	1898	\$ 555.00	\$ 600.00	\$ 680.00	\$ 760.00	\$ 836.00	D138-139 E142-143
D137-139 E142-144	2881	\$ 840.00	\$ 900.00	\$ 1,020.00	\$ 1,140.00	\$ 1,254.00	D137-139 E142-144
D137-140	3695	\$ 1,075.00	\$ 1,160.00	\$ 1,300.00	\$ 1,450.00	\$ 1,595.00	D137-140
D138-140	2712	\$ 790.00	\$ 860.00	\$ 960.00	\$ 1,070.00	\$ 1,177.00	D138-140
D139-140	1772	\$ 515.00	\$ 560.00	\$ 620.00	\$ 690.00	\$ 759.00	D139-140
E141	1212	\$ 350.00	\$ 380.00	\$ 420.00	\$ 460.00	\$ 506.00	E141
E141-142	2170	\$ 630.00	\$ 680.00	\$ 760.00	\$ 840.00	\$ 924.00	E141-142
E141-143	3110	\$ 905.00	\$ 980.00	\$ 1,100.00	\$ 1,220.00	\$ 1,342.00	E141-143
E141-144	4093	\$ 1,190.00	\$ 1,280.00	\$ 1,440.00	\$ 1,600.00	\$ 1,760.00	E141-144
F149 F152	1158	\$ 330.00	\$ 360.00	\$ 400.00	\$ 440.00	\$ 484.00	F149 F152
F150 F151	1875	\$ 545.00	\$ 600.00	\$ 660.00	\$ 730.00	\$ 803.00	F150 F151
F149-150 F151-152	3033	\$ 875.00	\$ 960.00	\$ 1,060.00	\$ 1,170.00	\$ 1,287.00	F149-150 F151-152
F149-151 F150-152	4908	\$ 1,420.00	\$ 1,560.00	\$ 1,720.00	\$ 1,900.00	\$ 2,090.00	F149-151 F150-152
F150-151	3750	\$ 1,090.00	\$ 1,200.00	\$ 1,320.00	\$ 1,460.00	\$ 1,606.00	F150-151
F149-F152	6066	\$ 1,750.00	\$ 1,920.00	\$ 2,120.00	\$ 2,340.00	\$ 2,574.00	F149-F152
			\$ -				
A series A101-109	8256	\$ 2,430.00	\$ 2,640.00	\$ 2,910.00	\$ 3,200.00	\$ 3,520.00	A series A101-109
B series B110-119	10584	\$ 3,090.00	\$ 3,380.00	\$ 3,700.00	\$ 4,080.00	\$ 4,488.00	B series B110-119
C series C120-128	8256	\$ 2,430.00	\$ 2,640.00	\$ 2,910.00	\$ 3,200.00	\$ 3,520.00	C series C120-128
D series D129-140	10595	\$ 3,595.00	\$ 3,930.00	\$ 4,350.00	\$ 4,810.00	\$ 5,291.00	D series D129-140
E series E141-148	8755	\$ 2,535.00	\$ 2,760.00	\$ 3,030.00	\$ 3,390.00	\$ 3,729.00	E series E141-148
F series F149-152	6066	\$ 1,750.00	\$ 1,920.00	\$ 2,120.00	\$ 2,340.00	\$ 2,574.00	F series F149-152
		\$ 15,830.00	\$ 17,270.00	\$ 19,020.00	\$ 21,020.00	\$ 23,122.00	

