

**METROPOLITAN EXPOSITION-RECREATION COMMISSION**

**RESOLUTION NO. 46**


**BE IT RESOLVED** that the Metropolitan Exposition-Recreation Commission submit to the Metro Council of the Meropolitan Service District the attached budgets for:

MERC Central Management  
Oregon Convention Center  
Memorial Coliseum  
Civic Stadium  
Portland Center for the Performing Arts  
PCPA Construction

for the fiscal year beginning July 1, 1990, and ending June 30, 1991, for inclusion as a part of the total Metro budget for this period.

Passed by the Commission on February 14, 1990.

  
\_\_\_\_\_  
Chair

  
\_\_\_\_\_  
Secretary/Treasurer

**APPROVED AS TO FORM:**

  
\_\_\_\_\_  
Metro General Counsel

Metro Exposition-Recreation Commission  
Consolidated - All Facilities  
FY 1989-90 vs. FY 1990-91

	FY 1989-90	FY 1990-91	Variance	%
<b>Operating Revenues:</b>				
Entertainment	3,166,389	3,383,800	217,411	6.9%
Reimbursements	1,637,244	1,891,471	254,227	15.5%
Concessions (incl. catering for OCC)	1,148,000	1,374,310	226,310	19.7%
Utility Services (in house)	0	323,000	323,000	ERR
Merchandising	553,000	515,000	(38,000)	-6.9%
Parking	1,253,000	1,616,651	363,651	29.0%
Catering	438,000	513,000	75,000	17.1%
Users' Fee	673,500	1,847,400	1,173,900	174.3%
Sales Commissions	653,000	648,000	(5,000)	-0.8%
Electrical Contract	55,000	55,000	0	0.0%
Other	246,500	313,450	66,950	27.2%
<b>Operating Revenues</b>	<b>9,823,633</b>	<b>12,481,082</b>	<b>2,657,449</b>	<b>27.1%</b>
<b>Other Resources</b>				
- Intergovernmental Revenue (Hotel)	2,800,000	2,900,000	100,000	3.6%
- Interest On Investment	484,000	567,300	83,300	17.2%
- Inter-Fund Transfers/Intergovernment	174,349	963,690	789,341	452.7%
<b>Total Resources</b>	<b>3,458,349</b>	<b>4,430,990</b>	<b>972,641</b>	<b>28.1%</b>
<b>Total Operating Revenues/Resources</b>	<b>13,281,982</b>	<b>16,912,072</b>	<b>3,630,090</b>	<b>27.3%</b>
<b>Requirements:</b>				
Personal Services	7,376,495	9,292,641	(1,916,146)	-26.0%
Materials & Services	2,828,754	3,781,699	(952,945)	-33.7%
POVA	1,026,000	1,092,000	(66,000)	-6.4%
Grand Opening	159,000	209,000	(50,000)	-31.4%
Capital Spending	2,741,863	802,775	1,939,088	70.7%
City OH/Metro General Fund	305,244	330,550	(25,306)	-8.3%
City Risk Mgmt./Metro Insurance	256,074	190,000	66,074	25.8%
Inter-Fund Tfr./MERC Central Management	146,604	963,660	(817,056)	-557.3%
DID Assessment	18,887	18,887	0	0.0%
Shakespeare Shortfall	110,000	125,000	(15,000)	-13.6%
Contingency	598,411	465,000	133,411	22.3%
<b>Total Requirements</b>	<b>15,567,332</b>	<b>17,271,212</b>	<b>(1,703,880)</b>	<b>-10.9%</b>
<b>Cash Flow before transfers</b>	<b>(2,285,350)</b>	<b>(359,140)</b>	<b>1,926,210</b>	<b>-84.3%</b>
<b>Cash Transfers</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0.0%</b>
<b>Net Change In Cash Position</b>	<b>(2,285,350)</b>	<b>(359,140)</b>	<b>1,926,210</b>	<b>-84.3%</b>

	Coliseum	Stadium	PCPA	Sub-Total	OCC	Central Management	Total
<b>Operating Revenues:</b>							
Total	1,500,000	175,000	975,000	2,650,000	733,800	0	3,383,800
Reimbursements	596,742	110,800	991,935	1,699,477	191,994	0	1,891,471
Concessions (incl. catering for OCC)	774,000	285,000	150,000	1,209,000	165,310	0	1,374,310
Utility Services (in house)	0	0	0	0	323,000	0	323,000
Merchandising	400,000	40,000	75,000	515,000	0	0	515,000
Parking	1,255,000	0	0	1,255,000	361,651	0	1,616,651
Catering	498,000	0	15,000	513,000	0	0	513,000
Users' Fee	950,000	157,400	740,000	1,847,400	0	0	1,847,400
Sales Commissions	140,000	13,000	495,000	648,000	0	0	648,000
Electrical Contract	55,000	0	0	55,000	0	0	55,000
Other	150,000	20,000	143,450	313,450	0	0	313,450
<b>Operating Revenues</b>	<b>6,318,742</b>	<b>801,200</b>	<b>3,585,385</b>	<b>10,705,327</b>	<b>1,775,755</b>	<b>0</b>	<b>12,481,082</b>
<b>Other Resources</b>							
- Intergovernmental Revenue (Hotel)	0	0	0	0	2,900,000	0	2,900,000
- Interest On Investment	350,000	0	40,000	390,000	142,300	35,000	567,300
- Inter-Fund Transfers	0	0	0	0	0	963,690	963,690
<b>Total Resources</b>	<b>350,000</b>	<b>0</b>	<b>40,000</b>	<b>390,000</b>	<b>3,042,300</b>	<b>998,690</b>	<b>4,430,990</b>
<b>Total Operating Revenues/Resources</b>	<b>6,668,742</b>	<b>801,200</b>	<b>3,625,385</b>	<b>11,095,327</b>	<b>4,818,055</b>	<b>998,690</b>	<b>16,912,072</b>
<b>Requirements:</b>							
Personal Services	3,285,135	515,492	2,681,294	6,481,921	1,913,520	897,200	9,292,641
Materials & Services	1,477,313	311,971	953,173	2,742,457	937,752	101,490	3,781,699
PDVA	0	0	0	0	1,092,000	0	1,092,000
Grand Opening	0	0	0	0	209,000	0	209,000
Capital Spending	268,500	21,700	312,575	602,775	200,000	0	802,775
To Metro Support Services	121,730	23,530	114,440	259,700	70,850	0	330,550
To Metro Risk Management (Insurance)	94,000	10,000	41,000	145,000	45,000	0	190,000
To MERC Central Management	324,940	84,747	186,953	596,640	367,020	0	963,660
DID Assessment	0	0	18,887	18,887	0	0	18,887
Shakespeare Shortfall	0	0	125,000	125,000	0	0	125,000
Contingency	0	75,000	90,000	165,000	300,000	0	465,000
<b>Total Requirements</b>	<b>5,571,618</b>	<b>1,042,440</b>	<b>4,523,322</b>	<b>11,137,380</b>	<b>5,135,142</b>	<b>998,690</b>	<b>17,271,212</b>
<b>Cash Flow before transfers</b>	<b>1,097,124</b>	<b>(241,240)</b>	<b>(897,937)</b>	<b>(42,053)</b>	<b>(317,087)</b>	<b>0</b>	<b>(359,140)</b>
<b>Cash Transfers</b>	<b>(1,139,000)</b>	<b>241,000</b>	<b>898,000</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
<b>Net Change In Cash Position</b>	<b>(41,876)</b>	<b>(240)</b>	<b>63</b>	<b>(42,053)</b>	<b>(317,087)</b>	<b>0</b>	<b>(359,140)</b>

	Coliseum	Stadium	PCPA	Sub-Total	OCC	Central Management	Total
<b>Operating Revenues:</b>							
Local	2,064,539	170,000	931,850	3,166,389	0	0	3,166,389
Reimbursements	657,136	104,303	875,805	1,637,244	0	0	1,637,244
Concessions (incl. catering for OCC)	790,000	233,000	125,000	1,148,000	0	0	1,148,000
Utility Services (in house)	0	0	0	0	0	0	0
Merchandising	425,000	53,000	75,000	553,000	0	0	553,000
Parking	1,253,000	0	0	1,253,000	0	0	1,253,000
Catering	423,000	0	15,000	438,000	0	0	438,000
Users' Fee	200,000	100,000	373,500	673,500	0	0	673,500
Sales Commissions	150,000	13,000	490,000	653,000	0	0	653,000
Electrical Contract	55,000	0	0	55,000	0	0	55,000
Other	135,000	25,000	86,500	246,500	0	0	246,500
<b>Operating Revenues</b>	<b>6,152,675</b>	<b>698,303</b>	<b>2,972,655</b>	<b>9,823,633</b>	<b>0</b>	<b>0</b>	<b>9,823,633</b>
<b>Other Resources</b>							
- Intergovernmental Revenue (Hotel)	0	0	0	0	2,800,000	0	2,800,000
- Interest On Investment	350,000	0	30,000	380,000	104,000	0	484,000
- Inter-Fund Transfers/Intergovernment	146,604	0	0	146,604	27,745	0	174,349
<b>Total Resources</b>	<b>496,604</b>	<b>0</b>	<b>30,000</b>	<b>526,604</b>	<b>2,931,745</b>	<b>0</b>	<b>3,458,349</b>
<b>Total Operating Revenues/Resources</b>	<b>6,649,279</b>	<b>698,303</b>	<b>3,002,655</b>	<b>10,350,237</b>	<b>2,931,745</b>	<b>0</b>	<b>13,281,982</b>
<b>Requirements:</b>							
Personal Services	3,855,574	532,867	2,498,076	6,886,517	489,978	0	7,376,495
Materials & Services	1,275,927	305,717	790,647	2,372,291	456,463	0	2,828,754
POVA	0	0	0	0	1,026,000	0	1,026,000
Grand Opening	0	0	0	0	159,000	0	159,000
Capital Spending	1,425,000	1,061,200	50,000	2,536,200	205,663	0	2,741,863
City OH/Metro General Fund	91,547	17,693	86,068	195,308	109,936	0	305,244
City Risk Mgmt./Metro Insurance	144,479	10,073	95,439	249,991	6,083	0	256,074
Inter-Fund Tfr./MERC Central Management	0	43,501	103,103	146,604	0	0	146,604
DID Assessment	0	0	18,887	18,887	0	0	18,887
Shakespeare Shortfall	0	0	110,000	110,000	0	0	110,000
Contingency	0	75,000	89,789	164,789	433,622	0	598,411
<b>Total Requirements</b>	<b>6,792,527</b>	<b>2,046,051</b>	<b>3,842,009</b>	<b>12,680,587</b>	<b>2,886,745</b>	<b>0</b>	<b>15,567,332</b>
<b>Cash Flow before transfers</b>	<b>(143,248)</b>	<b>(1,347,748)</b>	<b>(839,354)</b>	<b>(2,330,350)</b>	<b>45,000</b>	<b>0</b>	<b>(2,285,350)</b>
<b>Cash Transfers</b>	<b>(2,181,702)</b>	<b>1,346,119</b>	<b>835,583</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
<b>Net Change In Cash Position</b>	<b>(2,324,950)</b>	<b>(1,629)</b>	<b>(3,771)</b>	<b>(2,330,350)</b>	<b>45,000</b>	<b>0</b>	<b>(2,285,350)</b>

	Budget FY 89-90	Budget FY 90-91	Variance
<b>Resources</b>			
- Beginning Fund Balance	0	0	0
- Inter-Fund Transfers:			
From OCC Fund No. _____	0	367,020	367,020
From Coliseum Fund No. _____	0	324,940	324,940
From Stadium Fund No. _____	0	84,747	84,747
From PCPA Fund No. _____	0	186,983	186,983
<b>Total Inter-Fund Transfers</b>	0	963,690	963,690
- Interest On Investment	0	35,000	35,000
<b>Total Resources</b>	0	998,690	998,690
<b>Requirements:</b>			
Personal Services (per attached)	0	897,200	(897,200)
Materials & Services:			0
- Professional Services	0	81,490	(81,490)
(feasibility studies, legal, etc.)			0
- Travel/Commission Meetings/etc.	0	20,000	(20,000)
-			0
-			0
-			0
<b>Total Requirements</b>	0	998,690	(998,690)
<b>Ending Fund Balance</b>	0	0	0

Note - This Fund is being set-up as stated in the Agreement of Consolidation, Section 6, Item D. "Metro ERC's present intention is to maintain a central management staff for all the facilities under its jurisdiction and to allocate the central management costs among the facilities based on a formula. The initial allocation formula shall be based on an annual determination of the time spent on each facility by each central management staff employee weighted by the salary of each employee."