<b>Meeting Rooms</b>							
<b>Convention</b>							
<u>NAME OF ROOM</u>	<u>SQUARE</u>	<u>NEW</u>	<u>NEW</u>	<u>NEW</u>	<u>NEW</u>	<u>NEW</u>	<u>NAME OF ROOM</u>
	<u>FOOT</u>	<u>RENT</u>	<u>RENT</u>	<u>RENT</u>	<u>RENT</u>	<u>RENT</u>	
		<u>7.1.07</u>	<u>7.1.10</u>	<u>7.1.13</u>	<u>7.1.17</u>	<u>7.1.17</u>	
		<u>INCREASE</u>	<u>INCREASE</u>	<u>INCREASE</u>	<u>INCREASE</u>	<u>INCREASE</u>	
		<u>10.9%</u>	<u>12.1%</u>	<u>14.5%</u>	<u>12.7%</u>	<u>15.0%</u>	
A101, A102, C127 C128		\$ 75.00	\$ 75.00	\$ 85.00	\$ 85.00	\$ 97.75	A101, A102, C127 C128
A103 C126	621	\$ 140.00	\$ 160.00	\$ 180.00	\$ 200.00	\$ 230.00	A103 C126
A104 C125	756	\$ 175.00	\$ 190.00	\$ 220.00	\$ 250.00	\$ 287.50	A104 C125
A103-104 C125-126	1377	\$ 315.00	\$ 350.00	\$ 400.00	\$ 450.00	\$ 517.50	A103-104 C125-126
A105 C124	1874	\$ 430.00	\$ 470.00	\$ 540.00	\$ 610.00	\$ 701.50	A105 C124
A106 C123	2231	\$ 515.00	\$ 570.00	\$ 650.00	\$ 730.00	\$ 839.50	A106 C123
A105-106 C123-124	4105	\$ 945.00	\$ 1,040.00	\$ 1,190.00	\$ 1,340.00	\$ 1,541.00	A105-106 C123-124
A107 C122	826	\$ 190.00	\$ 210.00	\$ 240.00	\$ 270.00	\$ 310.50	A107 C122
A108 C121	737	\$ 170.00	\$ 190.00	\$ 210.00	\$ 250.00	\$ 287.50	A108 C121
A107-108 C121-122	1563	\$ 360.00	\$ 400.00	\$ 450.00	\$ 520.00	\$ 598.00	A107-108 C121-122
A109 C120	783	\$ 180.00	\$ 200.00	\$ 230.00	\$ 260.00	\$ 299.00	A109 C120
A108-109 C120-121	1520	\$ 350.00	\$ 390.00	\$ 440.00	\$ 510.00	\$ 586.50	A108-109 C120-121
A107-109 C120-122	2346	\$ 540.00	\$ 600.00	\$ 680.00	\$ 780.00	\$ 897.00	A107-109 C120-122
B110 B119	783	\$ 180.00	\$ 200.00	\$ 230.00	\$ 260.00	\$ 299.00	B110
B111 B118	737	\$ 170.00	\$ 190.00	\$ 210.00	\$ 250.00	\$ 287.50	B111
B110-111 B118-119	1520	\$ 350.00	\$ 390.00	\$ 440.00	\$ 510.00	\$ 586.50	B110-111
B112 B117	937	\$ 215.00	\$ 240.00	\$ 270.00	\$ 300.00	\$ 345.00	B112
B111-112 B117-118	1674	\$ 385.00	\$ 430.00	\$ 480.00	\$ 550.00	\$ 632.50	B111-112
B110-112 B117-119	2457	\$ 565.00	\$ 630.00	\$ 710.00	\$ 810.00	\$ 931.50	B110 - 111 - 112
B113 B116	1665	\$ 385.00	\$ 420.00	\$ 480.00	\$ 540.00	\$ 621.00	B113 B116
B114 B115	1170	\$ 270.00	\$ 300.00	\$ 340.00	\$ 380.00	\$ 437.00	B114 B115
B113-114 B115-116	2835	\$ 655.00	\$ 720.00	\$ 820.00	\$ 920.00	\$ 1,058.00	B113-114, 115-116
B114-115	2340	\$ 540.00	\$ 600.00	\$ 680.00	\$ 760.00	\$ 874.00	B114-115
B113-115 B114-116	4005	\$ 925.00	\$ 1,020.00	\$ 1,160.00	\$ 1,300.00	\$ 1,495.00	B113 - 114 - 115
B113 - 114 - 115 - 116	5670	\$ 1,310.00	\$ 1,440.00	\$ 1,640.00	\$ 1,840.00	\$ 2,116.00	B113 - 114 - 115 - 116
D129	785	\$ 180.00	\$ 200.00	\$ 230.00	\$ 260.00	\$ 299.00	D129
D130	1024	\$ 230.00	\$ 260.00	\$ 300.00	\$ 340.00	\$ 391.00	D130