Class	Position	MERC Admin.	Distribution				Total	
			OCC	Coliseum	Stadium	PCPA		
na	Convention Center Mgr.	60,000	51,000	3,000	3,000	3,000	60,000	
	- Distribution (o)		85%	5%	5%	5%	100%	
675	Special Proj. Coordinator	31,678	12,671	12,671	3,168	3,168	31,678	
	- Distribution (o)		40%	40%	10%	10%	100%	
700	Systems Administrator	33,539	16,770	10,062	1,677	5,031	33,539	
	- Distribution (o)		50%	30%	5%	15%	100%	
675	Manager Technical Svcs.	34,932	17,466	10,480	1,747	5,240	34,932	
	- Distribution (o)		50%	30%	5%	15%	100%	
525	Graphics Coordinator	24,784	9,914	9,914	1,239	3,718	24,784	
	- Distribution (o) (new)		40%	40%	5%	15%	100%	
na	General Manager	80,000	24,000	28,000	8,000	20,000	80,000	
	- Distribution (c)		30%	35%	10%	25%	100%	
na	Ass't. G.M./Fin.& Admin.	65,000	22,750	22,750	6,500	13,000	65,000	
	- Distribution (c)		35%	35%	10%	20%	100%	
na	Ass't. G.M./Operations	56,248	16,874	16,874	5,625	16,874	56,248	
	- Distribution (c)		30%	30%	10%	30%	100%	
600	Administrative Ass't.	33,220	9,966	11,627	3,322	8,305	33,220	
	- Distribution (c)		30%	35%	10%	25%	100%	
750	Controller	38,528	9,632	15,411	5,779	7,706	38,528	
	- Distribution (c)		25%	40%	15%	20%	100%	
650	Purch./Contract Coord.	31,678	11,087	11,087	3,168	6,336	31,678	
	- Distribution (o) (new)		35%	35%	10%	20%	100%	
jo	Special Services Director	44,519	8,904	20,034	6,678	8,904	44,519	
	- Distribution (c)		20%	45%	15%	20%	100%	
750	Admissions Director	40,413	6,062	16,165	4,041	14,145	40,413	
	- Distribution (c)		15%	40%	10%	35%	100%	
750	Personnel Manager	40,413	16,165	16,165	2,021	6,062	40,413	
	- Distribution (o) (new)		40%	40%	5%	15%	100%	
650	Assistant Personnel Coord	31,678	12,671	12,671	1,584	4,752	31,678	
	- Distribution (o) (new)		40%	40%	5%	15%	100%	
400	Clerical (personnel)	17,963	7,185	7,185	898	2,694	17,963	
	- Distribution (o) (new)		40%	40%	5%	15%	100%	
<b>Total - Payroll (16 positions)</b>			<b>664,593</b>	<b>253,117</b>	<b>224,096</b>	<b>58,446</b>	<b>128,933</b>	<b>664,593</b>
	- Fringes @ 35%		38%	34%	9%	19%	100%	
		<b>232,608</b>	<b>88,591</b>	<b>78,434</b>	<b>20,456</b>	<b>45,127</b>	<b>232,608</b>	
<b>Total - Payroll/Fringes</b>			<b>897,201</b>	<b>341,708</b>	<b>302,530</b>	<b>78,902</b>	<b>174,060</b>	<b>897,201</b>
<b>Plus Admin. (10% of Payroll)</b>			<b>66,459</b>	<b>25,312</b>	<b>22,410</b>	<b>5,845</b>	<b>12,893</b>	<b>66,459</b>
<b>Grand Total</b>			<b>963,660</b>	<b>367,020</b>	<b>324,940</b>	<b>84,747</b>	<b>186,953</b>	<b>963,660</b>

	Budget FY89-90	FY90-91 Budget	Variance
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<b>Operating Revenues:</b>			
- Building Rental	0	682,800	682,800
- Equipment Rental	0	51,000	51,000
- Concessions/Catering	0	165,310	165,310
- Event Labor	0	191,994	191,994
- Utility Service	0	323,000	323,000
- Parking	0	361,651	361,651
-	0	0	0
-	0	0	0
<b>Operating Revenues</b>	<b>0</b>	<b>1,775,755</b>	<b>1,775,755</b>
<b>Other Resources</b>			
- Intergovernmental Revenue (Hotel)	2,800,000	2,900,000	100,000
- Intergovernmental Agreement (MERC/ERC)	27,745	0	(27,745)
- Interest On Investment	104,000	142,300	38,300
<b>Total Resources</b>	<b>2,931,745</b>	<b>3,042,300</b>	<b>110,555</b>
<b>Total Operating Revenues/Resources</b>	<b>2,931,745</b>	<b>4,818,055</b>	<b>1,886,310</b>
<b>Requirements:</b>			
Personal Services	489,978	1,913,520	(1,423,542)
Materials & Services	456,463	937,752	(481,289)
POVA	1,026,000	1,092,000	(66,000)
Grand Opening	159,000	209,000	(50,000)
Capital Spending	205,663	200,000	5,663
To Metro General Fund/Support Services	109,936	70,850	39,086
To Metro Risk Management (Insurance)	6,083	45,000	(38,917)
To MERC Central Management	0	367,020	(367,020)
(3) Contingency	433,622	300,000	133,622
<b>Total Requirements</b>	<b>2,886,745</b>	<b>5,135,142</b>	<b>(2,248,397)</b>
<b>Net Revenues/Resources vs. Requirements</b>	<b>45,000</b>	<b>(317,087)</b>	<b>(362,087)</b>
<b>Beginning Fund Balance:</b>			
Per Budget	\$1,455,000		
Actual 7/1/89	\$1,698,961		
7/1/90 (\$1,743,961+ \$59,000)	1,698,961	1,802,961	104,000
<b>Ending Fund Balance</b>	<b>1,743,961</b>	<b>1,485,874</b>	<b>(258,087)</b>

(1) POVA: next fiscal year budget is estimated at 4% above this year's budget (\$41,000) plus a \$25,000 line item expense for national advertising for the Grand Opening (stipulated that this advertising must be coordinated and approved by MERC and staff)

Grand Opening for this fiscal year is projected to be \$100,000 not \$159,000 as budgeted; the \$59,000 that will not be spend shows up as an additional Grand Opening expense item in next year's budget, and also in the Beginning Fund Balance in next year's budget

(3) Contingency of \$300,000 is budgeted for next fiscal year due to uncertainties of "first year of operations"

Example:

Convention with 10,000 delegates, 3 day show, 2 in/out days

- Number of events = 1  
- Event Days (show days) 3  
- In/Out days 2  
- Total Event Days (bldg. usage) 5

Attendance: 10,000 for 3 days = 30,000

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All Halls:

Number of Events 34  
Total Show Days 108  
Average Show Days Per Event 3.18

Total Usage Days (Halls Only) 212  
Total In/Out Days 211  
Total Usage Days 423

Attendance:

Hall Events Only 438,300  
Meeting Rooms and Ball Room Events 15,610  
Total Attendance 453,910

Meetings Rooms:

Total Usage Days 991

Ballroom:

Total Usage Days 68

TOTAL USAGE DAYS 1,482

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OPERATING REVENUES

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Hall Rental \$503,100  
Hall In/Out Rental 88,650

591,750

Meeting Room Rental 26,600  
Ballroom Rental 64,450

Total Facility Rental 682,800

Equipment Rental (\$1,500 x 34) 51,000

Catering/Concessions (Per Fine Host projections) 165,310

Parking (453,910 divided by 4.5 = 100,870 cars  
@ \$4.00 = \$403,475 Gross X 89.634) 361,651

Utility Services (\$9,500 x 34) 323,000

Event (Reimbursed) Labor (see next page) 191,994

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Total Operating Revenues \$1,775,755  
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OCC91-41  
02/05/90

Metro Exposition-Recreation Commission  
Oregon Convention Center - Reimbursed Labor  
Budget FY 1990-91

Schedule C-3

	<u>Hours</u>	<u>FTE</u>	<u>Hourly Rate</u>	<u>Amount</u>
<b>Reimbursed Per Schedule of Extra Charges:</b>				
Box Office Supvr.	852	0.41	17.50	14,910
Ticket Sellers	3,408	1.64	9.00	30,672
Head Gate Attendant	852	0.41	11.70	9,968
Gate Attendant	4,686	2.25	9.00	42,174
Uniformed Security Supvr.	1,704	0.82	13.30	22,663
Uniformed Agent	5,112	4.92	11.00	56,232
Medical Specialist	1,156	0.56	13.30	15,375
<b>Total Labor Billed to Shows (Revenues)</b>	<u>17,770</u>	<u>11.01</u>		<u>191,994</u>

FY1990-91 Budget

Event	Show Days	Attendance
<b>Conventions:</b>		
*Supreme Order of Daughters of the Nile	5	7,500
<b>Consumer Shows:</b>		
*Portland Auto Show	4	20,000
*Boat Show	10	50,000
KPDx Bridal Show	4	500
*RV Show	5	15,000
*Travel & Vacation Showcase	3	15,000
*Home Show	7	20,000
*Antique & Collectible Show	3	30,000
*Holiday Food & Gift Festival	3	15,000
*Festival of Trees	5	30,000
*Whole Life Expo	4	6,000
*Antique & Collectible (2nd Show)	3	30,000
*New Years Eve Celebration	1	5,000
*International Sports Show	5	25,000
Z-100 Bridal Show	4	1,000
*Quality of Life Show	3	3,000
*Business Opportunity Expo	2	4,500
*OR Home Improvement Show	5	24,000
*OSI Auction	2	30,000
Annual Floral Extravaganza	1	500
Women's Faire	3	4,000
	<u>77</u>	<u>328,500</u>