## Attachment A: Meeting Room Rent 2007-2017

D131	1228	\$ 285.00	\$ 310.00	\$ 360.00	\$ 400.00	\$ 460.00	D131
D132	1010	\$ 230.00	\$ 260.00	\$ 300.00	\$ 340.00	\$ 391.00	D132
D133 E148	811	\$ 185.00	\$ 210.00	\$ 240.00	\$ 260.00	\$ 299.00	D133 E148
D134 E147	647	\$ 150.00	\$ 160.00	\$ 180.00	\$ 200.00	\$ 230.00	D134 E147
D135 E146	1386	\$ 320.00	\$ 350.00	\$ 400.00	\$ 460.00	\$ 529.00	D135 E146
D136 E145	1818	\$ 420.00	\$ 460.00	\$ 530.00	\$ 600.00	\$ 690.00	D136 E145
D137 E144	983	\$ 225.00	\$ 240.00	\$ 280.00	\$ 320.00	\$ 368.00	D137 E144
D138 E143	940	\$ 215.00	\$ 240.00	\$ 280.00	\$ 320.00	\$ 368.00	D138 E143
D139 E142	958	\$ 220.00	\$ 240.00	\$ 280.00	\$ 320.00	\$ 368.00	D139 E142
D140	814	\$ 185.00	\$ 210.00	\$ 240.00	\$ 270.00	\$ 310.50	D140
D129-130	1809	\$ 410.00	\$ 460.00	\$ 530.00	\$ 600.00	\$ 690.00	D129-130
D131-132	2238	\$ 515.00	\$ 570.00	\$ 660.00	\$ 740.00	\$ 851.00	D131-132
D133-134 E147-148	1458	\$ 335.00	\$ 370.00	\$ 420.00	\$ 460.00	\$ 529.00	D133-134 E147-148
D135-136 E145-146	3204	\$ 740.00	\$ 810.00	\$ 930.00	\$ 1,060.00	\$ 1,219.00	D135-136 E145-146
D137-138 E143-144	1923	\$ 440.00	\$ 480.00	\$ 560.00	\$ 640.00	\$ 736.00	D137-138 E143-144
D138-139 E142-143	1898	\$ 435.00	\$ 480.00	\$ 560.00	\$ 640.00	\$ 736.00	D138-139 E142-143
D137-139 E142-144	2881	\$ 660.00	\$ 720.00	\$ 840.00	\$ 960.00	\$ 1,104.00	D137-139 E142-144
D137-140	3695	\$ 845.00	\$ 930.00	\$ 1,080.00	\$ 1,230.00	\$ 1,414.50	D137-140
D138-140	2712	\$ 620.00	\$ 690.00	\$ 800.00	\$ 910.00	\$ 1,046.50	D138-140
D139-140	1772	\$ 405.00	\$ 450.00	\$ 520.00	\$ 590.00	\$ 678.50	D139-140
E141	1212	\$ 280.00	\$ 310.00	\$ 350.00	\$ 390.00	\$ 448.50	E141
E141-142	2170	\$ 500.00	\$ 550.00	\$ 630.00	\$ 710.00	\$ 816.50	E141-142
E141-143	3110	\$ 715.00	\$ 790.00	\$ 910.00	\$ 1,030.00	\$ 1,184.50	E141-143
E141-144	4093	\$ 940.00	\$ 1,030.00	\$ 1,190.00	\$ 1,350.00	\$ 1,552.50	E141-144
F149 F152	1158	\$ 265.00	\$ 290.00	\$ 340.00	\$ 370.00	\$ 425.50	F149 F152
F150 F151	1875	\$ 430.00	\$ 470.00	\$ 540.00	\$ 620.00	\$ 713.00	F150 F151
F149-150 F151-152	3033	\$ 695.00	\$ 760.00	\$ 880.00	\$ 990.00	\$ 1,138.50	F149-150 F151-152
F149-151 F150-152	4908	\$ 1,125.00	\$ 1,230.00	\$ 1,420.00	\$ 1,610.00	\$ 1,851.50	F149-151 F150-152
F150-151	3750	\$ 860.00	\$ 940.00	\$ 1,080.00	\$ 1,240.00	\$ 1,426.00	F150-151
F149-F152	6066	\$ 1,390.00	\$ 1,520.00	\$ 1,760.00	\$ 1,980.00	\$ 2,277.00	F149-F152
			\$ -				
A series A101-109	8256	\$ 1,880.00	\$ 2,140.00	\$ 2,440.00	\$ 2,740.00	\$ 3,151.00	A series A101-109
B series B110-119	10584	\$ 2,360.00	\$ 2,700.00	\$ 3,060.00	\$ 3,460.00	\$ 3,979.00	B series B110-119
C series C120-128	8256	\$ 1,880.00	\$ 2,140.00	\$ 2,440.00	\$ 2,740.00	\$ 3,151.00	C series C120-128
D series D129-140	10595	\$ 2,845.00	\$ 3,140.00	\$ 3,620.00	\$ 4,090.00	\$ 4,703.50	D series D131-140
E series E141-148	8755	\$ 2,015.00	\$ 2,210.00	\$ 2,540.00	\$ 2,870.00	\$ 3,300.50	E series E141-148
F series F149-152	6066	\$ 1,390.00	\$ 1,520.00	\$ 1,760.00	\$ 1,980.00	\$ 2,277.00	F series F149-152
	52512	\$ 12,370.00	\$ 13,850.00	\$ 15,860.00	\$ 17,880.00	\$ 20,562.00	

Attachment A: NSF Rental Rates 2007-2017

<b><u>NSF</u></b>							
<b>NAME OF ROOM</b>	<b>SQUARE SQ. FT.</b>	<b>NEW NSF</b>	<b>NEW NSF</b>	<b>NEW NSF</b>	<b>NEW NSF</b>	<b>NEW NSF</b>	
		<u>7.1.07</u>	<u>7.1.10</u>	<u>7.1.13</u>	<u>7.1.17</u>	<u>7.1.20</u>	
		<u>INCREASE</u>	<u>INCREASE</u>	<u>INCREASE</u>	<u>INCREASE</u>	<u>INCREASE</u>	
		<u>8.0%</u>	<u>7.5%</u>	<u>7.0%</u>	<u>9.7%</u>	<u>9.7%</u>	
<b>Exhibit Halls</b>							<b>Exhibit Halls</b>
A, B or E	30000	\$0.27	\$0.29	\$0.31	\$0.34	<b>\$0.37</b>	A, B or E
A/A1,A1/B, C or D	60000	\$0.27	\$0.29	\$0.31	\$0.34	<b>\$0.37</b>	A/A1 or A1/B
A/A1/B, B/C, D/E	90000	\$0.27	\$0.29	\$0.31	\$0.34	<b>\$0.37</b>	A/A1/B
A1/B/C	124000	\$0.27	\$0.29	\$0.31	\$0.34	<b>\$0.37</b>	A1/B/C
C/D	130000	\$0.27	\$0.29	\$0.31	\$0.34	<b>\$0.37</b>	C/D
A/A1/B/C	155000	\$0.27	\$0.29	\$0.31	\$0.34	<b>\$0.37</b>	A/A1/B/C
B/C/D or C/D/E	162000	\$0.27	\$0.29	\$0.31	\$0.34	<b>\$0.37</b>	B/C/D or C/D/E
B/C/D/E or A1/B/C/D	195000	\$0.27	\$0.29	\$0.31	\$0.34	<b>\$0.37</b>	B/C/D/E or A1/B/C/D
A/A1/B/C/D or A1/B/C/D/E	222000	\$0.27	\$0.29	\$0.31	\$0.34	<b>\$0.37</b>	A/A1/B/C/D
A/A1/B/C/D/E	255000	\$0.27	\$0.29	\$0.31	\$0.34	<b>\$0.37</b>	A/A1/B/C/D/E
Lobbies & Meeting Rooms		\$0.27	\$0.29	\$0.31	\$0.34	<b>\$0.37</b>	