**Exhibits:**

*Nissan Introduction Show	1	2,000
*Oregon Lodging Association	2	300
*NW Association of Retail Bakers	2	1,500
*Pacific N.W. Golfers	3	4,500
*Multi-Family Housing Council	2	1,000
*Bonsai & Orchid Council	2	1,000
*Oregon Trail Travelers	2	1,500
*AAA Travel Bazaar	1	1,000
Rose City Exotic Bird Club	3	500
*Office Products Show	3	30,000
*N.W. Food Processors Show	3	6,000
*N.W. Expo	2	2,000
*I.S.A.	2	3,000
*Pac NW Restaurant Convention	4	40,000
*National Tour Association	3	6,000
*Optical Care Nurses	2	1,500
	<u>37</u>	<u>101,800</u>

\*Hall Event

Event	Show Days	Attendance
<b>Meetings:</b>		
Institute of Managerial Women	1	450
Black College Conference	1	1,000
*TLC Sunday	1	3,000
Charter Property & Casualty Underwriters	1	500
Management Compensation Group	1	250
OR Agenda for '90's Children, Youth	2	3,200
Pacific NW Quality Conference	3	1,350
	10	9,750
<b>Food &amp; Beverage (Rental Waived):</b>		
Right to Privacy	1	1,000
The Skanner	1	1,000
Women's Summit	1	1,100
Oregon Medical Association	1	200
NW Passenger Traffic	1	60
Rose Festival Luncheon	1	1,000
Portland Chamber	1	1,200
Portland Festival Ball	1	800
	8	6,360
 <b>Total</b>	<b>137</b>	<b>453,910</b>

\*Hall Event

		FY 1989-90	FY 1990-91	Variance	%
51	Full-time Labor	301,727	1,153,738	(852,011)	-282.4%
5125	Part-time Labor	74,224	296,645	(222,421)	-299.7%
511400	Overtime	0	0	0	0.0%
512000	Fringe Benefits	114,027	463,137	(349,110)	-306.2%
	<b>Total Payroll (Labor &amp; Benefits)</b>	<b>489,978</b>	<b>1,913,520</b>	<b>(1,423,542)</b>	<b>-290.5%</b>
521100	Office Supplies	6,000	6,000	0	0.0%
521290	Operating Supplies	300	70,500	(70,200)	0.0%
521292	Small Tools	0	4,000	(4,000)	0.0%
521310	Subscriptions	215	215	0	0.0%
521320	Dues	3,970	4,770	(800)	-20.2%
524110	Audit Fee	0	2,500	(2,500)	0.0%
524110	Consolidation Inv. Audit	0	15,000	(15,000)	0.0%
524120	Legal Fees	0	3,000	(3,000)	0.0%
524130	Professional Advertising	64,888	74,288	(9,400)	-14.5%
524190	Professional Services - P/DVA	1,026,000	1,092,000	(66,000)	-6.4%
524190	Professional Services - Grand Openin	159,000	209,000	(50,000)	-31.4%
524190	Misc. Professional Services	113,000	5,000	108,000	95.6%
525110	Electricity	0	266,200	(266,200)	0.0%
525120	Water & Sewer	0	30,300	(30,300)	0.0%
525130	Natural Gas	0	92,000	(92,000)	0.0%
525190	Garbage	0	11,500	(11,500)	0.0%
525690	Repairs & Maintenance	0	61,000	(61,000)	0.0%
	Computer Mtnc	0	20,000	(20,000)	0.0%
525710	Equipment Rental	0	20,000	(20,000)	0.0%
5260	Ads & Legal Notices	0	15,820	(15,820)	0.0%
526310	Printing	46,800	55,000	(8,200)	-17.5%
526320	Typesetting & Reprographics	5,800	5,800	0	0.0%
526410	Telephone	1,680	71,200	(69,520)	0.0%
526420	Postage	6,600	16,360	(9,760)	-147.9%
526440	Delivery Service	860	360	500	58.1%
526500	Travel/Entertainment - local	0	1,500	(1,500)	0.0%
526500	Travel - Out of Town	43,045	17,695	25,350	58.9%
526700	Temporary Help Service	0	0	0	0.0%
526800	Training, Tuition, Conferences	44,765	8,869	35,896	80.2%
526910	Uniforms & Cleaning	0	20,500	(20,500)	0.0%
527510	Intergovernment Expense	100,000	0	100,000	100.0%
529500	Meetings	5,004	4,500	504	10.1%
	Unemployment Claims	0	5,000	(5,000)	0.0%
529800	Misc. Other Expense	4,500	7,000	(2,500)	-55.6%
529835	Misc. Promotion Expense - External	0	12,600	(12,600)	0.0%
531100	Capital Lease Payments/Office Eqpt.	9,036	9,275	(239)	-2.6%
	<b>Total Materials &amp; Services</b>	<b>1,641,463</b>	<b>2,238,752</b>	<b>(597,289)</b>	<b>-36.4%</b>
571400	Capital Outlay	205,663	200,000	5,663	2.8%
581010	To General Fund/Support Services	109,936	70,850	39,086	35.6%
581615	To Insurance Fund	6,083	45,000	(38,917)	-639.8%
599999	Contingency	433,622	300,000	133,622	166,378
	To MERC Central Management	0	367,020	(367,020)	-100.0%
	<b>Total Transfers/Etc.</b>	<b>549,641</b>	<b>782,870</b>	<b>(233,229)</b>	<b>-42.4%</b>
	<b>Total Expenditures</b>	<b>2,886,745</b>	<b>5,135,142</b>	<b>(2,248,397)</b>	<b>-77.9%</b>

	Operations	Event Services	Special Services	Admissions	G & A	Sales & Marketing	Total
5 Full-time Labor	774,156	103,278	91,222		102,485	82,597	1,153,738
Part-time Labor	72,800		101,344	79,168	43,333		296,645
511400 Overtime							0
512000 Fringe Benefits	285,515	36,147	52,196	15,834	44,536	28,909	463,137
<b>Total Payroll (Labor/Benefits)</b>	<b>1,132,471</b>	<b>139,425</b>	<b>244,762</b>	<b>95,002</b>	<b>190,354</b>	<b>111,506</b>	<b>1,913,520</b>
521100 Office Supplies					4,000	2,000	6,000
521290 Operating Supplies	62,500	5,000	2,000	500	200	300	70,500
521292 Small Tools	2,500		1,500				4,000
521310 Subscriptions						215	215
521320 Dues					2,285	2,485	4,770
524110 Audit Fees					2,500		2,500
524110 Audit Fees					15,000		15,000
524120 Legal Fees					3,000		3,000
524130 Professional Advertising						74,288	74,288
524190 Professional Services - P/DVA						1,092,000	1,092,000
524190 Professional Services - Grand Opening						209,000	209,000
524190 Misc. Professional Services						5,000	5,000
525110 Electricity	266,200						266,200
525120 Water & Sewer	30,300						30,300
525130 Natural Gas	92,000						92,000
525190 Garbage	11,500						11,500
525690 Repairs & Maintenance	50,800		10,000	200			61,000
Computer Mtnc					20,000		20,000
525710 Equipment Rental	19,500			500			20,000
Ads & Legal Notices					15,820		15,820
526310 Printing		500	2,000	1,200	500	50,800	55,000
526320 Typesetting & Reprographics						5,800	5,800
526410 Telephone	70,000					1,200	71,200
526420 Postage					8,500	7,860	16,360
526440 Delivery Service					360		360
526500 Travel - local	100	100	400	100	400	400	1,500
526500 Travel - Out of Town					5,000	12,695	17,695
526700 Temporary Help Service							0
526800 Training, Tuition, Conferences					1,155	7,714	8,869
526910 Uniforms & Cleaning	6,000	1,000	9,500	4,000			20,500
527510 Intergovernment Expense							0
529500 Meetings					4,500		4,500
Unemployment Claims					5,000		5,000
529800 Misc. Other Expense	2,000	500	1,500	1,500	1,000	500	7,000
529835 Misc. Promotion Expense - External						12,600	12,600
531100 Capital Lease Payments/Office Eqpt.					9,275		9,275
<b>Total Materials &amp; Services</b>	<b>613,400</b>	<b>7,100</b>	<b>26,900</b>	<b>8,000</b>	<b>98,495</b>	<b>1,484,857</b>	<b>2,238,752</b>
571400 Capital Outlay					200,000		200,000
581010 To Support Services					70,850		70,850
581615 To Insurance Fund					45,000		45,000
599999 Contingency					300,000		300,000
To MERC Central Management					367,020		367,020
<b>Total Transfers/Etc.</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>782,870</b>	<b>0</b>	<b>782,870</b>
<b>Total Expenditures</b>	<b>1,745,871</b>	<b>146,525</b>	<b>271,662</b>	<b>103,002</b>	<b>1,271,719</b>	<b>1,596,363</b>	<b>5,135,142</b>

	Fiscal Year 1989-90				Fiscal Year 1990-91			
	Positions				Positions			
(Based on 2,080 hours)	No.	FTE	Salary	Budget	No.	FTE	Salary	Budget
<b>Full-Time Employees:</b>								
*Convention Center Manager	1	1.00	60,000	60,000			Pooled	
Sales/Marketing Manager	1	1.00	38,854	38,854	1	1.00	36,643	36,643
Secretary/G & A (Admin)	1	1.00	20,779	20,779	1	1.00	21,818	21,818
Sales Associate	1	1.00	27,560	27,560	1	1.00	28,682	28,682
Event Manager	1	1.00	31,942	31,942	1	1.00	34,932	34,932
*Special Project Coordinator	1	0.25	31,644	7,911			Pooled	
*Manager Technical Services	1	1.00	31,942	31,942			Pooled	
Mtnce Section Superintendent	1	0.75	31,942	23,956	1	1.00	36,643	36,643
*System Administrator	1	1.00	31,942	31,942			Pooled	
Event Coordinator	2	0.50	20,744	10,372	2	2.00	21,781	43,562
Secretary/Sales & Marketing	1	1.00	16,469	16,469	1	1.00	17,272	17,272
Bookkeeper					1	1.00	23,631	23,631
Clerical/Receptionists (10 months each)					4	3.33	17,128	57,036
Utility Technicians					2	2.00	27,311	54,622
Security Watchperson (10 months each)					7	5.83	15,647	91,222
Lead Engineer/Mechanic (11 months)					1	0.92	33,220	30,562
Operating Engineers (11 months each)					3	2.75	26,029	71,580
Set-up Supt. (11 months)					1	0.92	27,311	25,126
Utility Maintenance (11 months each)					2	1.83	26,029	47,633
Sound/AV Technician					1	1.00	24,784	24,784
Supervisors (11 months each)					2	1.83	24,784	45,355
Electrician					1	1.00	33,220	33,220
Maintenance (utility lead) (11 months each)					18	16.50	21,216	350,064
Utility Grounds (11 months each)					3	2.75	19,718	54,225
Telephone System Coord. (11 months each)					1	0.92	27,311	25,126
*Graphics Coordinator							Pooled	
<b>Total Full-Time</b>	<b>12</b>	<b>9.50</b>		<b>301,727</b>	<b>55</b>	<b>50.58</b>		<b>1,153,738</b>
Fringes at 35%				<b>101,409</b>				<b>403,808</b>
<b>Total Full-Time w/fringes</b>	<b>12</b>	<b>9.50</b>		<b>403,136</b>	<b>55</b>	<b>50.58</b>		<b>1,557,547</b>
<b>Part-Time:</b>								
Clerical Etc.	5	3.75	19,793	74,224				
Secretarial/Switchboard/Receptionist (9 months each)	2	1.50			2	1.50	17,963	26,945
Operations Workers (1/2 time each)	10	5.00			10	5.00	14,560	72,800
Facility Security (1/2 time each)	3	1.50			3	1.50	18,166	27,249
Data Clerks (1/2 time each)	2	1.00			2	1.00	16,388	16,388
<b>Total Part-Time</b>	<b>5</b>	<b>3.75</b>		<b>74,224</b>	<b>17</b>	<b>9.00</b>		<b>143,382</b>
Fringes at 20%				<b>12,618</b>				<b>28,676</b>
<b>Total Part-Time w/fringes</b>	<b>5</b>	<b>3.75</b>		<b>86,842</b>	<b>17</b>	<b>9.00</b>		<b>172,058</b>
<b>Sub-Total</b>	<b>17</b>	<b>13.25</b>		<b>489,978</b>	<b>72</b>	<b>59.58</b>		<b>1,729,604</b>

\*Pooled

DCC91-4 02/05/90	Fiscal Year 1989-90				Fiscal Year 1990-91				
	Positions				Positions				
	No.	FTE	Salary	Budget	No.	FTE	Per Hour	Budget	
Reimbursed Labor & Fringes									
Part-Time (Labor/Fringe Cost)				Hours					
			852	0.41	11.92	10,156			
			3,408	1.64	7.50	25,560			
			852	0.41	9.75	8,307			
			4,686	2.25	7.50	35,145			
			1,704	0.82	10.50	17,892			
			5,112	2.46	8.62	44,065			
			1,156	0.56	10.50	12,138			
			17,770	8.55		153,263			
								30,653	
								183,916	
=====									
								1,913,520	
=====									

## SUMMARY - LABOR/FRINGES:

Full-Time:		
1. Labor		
2. Benefits		1,153,738
		403,808
3. Total Full-Time Labor/Benefits		1,557,546
B. Part-Time:		
1. Labor		143,382
2. Benefits		28,676
3. Total Part-Time Labor/Benefits		172,058
C. Part-Time: (Reimbursed)		
1. Labor		153,263
2. Benefits		30,653
3. Total Part-Time Labor/Benefits		183,916
D. Grand Total:		
1. Full-Time Labor		1,153,738
2. Part-Time Labor		296,645
3. Benefits		463,137
.. Grand Total		1,913,520
=====		
=====		

Oregon Convention Center  
Staffing - By Departments  
FY1990/91 Budget

	Operations	Event Services	Special Services	Admissions	G & A	Sales & Marketing	Total
<b>Part-time Salaries</b>							
Convention Center Manager					Pooled		0
Sales/Marketing Manager						36,643	36,643
Secretary/Sales & Marketing						17,272	17,272
Sales Associate						28,682	28,682
Event Manager		34,932					34,932
Special Project Coordinator					Pooled		0
Mtnc Section Superintendent	36,643						36,643
System Administrator					Pooled		0
Event Coordinator		43,562					43,562
Secretary/C&A					21,818		21,818
Bookkeeper					23,631		23,631
Clerical/Receptionists					57,036		57,036
Utility Technician	54,622						54,622
Security Watchperson			91,222				91,222
Lead Engineer/Mechanic	30,562						30,562
HVAC Technicians	71,580						71,580
Set-up Supt.	25,126						25,126
Utility Maintenance	47,633						47,633
Sound/AV Technician		24,784					24,784
Supervisor	45,355						45,355
Electrician	33,220						33,220
Utility Leads	350,064						350,064
Utility Grounds	54,225						54,225
Telephone System Coord.	25,126						25,126
Facilities Coordinator							0
<b>Full-time salaries</b>	<b>774,156</b>	<b>103,278</b>	<b>91,222</b>		<b>102,485</b>	<b>82,597</b>	<b>1,153,738</b>
<b>Fringe benefits @ 35%</b>	<b>270,955</b>	<b>36,147</b>	<b>31,928</b>		<b>35,870</b>	<b>28,909</b>	<b>403,808</b>
<b>Total Full-time w/fringes</b>	<b>1,045,111</b>	<b>139,425</b>	<b>123,150</b>		<b>138,355</b>	<b>111,506</b>	<b>1,557,546</b>
<b>Part-Time Salaries</b>							
Facility Security			27,249				27,249
Operations Workers	72,800						72,800
Data Entry Clerk					16,388		16,388
Switchboard/Recept./Clerical					26,945		26,945
Box Office/etc. (reimbursed)				79,168			79,168
Security/medical (reimbursed)			74,095				74,095
<b>Part-time wages</b>	<b>72,800</b>	<b>0</b>	<b>101,344</b>	<b>79,168</b>	<b>43,333</b>	<b>0</b>	<b>296,645</b>
<b>Fringe benefits @ 20%</b>	<b>14,560</b>		<b>20,269</b>	<b>15,834</b>	<b>8,667</b>	<b>0</b>	<b>59,329</b>
<b>Total Part-time w/fringes</b>	<b>87,360</b>	<b>0</b>	<b>121,613</b>	<b>95,002</b>	<b>52,000</b>	<b>0</b>	<b>355,974</b>
<b>Total Wages</b>	<b>846,956</b>	<b>103,278</b>	<b>192,566</b>	<b>79,168</b>	<b>145,818</b>	<b>82,597</b>	<b>1,450,383</b>
<b>Total Fringe benefits</b>	<b>285,515</b>	<b>36,147</b>	<b>52,196</b>	<b>15,834</b>	<b>44,536</b>	<b>28,909</b>	<b>463,137</b>
<b>Total Labor &amp; benefits</b>	<b>1,132,471</b>	<b>139,425</b>	<b>244,762</b>	<b>95,002</b>	<b>190,354</b>	<b>111,506</b>	<b>1,913,520</b>



Capital Expenditures

	Budget FY89-90	FY90-91 Budget	Variance
1. Slide Projector - Kodak AMT	663		663
2. Computer (with ICC Board and Software to access METRO's A-Series)	5,750		5,750
3. Integrated Facility Management Computer System	199,250	48,000	151,250
4. Integrated Facility Management Computer System (DEC hardware deferred payment from prior year, phase one)		75,000	(75,000)
5. HVAC/Engineering		22,000	(22,000)
6. Utility Service Equipment Replacement (electrical, etc.)		30,000	(30,000)
7. Equipment		20,000	(20,000)
8. Miscellaneous		5,000	(5,000)
	<u>205,663</u>	<u>200,000</u>	<u>5,663</u>

METRO EXPOSITION-RECREATION COMMISSION  
COMBINED FY 1990-91 BUDGET

com2r  
02/07/90

	COLISEUM	STADIUM	PCPA	COMBINED
<b>OPERATING REVENUES:</b>				
TICKETS	1,500,000	175,000	975,000	2,650,000
REIMBURSEMENTS	596,742	110,800	991,935	1,699,477
CONCESSIONS	774,000	285,000	150,000	1,209,000
MERCHANDISING	400,000	40,000	75,000	515,000
PARKING	1,255,000	0	0	1,255,000
CATERING	498,000	0	15,000	513,000
USERS FEES	950,000	157,400	740,000	1,847,400
SALES COMMISSIONS	140,000	13,000	495,000	648,000
ELECTRICAL CONTRACT	55,000	0	0	55,000
OTHER	150,000	20,000	143,450	313,450
<b>OPERATING REVENUES</b>	<b>6,318,742</b>	<b>801,200</b>	<b>3,585,385</b>	<b>10,705,327</b>
<b>RESOURCES</b>				
INTEREST INCOME	350,000	0	40,000	390,000
OTHER	0	0	0	0
<b>RESOURCES</b>	<b>350,000</b>	<b>0</b>	<b>40,000</b>	<b>390,000</b>
<b>TOTAL REVENUES/RESOURCES</b>	<b>6,668,742</b>	<b>801,200</b>	<b>3,625,385</b>	<b>11,095,327</b>
<b>REQUIREMENTS:</b>				
PERSONAL SERVICES	3,285,135	515,492	2,681,294	6,481,921
MATERIALS AND SERVICES	1,477,313	311,971	953,173	2,742,457
METRO SUPPORT SERVICES	121,730	23,530	114,440	259,700
METRO INSURANCE	94,000	10,000	41,000	145,000
METRO CENTRAL MANAGEMENT	324,940	84,747	186,953	596,640
LID ASSESSMENT	0	0	0	0
DID ASSESSMENT	0	0	18,887	18,887
SHAKESPEARE SHORTFALL	0	0	125,000	125,000
CONTINGENCY	0	75,000	90,000	165,000
<b>TOTAL REQUIREMENTS</b>	<b>5,303,118</b>	<b>1,020,740</b>	<b>4,210,747</b>	<b>10,534,605</b>
<b>CASH FLOW BEFORE CAPITAL SPENDING</b>	<b>1,365,624</b>	<b>(219,540)</b>	<b>(585,362)</b>	<b>560,722</b>
<b>LESS: CAPITAL SPENDING (FY)</b>	<b>268,500</b>	<b>21,700</b>	<b>312,575</b>	<b>602,775</b>
<b>CAPITAL ADJUSTMENTS</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
<b>TOTAL CAPITAL SPENDING</b>	<b>268,500</b>	<b>21,700</b>	<b>312,575</b>	<b>602,775</b>
<b>NET CHANGE IN CASH POSITION</b>	<b>1,097,124</b>	<b>(241,240)</b>	<b>(897,937)</b>	<b>(42,053)</b>
<b>LESS: CASH TRANSFERS:</b>				
CIVIC STADIUM	(241,000)	241,000	0	0
PERFORMING ARTS	(898,000)	0	898,000	0
<b>TOTAL CASH TRANSFERS</b>	<b>(1,139,000)</b>	<b>241,000</b>	<b>898,000</b>	<b>0</b>
<b>CHANGE IN CASH POSITION</b>	<b>(41,876)</b>	<b>(240)</b>	<b>63</b>	<b>(42,053)</b>
<b>COMBINED BEGINNING FUND BALANCE</b>				<b>2,622,171</b>
<b>COMBINED ENDING FUND BALANCE</b>				<b>2,580,118</b>