Attachment A: CONVENTION EXHIBIT HALL RENTAL FOR JULY 1, 2003 - JUNE 30, 2009

<b><u>Breakfast</u></b>					
<b>Ballrooms</b>					
<b>NAME OF ROOM</b>	<b>SQUARE FOOT</b>	<b>NEW F&amp;B</b>	<b>NEW RENT</b>	<b>NEW RENT</b>	
		<b>7.14</b>	<b>7.17</b>	<b>7.2</b>	
		<b>INCREASE</b>	<b>INCREASE</b>	<b>INCREASE</b>	
			<b>10.0%</b>	<b>average 7%</b>	
<b>Oregon Ballroom</b>					<b>Oregon Ballroom</b>
201, 202, 203, 204	6300	\$3,850	\$4,235	<b>\$4,500</b>	201, 202, 203, 204
201-202, 202-203, 203-204	12600	\$7,700	\$8,470	<b>\$9,000</b>	201-202, 202-203, 203-204
201-203, 202-204	18900	\$11,550	\$12,705	<b>\$13,500</b>	201-203, 202-204
201-204	25200	\$15,400	\$16,940	<b>\$18,000</b>	201-204
<b>Portland Ballroom</b>					<b>Portland Ballroom</b>
251 or 256	4000	\$2,500	\$2,750	<b>\$2,950</b>	251 or 256
253, 254, 257 or 258	4200	\$2,500	\$2,750	<b>\$3,050</b>	253, 254, 257 or 258
252 or 255	4700	\$2,500	\$2,750	<b>\$3,250</b>	252 or 255
251-258 or 256-257	8200	\$5,000	\$5,500	<b>\$6,000</b>	251-258 or 256-257
253-254 or 253-258 or 254-257	8400	\$5,000	\$5,500	<b>\$6,100</b>	253-254 or 253-258 or 254-257
251-252 or 255-256	8700	\$5,000	\$5,500	<b>\$6,200</b>	251-252 or 255-256
252-253 or 254-255	8900	\$5,000	\$5,500	<b>\$6,300</b>	252-253 or 254-255
251-257-258 or 256-257-258	12400	\$7,500	\$8,250	<b>\$9,050</b>	251-257-258 or 256-257-258
252-253-254 or 253-254-255	13100	\$7,500	\$8,250	<b>\$9,350</b>	252-253-254 or 253-254-255
251-256-257-258	16400	\$10,000	\$11,000	<b>\$12,000</b>	251-256-257-258
253-254-257-258	16800	\$10,000	\$11,000	<b>\$12,200</b>	253-254-257-258
251-252-253-258 or 254-255-256-257	17100	\$10,000	\$11,000	<b>\$12,300</b>	251-252-253-258 or 254-255-256-257
252-253-254-255	17800	\$10,000	\$11,000	<b>\$12,600</b>	252-253-254-255
251-252-253-254-257-258	25500	\$15,000	\$16,500	<b>\$18,400</b>	251-252-253-254-257-258
253-254-255-256-257-258	25500	\$15,000	\$16,500	<b>\$18,400</b>	253-254-255-256-257-258
251-252-253-254-255-256-257-258	34200	\$20,000	\$22,000	<b>\$24,600</b>	251-252-253-254-255-256-257-258

Attachment A: CONVENTION EXHIBIT HALL RENTAL FOR JULY 1, 2003 - JUNE 30, 2009

<b><u>Lunch</u></b>					
<b>Ballrooms</b>					
NAME OF ROOM	SQUARE FOOT	NEW Mins	NEW Mins	NEW Mins	
		<u>7.14</u>	<u>7.17</u>	<u>7.2</u>	
		INCREASE	INCREASE	INCREASE	
			<u>10.0%</u>	<u>average 7%</u>	
<b>Oregon Ballroom</b>					<b>Oregon Ballroom</b>
201, 202, 203, 204	6300	\$5,400	\$5,940	<b>\$6,300</b>	201, 202, 203, 204
201-202, 202-203, 203-204	12600	\$10,800	\$11,880	<b>\$12,600</b>	201-202, 202-203, 203-204
201-203, 202-204	18900	\$16,200	\$17,820	<b>\$18,900</b>	201-203, 202-204
201-204	25200	\$21,600	\$23,760	<b>\$25,200</b>	201-204
<b>Portland Ballroom</b>					<b>Portland Ballroom</b>
251 or 256	4000	\$3,500	\$3,850	<b>\$4,130</b>	251 or 256
253, 254, 257 or 258	4200	\$3,500	\$3,850	<b>\$4,270</b>	253, 254, 257 or 258
252 or 255	4700	\$3,500	\$3,850	<b>\$4,550</b>	252 or 255
251-258 or 256-257	8200	\$7,000	\$7,700	<b>\$8,400</b>	251-258 or 256-257
253-254 or 253-258 or 254-257	8400	\$7,000	\$7,700	<b>\$8,540</b>	253-254 or 253-258 or 254-257
251-252 or 255-256	8700	\$7,000	\$7,700	<b>\$8,680</b>	251-252 or 255-256
252-253 or 254-255	8900	\$7,000	\$7,700	<b>\$8,820</b>	252-253 or 254-255
251-257-258 or 256-257-258	12400	\$10,500	\$11,550	<b>\$12,670</b>	251-257-258 or 256-257-258
252-253-254 or 253-254-255	13100	\$10,500	\$11,550	<b>\$13,090</b>	252-253-254 or 253-254-255
251-256-257-258	16400	\$14,000	\$15,400	<b>\$16,800</b>	251-256-257-258
253-254-257-258	16800	\$14,000	\$15,400	<b>\$17,080</b>	253-254-257-258
251-252-253-258 or 254-255-256-257	17100	\$14,000	\$15,400	<b>\$17,220</b>	251-252-253-258 or 254-255-256-257
252-253-254-255	17800	\$14,000	\$15,400	<b>\$17,640</b>	252-253-254-255
251-252-253-254-257-258	25500	\$21,000	\$23,100	<b>\$25,760</b>	251-252-253-254-257-258
253-254-255-256-257-258	25500	\$21,000	\$23,100	<b>\$25,760</b>	253-254-255-256-257-258
251-252-253-254-255-256-257-258	34200	\$28,000	\$30,800	<b>\$34,440</b>	251-252-253-254-255-256-257-258