METRO EXPOSITION-RECREATION COMMISSION  
COMBINED FY 1989-90 BUDGET

	COLISEUM	STADIUM	PCPA	COMBINED
<b>OPERATING REVENUES:</b>				
RENTALS	2,064,539	170,000	931,850	3,166,389
REIMBURSEMENTS	657,136	104,303	875,805	1,637,244
CONCESSIONS	790,000	233,000	125,000	1,148,000
MERCHANDISING	425,000	53,000	75,000	553,000
PARKING	1,253,000	0	0	1,253,000
CATERING	423,000	0	15,000	438,000
USERS FEES	200,000	100,000	373,500	673,500
SALES COMMISSIONS	150,000	13,000	490,000	653,000
ELECTRICAL CONTRACT	55,000	0	0	55,000
OTHER	135,000	25,000	86,500	246,500
<b>OPERATING REVENUES</b>	<b>6,152,675</b>	<b>698,303</b>	<b>2,972,655</b>	<b>9,823,633</b>
<b>RESOURCES</b>				
INTEREST INCOME	350,000	0	30,000	380,000
MANAGEMENT FEE	146,604	0	0	146,604
<b>RESOURCES</b>	<b>496,604</b>	<b>0</b>	<b>30,000</b>	<b>526,604</b>
<b>TOTAL REVENUES/RESOURCES</b>	<b>6,649,279</b>	<b>698,303</b>	<b>3,002,655</b>	<b>10,350,237</b>
<b>REQUIREMENTS:</b>				
PERSONAL SERVICES	3,855,574	532,867	2,498,076	6,886,517
MATERIALS AND SERVICES	1,275,927	305,717	809,534	2,391,178
CITY OVERHEAD	91,547	17,693	86,068	195,308
CITY RISK MGMT	144,479	10,073	95,439	249,991
MERC CENTRAL MANAGEMENT	0	43,501	103,103	146,604
LID ASSESSMENT	0	0	0	0
DID ASSESSMENT	0	0	0	0
SHAKESPEARE SHORTFALL	0	0	110,000	110,000
CONTINGENCY	0	75,000	89,789	164,789
<b>TOTAL REQUIREMENTS</b>	<b>5,367,527</b>	<b>984,851</b>	<b>3,792,009</b>	<b>10,144,387</b>
<b>CASH FLOW BEFORE CAPITAL SPENDING</b>	<b>1,281,752</b>	<b>(286,548)</b>	<b>(789,354)</b>	<b>205,850</b>
<b>LESS: CAPITAL SPENDING (FY)</b>	<b>650,000</b>	<b>61,200</b>	<b>50,000</b>	<b>761,200</b>
<b>CAPITAL ADJUSTMENTS</b>	<b>775,000</b>	<b>1,000,000</b>	<b>0</b>	<b>1,775,000</b>
<b>TOTAL CAPITAL SPENDING</b>	<b>1,425,000</b>	<b>1,061,200</b>	<b>50,000</b>	<b>2,536,200</b>
<b>NET CHANGE IN CASH POSITION</b>	<b>(143,248)</b>	<b>(1,347,748)</b>	<b>(839,354)</b>	<b>(2,330,350)</b>
<b>LESS: CASH TRANSFERS:</b>				
CIVIC STADIUM	(1,346,119)	1,346,119	0	0
PERFORMING ARTS	(835,583)	0	835,583	0
<b>TOTAL CASH TRANSFERS</b>	<b>(2,181,702)</b>	<b>1,346,119</b>	<b>835,583</b>	<b>0</b>
<b>NET CHANGE IN CASH POSITION</b>	<b>(2,324,950)</b>	<b>(1,629)</b>	<b>(3,771)</b>	<b>(2,330,350)</b>
<b>COMBINED BEGINNING FUND BALANCE</b>				<b>4,952,521</b>
<b>COMBINED ENDING FUND BALANCE</b>				<b>2,622,171</b>

METRO EXPOSITION-RECREATION COMMISSION  
COMBINED (FY 89 90 VS. FY 90-91)

	FY 1989-90	FY 1990-91	VARIANCE	%
<b>OPERATING REVENUES:</b>				
ADMISSIONS	3,166,389	2,650,000	(516,389)	-16.3%
REIMBURSEMENTS	1,637,244	1,699,477	62,233	3.8%
CONCESSIONS	1,148,000	1,209,000	61,000	5.3%
MERCHANDISING	553,000	515,000	(38,000)	-6.9%
PARKING	1,253,000	1,255,000	2,000	0.2%
CATERING	438,000	513,000	75,000	17.1%
USERS FEES	673,500	1,847,400	1,173,900	174.3%
SALES COMMISSIONS	653,000	648,000	(5,000)	-0.8%
ELECTRICAL CONTRACT	55,000	55,000	0	0.0%
OTHER	246,500	313,450	66,950	27.2%
<b>OPERATING REVENUES</b>	<b>9,823,633</b>	<b>10,705,327</b>	<b>881,694</b>	<b>9.0%</b>
<b>RESOURCES</b>				
INTEREST INCOME	380,000	390,000	10,000	2.6%
OTHER	146,604	0	(146,604)	-100.0%
<b>RESOURCES</b>	<b>526,604</b>	<b>390,000</b>	<b>(136,604)</b>	<b>-25.9%</b>
<b>TOTAL REVENUES/RESOURCES</b>	<b>10,350,237</b>	<b>11,095,327</b>	<b>745,090</b>	<b>7.2%</b>
<b>REQUIREMENTS:</b>				
PERSONAL SERVICES	6,886,517	6,481,921	404,596	5.9%
MATERIALS AND SERVICES	2,391,178	2,742,457	(351,279)	-14.7%
CITY OVERHEAD/METRO SUPPORT SERVICES	195,308	259,700	(64,392)	-33.0%
SK MGMT/METRO INSURANCE	249,991	145,000	104,991	42.0%
MARC CENTRAL MANAGEMENT	146,604	596,640	(450,036)	-307.0%
LID ASSESSMENT	0	0	0	ERR
DID ASSESSMENT	0	18,887	(18,887)	ERR
SHAKESPEARE SHORTFALL	110,000	125,000	(15,000)	-13.6%
CONTINGENCY	164,789	165,000	(211)	-0.1%
<b>TOTAL REQUIREMENTS</b>	<b>10,144,387</b>	<b>10,534,605</b>	<b>(390,218)</b>	<b>-3.8%</b>
<b>CASH FLOW BEFORE CAPITAL SPENDING</b>	<b>205,850</b>	<b>560,722</b>	<b>354,872</b>	<b>172.4%</b>
<b>LESS: CAPITAL SPENDING (FY)</b>	<b>761,200</b>	<b>602,775</b>	<b>158,425</b>	<b>20.8%</b>
<b>CAPITAL ADJUSTMENTS</b>	<b>1,775,000</b>	<b>0</b>	<b>1,775,000</b>	<b>100.0%</b>
<b>TOTAL CAPITAL SPENDING</b>	<b>2,536,200</b>	<b>602,775</b>	<b>1,933,425</b>	<b>76.2%</b>
<b>NET CHANGE IN CASH POSITION</b>	<b>(2,330,350)</b>	<b>(42,053)</b>	<b>2,288,297</b>	<b>-98.2%</b>
<b>LESS: CASH TRANSFERS:</b>				
CIVIC STADIUM	0	0	0	0.0%
PERFORMING ARTS	0	0	0	0.0%
<b>TOTAL CASH TRANSFERS</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0.0%</b>
<b>NET CHANGE IN CASH POSITION</b>	<b>(2,330,350)</b>	<b>(42,053)</b>	<b>2,288,297</b>	<b>-98.2%</b>

METRO E-R COMMISSION  
FY 90/91 SPENDING REQUIREMENTS

EXPENSE CODES/DESCRIPTION	COLISEUM	STADIUM	PCPA	COMBINED
110 FULL-TIME EMPLOYEES	1,384,357	185,009	655,468	2,224,834
120 PART-TIME EMPLOYEES	1,043,798	204,303	1,449,842	2,697,943
140 OVERTIME	45,132	7,506	23,092	75,730
150 PREMIUM PAY	8,519	307	1,200	10,026
170 BENEFITS	803,329	118,367	551,692	1,473,388
100 TOTAL PERSONAL SVCS	3,285,135	515,492	2,681,294	6,481,921
210 PURCHASED LABOR	357,280	121,046	13,300	491,626
210 LEGAL	25,000	0	0	25,000
210 AUDITING	3,000	3,000	3,000	9,000
210 CONSULTING/OTHER	4,000	0	24,700	28,700
210 TOTAL PROF SVCS	389,280	124,046	41,000	554,326
220 ELECTRICITY	262,851	88,555	198,000	549,406
220 WATER & SEWER	64,468	8,955	16,486	89,909
220 NATURAL GAS	2,297	0	54,251	56,548
220 HEATING OIL	44,688	0	0	44,688
220 GARBAGE	33,881	12,425	12,038	58,344
220 UTILITIES	408,185	109,935	280,775	798,895
230 EQUIPMENT RENTAL	31,598	9,809	16,612	58,019
240 REPAIRS & MAINTENANCE	155,848	27,591	81,775	265,214
260 PRINTING & REPRODUCTION	21,400	800	67,350	89,550
260 ADVERTISING & PROMOTION	137,025	0	35,700	172,725
260 TELEPHONE	50,923	2,000	59,060	111,983
260 POSTAGE	25,500	500	11,200	37,200
260 INSURANCE	0	0	0	0
260 MISC SERVICES	234,848	3,300	173,310	411,458
310 OFFICE SUPPLIES	25,000	600	16,000	41,600
320 OPERATING SUPPLIES	82,909	16,210	61,218	160,337
320 GASOLINE	3,350	1,733	0	5,083
320 OPERATING SUPPLIES	86,259	17,943	61,218	165,420
340 SMALL TOOLS	12,715	1,415	1,600	15,730
350 UNIFORMS & CLEANING	23,611	4,500	17,118	45,229
410 EDUCATION	10,500	0	2,300	12,800
420 LOCAL TRAVEL	7,950	0	2,300	10,250
430 OUT OF TOWN TRAVEL	21,850	0	4,700	26,550
440 SPACE RENTAL	0	0	94,200	94,200
491 UNEMPLOYMENT CLAIMS	10,000	1,000	20,000	31,000
499 OTHER MISC	41,525	2,200	83,025	126,750
400 TOTAL MISC	91,825	3,200	206,525	301,550
SUBTOTAL - EXTERNAL SERVICES	\$1,459,169	\$302,339	\$895,933	2,657,441