Attachment A: CONVENTION EXHIBIT HALL RENTAL FOR JULY 1, 2003 - JUNE 30, 2009

<b><u>Dinner</u></b>					
<b>Ballrooms</b>					
<b>NAME OF ROOM</b>	<b>SQUARE FOOT</b>	<b>NEW Mins</b>	<b>NEW Mins</b>	<b>NEW Mins</b>	
		<b>7.14</b>	<b>7.17</b>	<b>7.2</b>	
		<b>INCREASE</b>	<b>INCREASE</b>	<b>INCREASE</b>	
			<b>10.0%</b>	<b>average 7%</b>	
<b>Oregon Ballroom</b>					<b>Oregon Ballroom</b>
201, 202, 203, 204	6300	\$7,700	\$8,470	<b>\$9,000</b>	201, 202, 203, 204
201-202, 202-203, 203-204	12600	\$15,400	\$16,940	<b>\$18,000</b>	201-202, 202-203, 203-204
201-203, 202-204	18900	\$23,100	\$25,410	<b>\$13,500</b>	201-203, 202-204
201-204	25200	\$30,800	\$33,880	<b>\$36,000</b>	201-204
<b>Portland Ballroom</b>					<b>Portland Ballroom</b>
251 or 256	4000	\$5,000	\$5,500	<b>\$5,900</b>	251 or 256
253, 254, 257 or 258	4200	\$5,200	\$5,720	<b>\$6,100</b>	253, 254, 257 or 258
252 or 255	4700	\$5,600	\$6,160	<b>\$6,500</b>	252 or 255
251-258 or 256-257	8200	\$10,200	\$11,220	<b>\$12,000</b>	251-258 or 256-257
253-254 or 253-258 or 254-257	8400	\$10,400	\$11,440	<b>\$12,200</b>	253-254 or 253-258 or 254-257
251-252 or 255-256	8700	\$10,600	\$11,660	<b>\$12,400</b>	251-252 or 255-256
252-253 or 254-255	8900	\$10,800	\$11,880	<b>\$12,600</b>	252-253 or 254-255
251-257-258 or 256-257-258	12400	\$15,200	\$16,720	<b>\$18,100</b>	251-257-258 or 256-257-258
252-253-254 or 253-254-255	13100	\$1,600	\$1,760	<b>\$18,700</b>	252-253-254 or 253-254-255
251-256-257-258	16400	\$20,400	\$22,440	<b>\$24,000</b>	251-256-257-258
253-254-257-258	16800	\$20,800	\$22,880	<b>\$24,400</b>	253-254-257-258
251-252-253-258 or 254-255-256-257	17100	\$21,000	\$23,100	<b>\$24,600</b>	251-252-253-258 or 254-255-256-257
252-253-254-255	17800	\$21,600	\$23,760	<b>\$25,200</b>	252-253-254-255
251-252-253-254-257-258	25500	\$31,200	\$34,320	<b>\$36,800</b>	251-252-253-254-257-258
253-254-255-256-257-258	25500	\$31,200	\$34,320	<b>\$36,800</b>	253-254-255-256-257-258
251-252-253-254-255-256-257-258	34200	\$42,000	\$46,200	<b>\$49,200</b>	251-252-253-254-255-256-257-258