EXPENSE CODES/DESCRIPTION	COLISEUM	STADIUM	PCPA	COMBINED
520 PRINTING/DISTRIBUTION	4,462	200	51,400	56,062
550 DATA PROCESSING	2,000	0	1,500	3,500
540 ELECTRONIC SERVICES	11,682	5,100	840	17,622
560 INSURANCE	94,000	10,000	41,000	145,000
590 INTRA-OTHER	0	4,332	3,500	7,832
<b>TOTAL INTERNAL SERVICES</b>	<b>112,144</b>	<b>19,632</b>	<b>98,240</b>	<b>230,016</b>
200-500 EXTERNAL/INTERNAL SVCS	1,571,313	321,971	994,173	2,887,457
100-500 TOTAL OPERATING EXPENSES	4,856,448	837,463	3,675,467	9,369,378
CITY OVERHEAD/METRO SUPPORT	121,730	23,530	114,440	259,700
LID ASSESSMENT	0	0	0	0
DID ASSESSMENT	0	0	18,887	18,887
SHAKESPEAREAN DEV SHORTFALL	0	0	125,000	125,000
MERC ADMINISTRATION POOL	324,940	84,747	186,953	596,640
<b>SUBTOTAL REQUIREMENTS</b>	<b>5,303,118</b>	<b>945,740</b>	<b>4,120,747</b>	<b>10,369,605</b>
CAPITAL (ERC/MERC)	268,500	21,700	312,575	602,775
CAPITAL (CONC/CATERING)	0	0	0	0
<b>TOTAL CAPITAL</b>	<b>268,500</b>	<b>21,700</b>	<b>312,575</b>	<b>602,775</b>
<b>TOTAL REQUIREMENTS</b>	<b>\$5,571,618</b>	<b>\$967,440</b>	<b>\$4,433,322</b>	<b>10,972,380</b>

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METRO EXPOSITION-RECREATION COMMISSION  
MEMORIAL COLISEUM FY 1990-91 BUDGET  
Fund No. \_\_\_

	ACTUAL FY1988-89	BUDGET FY1989-90	BUDGET FY1990-91	VARIANCE 89/90 90/91
	AMOUNT	AMOUNT	AMOUNT	AMOUNT
<b>OPERATING REVENUES:</b>				
RENTALS	1,938,872	2,064,539	1,500,000	(564,539)
REIMBURSEMENTS	646,535	657,136	596,742	(60,394)
CONCESSIONS	723,725	790,000	774,000	(16,000)
MERCHANDISING	359,391	425,000	400,000	(25,000)
PARKING	980,874	1,253,000	1,255,000	2,000
CATERING	489,659	423,000	498,000	75,000
USERS FEES	0	200,000	950,000	750,000
SALES COMMISSIONS	136,381	150,000	140,000	(10,000)
ELECTRICAL CONTRACT	64,555	55,000	55,000	0
OTHER	159,265	135,000	150,000	15,000
<b>OPERATING REVENUES</b>	<b>5,499,257</b>	<b>6,152,675</b>	<b>6,318,742</b>	<b>166,067</b>
<b>RESOURCES</b>				
INTEREST INCOME	542,052	350,000	350,000	0
MANAGEMENT FEE	138,931	146,604	0	(146,604)
<b>RESOURCES</b>	<b>680,983</b>	<b>496,604</b>	<b>350,000</b>	<b>(146,604)</b>
<b>TOTAL REVENUES/RESOURCES</b>	<b>6,180,240</b>	<b>6,649,279</b>	<b>6,668,742</b>	<b>19,463</b>
<b>REQUIREMENTS:</b>				
PERSONAL SERVICES	3,402,928	3,855,574	3,285,135	570,439
MATERIALS AND SERVICES	1,396,522	1,275,927	1,477,313	(201,386)
CITY OVERHEAD/METRO SUPPORT SERVICES	82,026	91,547	121,730	(30,183)
RISK MGT/METRO INSURANCE	123,727	144,479	94,000	50,479
MERC CENTRAL MANAGEMENT	0	0	324,940	(324,940)
LID ASSESSMENT	88,756	0	0	0
DID ASSESSMENT	0	0	0	0
SHAKESPEARE SHORTFALL	0	0	0	0
CONTINGENCY	0	0	0	0
<b>TOTAL REQUIREMENTS</b>	<b>5,093,959</b>	<b>5,367,527</b>	<b>5,303,118</b>	<b>64,409</b>
<b>CASH FLOW BEFORE CAPITAL SPENDING</b>	<b>1,086,281</b>	<b>1,281,752</b>	<b>1,365,624</b>	<b>83,872</b>
<b>LESS: CAPITAL SPENDING (FY)</b>	<b>872,665</b>	<b>650,000</b>	<b>268,500</b>	<b>381,500</b>
<b>CAPITAL ENCUMBERED (PRIOR YEAR)</b>	<b>0</b>	<b>775,000</b>	<b>0</b>	<b>775,000</b>
<b>TOTAL CAPITAL SPENDING</b>	<b>872,665</b>	<b>1,425,000</b>	<b>268,500</b>	<b>1,156,500</b>
<b>COLISEUM NET CHANGE IN CASH POSITION</b>	<b>213,616</b>	<b>(143,248)</b>	<b>1,097,124</b>	<b>1,240,372</b>
<b>LESS: CASH TRANSFERS</b>				
CIVIC STADIUM	(300,000)	(1,346,119)	(241,000)	(1,105,119)
PERFORMING ARTS	(500,000)	(835,583)	(898,000)	62,417
<b>TOTAL CASH TRANSFERS</b>	<b>(800,000)</b>	<b>(2,181,702)</b>	<b>(1,139,000)</b>	<b>(1,042,702)</b>
<b>NET CHANGE IN CASH POSITION</b>	<b>(586,384)</b>	<b>(2,324,950)</b>	<b>(41,876)</b>	<b>197,670</b>

	Arena	Halls	Mtg. Rooms	Multiple Facilities	Total
Number of Events	220	155	58	52	485
Event Days	200	150	58	52	460
Ingress/Egress Days	10	80	2	40	132
Attendance: Paid	1,265,000	140,000	0	56,000	1,461,000
Turnstile	1,435,000	310,000	10,000	245,000	2,000,000
Gross Receipts:					
Ticket Sales	\$18,223,207	\$500,000	\$0	\$321,000	\$19,044,207
- Av. Ticket Price	\$14.41	\$3.57	ERR	\$5.73	\$13.04
Concessions	\$2,275,000	\$210,000	\$500	\$225,000	\$2,710,500
- Per Capita	\$1.59	\$0.68	\$0.05	\$0.92	\$1.36
Merchandising	\$1,198,990	\$0	\$0	\$0	\$1,198,990
- Per Capita	\$0.84	\$0.00	\$0.00	\$0.00	\$0.60
Catering	\$1,077,000	\$115,000	\$27,000	\$482,000	\$1,701,000
- Per Capita	\$0.75	\$0.37	\$2.70	\$1.97	\$0.85
Parking	\$1,155,200	\$366,200	\$6,500	\$169,000	\$1,696,900
- Number of Cars	288,800	91,550	1,625	42,250	424,225
- Number per car	4.97	3.39	6.15	5.80	4.71
<b>Total Gross Dollars</b>	<b>\$23,929,397</b>	<b>\$1,191,200</b>	<b>\$34,000</b>	<b>\$1,197,000</b>	<b>\$26,351,597</b>
<b>Operating Revenues:</b>					
(1) Rental	\$916,000	\$310,000	\$9,000	\$265,000	\$1,500,000
Concessions	600,000	83,000	160	90,840	774,000
Merchandising	400,000	0	0	0	400,000
(3) Catering	277,300	40,500	10,100	170,100	498,000
(4) Parking (88.153%)	780,500	322,770	5,730	146,000	1,255,000
Commissions	134,200	200	0	5,600	140,000
(1) User's Fee	950,000	0	0	0	950,000
Other	71,000	72,400	600	61,000	205,000
<b>Sub-Total</b>	<b>\$4,129,000</b>	<b>\$828,870</b>	<b>\$25,590</b>	<b>\$738,540</b>	<b>\$5,722,000</b>
Reimbursements	405,958	78,320	1,553	110,911	596,742
<b>Operating Revenues</b>	<b>\$4,534,958</b>	<b>\$907,190</b>	<b>\$27,143</b>	<b>\$849,451</b>	<b>\$6,318,742</b>

(1) \$459,000 was picked-up in Users' Fee from Blazer events, this \$459,00 was applied against their rent payment, per agreement

(2) Coliseum concessions revenue, generated from Blazer games only, has been reduced by \$325,000 and will be paid to the Blazers, per agreement

(3) Coliseum catering revenue, generated from Blazer events, has been reduced by \$115,000 and will be paid to Blazers, per agreement, (advertising rights)

(4) Parking - Coliseum parking revenue, generated from Blazer games only, has been reduced by \$237,900, and will be paid to Blazers, per agreement



MEMORIAL COLISEUM  
FY 90/91 BUDGET COMPARISONS TO PRIOR YEAR ACTUALS

EXPENSE CODES/DESCRIPTION	FY 87/88 A	FY 88/89 A	FY 89/90 B	FY 90/91 B
110 FULL-TIME EMPLOYEES	1,280,969	1,365,202	1,665,063	1,384,357
120 PART-TIME EMPLOYEES	959,191	1,064,069	1,113,631	1,043,798
140 OVERTIME	78,285	42,539	113,929	45,132
150 PREMIUM PAY	7,201	8,649	8,967	8,519
170 BENEFITS	819,516	922,469	953,984	803,329
100 TOTAL PERSONAL SVCS	3,145,162	3,402,928	3,855,574	3,285,135
210 PURCHASED LABOR	312,270	391,296	290,925	357,280
210 LEGAL	23,272	32,972	15,000	25,000
210 AUDITING	2,500	3,525	3,000	3,000
210 CONSULTING	5,115	55,822	4,000	4,000
210 TOTAL PROF SVCS	343,157	483,615	312,925	389,280
220 ELECTRICITY	241,504	250,782	255,195	262,851
220 WATER & SEWER	51,354	59,572	56,800	64,468
220 NATURAL GAS	2,450	2,252	3,000	2,297
220 HEATING OIL	46,291	45,706	42,560	44,688
220 GARBAGE	21,000	30,116	23,370	33,881
220 UTILITIES	362,599	388,428	380,925	408,185
230 EQUIPMENT RENTAL	32,014	32,717	32,195	31,598
240 REPAIRS & MAINTENANCE	121,198	171,241	147,495	155,848
260 PRINTING & REPRODUCTION	6,809	17,538	20,875	21,400
260 ADVERTISING & PROMOTION	61,803	38,321	77,705	137,025
260 TELEPHONE	41,692	46,664	47,585	50,923
260 POSTAGE	19,932	24,069	28,300	25,500
260 INSURANCE	0	0	0	0
260 MISC SERVICES	130,236	126,592	174,465	234,848
310 OFFICE SUPPLIES	15,980	20,615	16,000	25,000
320 OPERATING SUPPLIES	57,773	65,907	71,900	82,909
320 GASOLINE	2,805	3,190	3,995	3,350
320 OPERATING SUPPLIES	60,578	69,097	75,895	86,259
340 SMALL TOOLS	2,733	2,759	4,070	12,715
350 UNIFORMS & CLEANING	15,384	13,988	20,815	23,611
410 EDUCATION	5,601	10,863	7,500	10,500
420 LOCAL TRAVEL	7,177	7,647	7,950	7,950
430 OUT OF TOWN TRAVEL	11,997	19,271	34,150	21,850
440 SPACE RENTAL	0	0	0	0
491 UNEMPLOYMENT CLAIMS	14,238	1,820	10,000	10,000
499 OTHER MISC	55,145	36,847	37,450	41,525
400 TOTAL MISC	94,158	76,448	97,050	91,825
SUBTOTAL - EXTERNAL SERVICES	\$1,178,037	\$1,385,500	\$1,261,835	\$1,459,169

EXPENSE CODES/DESCRIPTION	FY 87/88 A	FY 88/89 A	FY 89/90 B	FY90/91 B
520 PRINTING/DISTRIBUTION	2,280	3,005	2,828	4,462
550 DATA PROCESSING	0	0	1,944	2,000
540 ELECTRONIC SERVICES	7,847	8,017	9,320	11,682
560 INSURANCE	134,572	123,727	144,479	94,000
590 INTRA-OTHER	0	0	0	0
<b>TOTAL INTERNAL SERVICES</b>	<b>144,699</b>	<b>134,749</b>	<b>158,571</b>	<b>112,144</b>
200-500 EXTERNAL/INTERNAL SVCS	1,322,736	1,520,249	1,420,406	1,571,313
100-500 TOTAL OPERATING EXPENSES	4,467,898	4,923,177	5,275,980	4,856,448
CITY OVERHEAD/METRO SUPPORT	91,049	82,026	91,547	121,730
LID ASSESSMENT	0	88,756	0	0
MERC ADMINISTRATION POOL	0	0	0	324,940
<b>SUBTOTAL REQUIREMENTS</b>	<b>4,558,947</b>	<b>5,093,959</b>	<b>5,367,527</b>	<b>5,303,118</b>
CAPITAL(ERC)	620,517	872,665	1,425,000	268,500
CAPITAL (CONC/CATERING)	0	0	0	0
<b>TOTAL CAPITAL</b>	<b>620,517</b>	<b>872,665</b>	<b>1,425,000</b>	<b>268,500</b>
<b>TOTAL REQUIREMENTS</b>	<b>\$5,179,464</b>	<b>\$5,966,624</b>	<b>\$6,792,527</b>	<b>\$5,571,618</b>

DEPARTMENT	FULL-TIME	FULL-TIME BENEFITS	PART-TIME	PART-TIME BENEFITS	OVER-TIME
OPERATIONS	716,439	321,581	311,158	62,232	47,151
SPECIAL SERVICES	91,353	41,691	310,600	62,120	4,000
ADMISSIONS	81,702	31,911	304,000	60,800	1,000
EVENT COORDINATION	112,972	49,258	8,000	1,600	0
SALES/MARKETING	158,753	59,896	0	0	0
G & A	223,138	90,232	12,040	2,408	1,500
MERCHANDISING	0	0	98,000	19,600	0
	<u>\$1,384,357</u>	<u>\$594,569</u>	<u>\$1,043,798</u>	<u>\$208,760</u>	<u>\$53,651</u>

PERSONAL SERVICES WORKSHEET  
MEMORIAL COLISEUM  
FY1990-91 BUDGET

JOB CLASS DESCRIPTION	*89-90 BASE	90-91 BEG. RATE	90-91 END RATE	**90-91 BASE	FRINGES %	FRINGES AMOUNT	90-91 TOTAL
<b>OPERATIONS:</b>							
8855 UTILITY GROUNDS	19,427						
" "	20,446	10.42	10.73	22,318	37	8,258	30,576
8858 UTILITY LEAD	21,757	11.09	11.42	23,754	51	12,114	35,868
" "	21,112	11.09	11.42	23,754	51	12,114	35,868
" "	19,989	10.20	10.76	22,381	43	9,624	32,005
" "	21,757	11.09	11.42	23,754	53	12,589	36,343
" "	21,112	10.76	11.42	23,754	35	8,314	32,067
" "	21,757	11.09	11.42	23,754	44	10,452	34,205
" "	21,757	11.09	11.42	23,754	52	12,352	36,105
" "	21,112	10.76	11.42	23,754	37	8,789	32,542
" "	21,112	10.45	11.08	23,046	53	12,215	35,261
" "	19,989	10.20	10.76	22,381	54	12,086	34,466
" "	21,757	11.09	11.42	23,754	52	12,352	36,105
V " "	21,112	9.76	9.76	20,301	35	7,105	27,406
" "	21,757	11.09	11.42	23,754	51	12,114	35,868
" "	21,757	11.09	11.42	23,754	51	12,114	35,868
" "	0	9.48	10.24	21,299	49	10,437	31,736
8859 UTILITY CUST.	19,802						
" "	19,802						
8869 UTILITY MTNCE	21,528	10.98	11.31	23,525	52	12,233	35,758
" "	21,528	10.98	11.31	23,525	35	8,234	31,758
V " "	19,510	9.77	9.77	20,322	35	7,113	27,434
8870 NIGHT CLEANING	17,950						
(22)	457,830		(19)	436,634	46	200,607	637,241
8856 LEAD ENGINEER	30,181	15.97	15.97	33,220	45	14,949	48,169
8871 OPER. ENGINEER	28,746	15.21	15.21	31,637	46	14,553	46,190
" "	28,746	15.21	15.21	31,637	46	14,553	46,190
" "	28,746	15.21	15.21	31,637	46	14,553	46,190
" "	28,746	15.21	15.21	31,637	40	12,655	44,292
(5)	145,165		(5)	159,767	45	71,262	231,030
8857 MTNC SECT SUPT	38,859	19.43	19.43	40,413	41	16,569	56,983
8879 ASST GM - OPER.	54,080	27.04	27.04	POOLED		0	0
8865 SET-UP SUPVSR	25,028	12.51	13.13	27,311	43	11,744	39,055
" "	27,581	13.79	13.79	28,682	40	11,473	40,155
8812 STAFF ASSISTANT	21,693	10.85	11.36	23,631	42	9,925	33,556
8878 SET-UP SUPT.	30,501						
(6)	197,742		(4)	120,038	41	49,711	169,749
TOTAL OPER. (33)	800,737		(28)	716,439	45	321,581	1,038,020

JOB CLASS DESCRIPTION	*89-90 BASE	90-91 BEG. RATE	90-91 END RATE	**90-91 BASE	FRINGES %	FRINGES AMOUNT	90-91 TOTAL
<b>G&amp;A:</b>							
8839 GENERAL MANAGER	79,997	38.46	38.46	POOLED	31	0	0
8825 ASST GM - ADMIN	65,000	31.25	31.25	POOLED	31	0	0
8881 COLISEUM MNGR.	0	27.40	27.40	42,750	35	14,963	57,713
8824 CONTROLLER	38,528	18.52	18.52	POOLED	31	0	0
8838 R&D/SPEC PROJ.	31,942	15.97	16.79	POOLED	43	0	0
8820 ACCOUNTANT	33,588	16.79	16.79	34,932	43	15,021	49,952
8810 ADMIN. ASST.	31,942	15.97	15.97	POOLED	38	0	0
8803 BOOKKEEPER II	20,744	10.37	10.85	22,561	45	10,152	32,713
8811 BOOKKEEPER I	18,052	9.03	9.46	19,682	37	7,282	26,964
8818 ACCTING CLERK	0	8.30	8.68	18,052	35	6,318	24,371
8835 ASST. ACCT.	21,693	11.92	12.51	26,029	52	13,535	39,564
8804 PERS./OFF. ASST	19,802	9.90	9.90	20,585	36	7,410	27,995
8805 SWTCHBD/RECPT.	19,802	9.90	9.90	20,585	45	9,263	29,848
V CLERICAL/PERS.	0	8.64	8.64	POOLED	35	0	0
V ASST.PERS.COORD	0	15.23	15.23	POOLED	35	0	0
V PERSONNEL MGR	0	19.43	19.43	POOLED	35	0	0
V PUR/CNTRT COORD	0	15.23	15.23	POOLED	35	0	0
V DATA ENTRY	0	8.64	8.64	17,963	35	6,287	24,250
(11)	381,090		(9)	223,138	40	90,232	313,370
<b>SPECIAL SERVICES:</b>							
8863 SEC. WATCHMAN	18,054	9.03	9.03	18,774	37	6,947	25,721
" " " "	18,054	9.03	9.03	18,774	48	9,012	27,786
8806 SECURITY SECY	19,793	9.90	9.90	20,585	54	11,116	31,700
8848 DIRECTOR	42,806	21.40	21.40	POOLED	39	0	0
8850 ASST DIRECTOR	31,949	15.97	15.97	33,220	44	14,617	47,836
(5)	130,656		(4)	91,353	46	41,691	133,044
<b>ADMISSIONS:</b>							
8851 SUPERVISOR	23,831	11.36	11.36	23,629	35	8,270	31,899
" " " "	23,837	11.92	11.92	24,794	43	10,661	35,455
8849 DIRECTOR	37,046	19.43	19.43	POOLED	32	0	0
8846 ASST DIRECTOR	32,000	16.00	16.00	33,280	39	12,979	46,259
(4)	116,714		(3)	81,702	39	31,911	113,613
<b>EVENT COORDINATION:</b>							
8875 EVENT MANAGER	37,046	18.52	18.52	38,528	37	14,255	52,783
8864 CUST SERV REP	25,028	10.85	11.36	23,631	49	11,579	35,210
8864 CUST SERV REP	23,831	11.92	12.51	26,029	50	13,015	39,044
8864 CUST SERV REP	22,714	11.36	11.92	24,784	42	10,409	35,194
(4)	108,619		(4)	112,972	44	49,258	162,230
<b>MARKETING/EVENT SVC:</b>							
8807 SECRETARY	19,802	9.90	9.90	20,585	37	7,616	28,201
8819 SALES MANAGER	38,859	20.42	20.42	42,465	36	15,288	57,753
8852 PROMOTIONS COOR	30,460	13.79	14.49	30,137	33	9,945	40,082
8813 GROUP SALES CRD	19,793	10.37	10.37	21,574	54	11,650	33,224
V STAFF ASSISTANT	0	8.63	8.63	17,963	35	6,287	24,250
V SALES ASSOCIATE	0	12.51	12.51	26,029	35	9,110	35,139
(4)	108,914		(6)	158,753	38	59,896	218,649
RU TOTAL (61)	1,646,730		(54)	1,384,357	43	594,569	1,978,926

sta2r  
02/07/90METRO EXPOSITION-RECREATION COMMISSION  
CIVIC STADIUM FY 1990-91 BUDGET  
Fund No \_\_\_\_

	ACTUAL FY1988-89	BUDGET FY1989-90	BUDGET FY1990-91	VARIANCE 89/90 90/91
	AMOUNT	AMOUNT	AMOUNT	AMOUNT
<b>OPERATING REVENUES:</b>				
RENTALS	173,296	170,000	175,000	5,000
REIMBURSEMENTS	72,497	104,303	110,800	6,497
CONCESSIONS	273,274	233,000	285,000	52,000
MERCHANDISING	4,663	53,000	40,000	(13,000)
PARKING	0	0	0	0
CATERING	0	0	0	0
USERS FEES	48,632	100,000	157,400	57,400
SALES COMMISSIONS	11,677	13,000	13,000	0
ELECTRICAL CONTRACT	0	0	0	0
OTHER	15,963	25,000	20,000	(5,000)
<b>OPERATING REVENUES</b>	<b>600,002</b>	<b>698,303</b>	<b>801,200</b>	<b>102,897</b>
<b>RESOURCES</b>				
INTEREST INCOME	3,141	0	0	0
OTHER	0	0	0	0
<b>RESOURCES</b>	<b>3,141</b>	<b>0</b>	<b>0</b>	<b>0</b>
<b>TOTAL REVENUES/RESOURCES</b>	<b>603,143</b>	<b>698,303</b>	<b>801,200</b>	<b>102,897</b>
<b>REQUIREMENTS:</b>				
PERSONAL SERVICES	447,578	532,867	515,492	17,375
MATERIALS AND SERVICES	275,623	305,717	311,971	(6,254)
CITY OVERHEAD/METRO SUPPORT SERVICES	16,382	17,693	23,530	(5,837)
RISK MGT/METRO INSURANCE	10,332	10,073	10,000	73
MANAGEMENT FEE/MERC CENTRAL MGMT.	38,480	43,501	84,747	(41,246)
LID ASSESSMENT	0	0	0	0
DID ASSESSMENT	0	0	0	0
SHAKESPEARE SHORTFALL	0	0	0	0
CONTINGENCY	0	75,000	75,000	0
<b>TOTAL REQUIREMENTS</b>	<b>788,395</b>	<b>984,851</b>	<b>1,020,740</b>	<b>(35,889)</b>
<b>CASH FLOW BEFORE CAPITAL SPENDING</b>	<b>(185,252)</b>	<b>(286,548)</b>	<b>(219,540)</b>	<b>67,008</b>
<b>LESS: CAPITAL SPENDING (FY)</b>	<b>(60,094)</b>	<b>(61,200)</b>	<b>(21,700)</b>	<b>39,500</b>
<b>CAPITAL ADJUSTMENT (TURF)</b>	<b>0</b>	<b>(1,000,000)</b>	<b>0</b>	<b>1,000,000</b>
<b>TOTAL CAPITAL</b>	<b>(60,094)</b>	<b>(1,061,200)</b>	<b>(21,700)</b>	<b>1,039,500</b>
<b>GROSS PROFIT (LOSS)</b>	<b>(245,346)</b>	<b>(1,347,748)</b>	<b>(241,240)</b>	<b>1,106,508</b>
<b>CASH TRANSFERS FROM COLISEUM</b>	<b>300,000</b>	<b>1,346,119</b>	<b>241,000</b>	<b>1,105,119</b>
<b>NET CHANGE IN CASH POSITION</b>	<b>54,654</b>	<b>(1,629)</b>	<b>(240)</b>	<b>1,389</b>

	Prof. Baseball	College Baseball	Prof. Soccer	PSU. Football	Sub- Total
Number of Events	76	27	12	7	122
Event Days	70	27	12	7	116
Ingress/Egress Days	0	0	0	0	0
Attendance: Paid	122,000	800	60,000	62,000	244,800
Turnstile	175,000	1,800	72,000	67,000	315,800
Gross Receipts:					
Ticket Sales	\$415,000	\$1,700	\$300,000	\$368,000	\$1,084,700
- Av. Ticket Price	\$3.40	\$2.13	\$5.00	\$5.94	\$4.43
Concessions	\$590,000	\$2,500	\$151,200	\$172,000	\$915,700
- Per Capita	\$3.37	\$1.39	\$2.10	\$2.57	\$2.90
Merchandising	\$0	\$0	\$0	\$0	\$0
- Per Capita	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
<b>Total Gross Dollars</b>	<b>\$1,005,000</b>	<b>\$4,200</b>	<b>\$451,200</b>	<b>\$540,000</b>	<b>\$2,000,400</b>

Operating Revenues:					
Rental	\$50,000	\$3,000	\$12,000	\$42,000	\$107,000
* Concessions	70,000	1,000	60,000	80,000	211,000
Merchandising	0	0	0	0	0
Commissions	3,000	0	1,000	3,000	7,000
User' Fee	61,000	400	30,000	31,000	122,400
Other	2,000	700	0	2,000	4,700
<b>Sub-Total</b>	<b>\$186,000</b>	<b>\$5,100</b>	<b>\$103,000</b>	<b>\$158,000</b>	<b>\$452,100</b>
Reimbursements	4,500	2,200	1,800	35,000	43,500
<b>Operating Revenues</b>	<b>\$190,500</b>	<b>\$7,300</b>	<b>\$104,800</b>	<b>\$193,000</b>	<b>\$495,600</b>

* Per agreement:				
- Concession Revenue	\$235,000	Conc. Revenue	\$65,000	
To Beavers	(165,000)	To Timbers	(5,000)	
To Stadium	\$70,000	To Stadium	\$60,000	

	H.S. Football	Shrine Football/ Festival of Bands	Concert	Other	Total
Number of Events	24	2	1	30	179
Event Days	24	2	1	30	173
Ingress/Egress Days	0	0	6	0	6
Attendance: Paid	38,000	12,000	20,000	0	314,800
Turnstile	55,000	25,000	22,000	1,000	418,800
Gross Receipts:					
Ticket Sales	\$135,000	\$50,000	\$440,000	\$0	\$1,709,700
- Av. Ticket Price	\$3.55	\$4.17	\$22.00	ERR	\$5.43
Concessions	\$65,000	\$30,000	\$55,000	\$0	\$1,065,700
- Per Capita	\$1.18	\$1.20	\$2.50	\$0.00	\$2.54
50.00	\$0	\$0	\$154,000	\$0	\$154,000
- Per Capita	\$0.00	\$0.00	\$7.00	\$0.00	\$0.37
<b>Total Gross Dollars</b>	<b>\$200,000</b>	<b>\$80,000</b>	<b>\$649,000</b>	<b>\$0</b>	<b>\$2,929,400</b>
<b>Operating Revenues:</b>					
Rental	\$16,500	\$4,000	\$40,000	\$7,500	\$175,000
* Concessions	30,000	16,000	25,000	3,000	285,000
Merchandising	0	0	40,000	0	40,000
Commissions	0	0	6,000	0	13,000
User' Fee	19,000	6,000	10,000	0	157,400
Other	4,000	1,000	9,000	1,300	20,000
<b>Total</b>	<b>\$69,500</b>	<b>\$27,000</b>	<b>\$130,000</b>	<b>\$11,800</b>	<b>\$690,400</b>
Reimbursements	30,000	5,000	30,000	2,300	110,800
<b>Operating Revenues</b>	<b>\$99,500</b>	<b>\$32,000</b>	<b>\$160,000</b>	<b>\$14,100</b>	<b>\$801,200</b>



CIVIC STADIUM Schedule F-4  
FY 90/91 BUDGET COMPARISONS TO PRIOR YEAR ACTUALS

EXPENSE CODES/DESCRIPTION	FY 87/88 A	FY 88/89 A	FY 89/90 B	FY 90/91 B
110 FULL-TIME EMPLOYEES	175,691	184,183	207,101	185,009
120 PART-TIME EMPLOYEES	154,984	136,863	195,302	204,303
140 OVERTIME	7,401	2,898	10,128	7,506
150 PREMIUM PAY	355	285	307	307
170 BENEFITS	114,182	123,349	120,029	118,367
100 TOTAL PERSONAL SVCS	452,613	447,578	532,867	515,492
210 PURCHASED LABOR	117,680	109,850	110,100	121,046
210 LEGAL	0	0	0	0
210 AUDITING	2,500	2,500	3,000	3,000
210 CONSULTING	0	0	0	0
210 TOTAL PROF SVCS	120,180	112,350	113,100	124,046
220 ELECTRICITY	84,909	85,236	88,555	88,555
220 WATER & SEWER	7,393	8,674	8,330	8,955
220 NATURAL GAS	0	1,163	0	0
220 HEATING OIL	0	0	0	0
220 GARBAGE	6,083	6,992	9,940	12,425
220 UTILITIES	98,385	102,065	106,825	109,935
230 EQUIPMENT RENTAL	11,427	6,243	10,525	9,809
240 REPAIRS & MAINTENANCE	27,452	25,462	37,765	27,591
260 PRINTING & REPRODUCTION	669	996	800	800
260 ADVERTISING & PROMOTION	0	163	0	0
260 TELEPHONE	1,493	2,811	3,185	2,000
260 POSTAGE	638	622	600	500
260 INSURANCE	0	0	0	0
260 MISC SERVICES	2,800	4,592	4,585	3,300
310 OFFICE SUPPLIES	911	1,828	1,000	600
320 OPERATING SUPPLIES	9,592	11,953	15,880	16,210
320 GASOLINE	771	0	1,650	1,733
320 OPERATING SUPPLIES	10,363	11,953	17,530	17,943
340 SMALL TOOLS	304	1,282	1,415	1,415
350 UNIFORMS & CLEANING	1,523	1,902	3,500	4,500
410 EDUCATION	0	0	0	0
420 LOCAL TRAVEL	60	164	0	0
430 OUT OF TOWN TRAVEL	0	0	0	0
440 SPACE RENTAL	0	0	0	0
491 UNEMPLOYMENT CLAIMS	1,218	520	1,000	1,000
499 OTHER MISC	2,919	1,447	2,700	2,200
400 TOTAL MISC	4,197	2,131	3,700	3,200
SUBTOTAL - EXTERNAL SERVICES	\$277,542	\$269,808	\$299,945	302,339

EXPENSE CODES/DESCRIPTION	FY 87/88 A	FY 88/89 A	FY 89/90 B	FY90/91 B
520 PRINTING/DISTRIBUTION	0	0	0	200
550 DATA PROCESSING	0	0	398	0
540 ELECTRONIC SERVICES	5,053	5,815	5,374	9,432
560 INSURANCE	16,074	10,332	10,073	10,000
<b>TOTAL INTERNAL SERVICES</b>	<b>21,127</b>	<b>16,147</b>	<b>15,845</b>	<b>19,632</b>
200-500 EXTERNAL/INTERNAL SVCS	298,669	285,955	315,790	321,971
100-500 TOTAL OPERATING EXPENSES	751,282	733,533	848,657	837,463
CITY OVERHEAD/METRO SUPPORT	18,068	16,382	17,693	23,530
LID ASSESSMENT	0	0	0	0
ERC MANAGEMENT FEE	46,540	38,480	43,501	0
MERC ADMINISTRATION POOL	0	0	0	84,747
<b>SUBTOTAL REQUIREMENTS</b>	<b>815,890</b>	<b>788,395</b>	<b>909,851</b>	<b>945,740</b>
CAPITAL(ERC)	76,347	60,094	1,061,200	21,700
CAPITAL (CONC/CATERING)	0	0	0	0
<b>TOTAL CAPITAL</b>	<b>76,347</b>	<b>60,094</b>	<b>1,061,200</b>	<b>21,700</b>
<b>TOTAL REQUIREMENTS</b>	<b>\$892,237</b>	<b>\$848,489</b>	<b>\$1,971,051</b>	<b>\$967,440</b>

DEPARTMENT	FULL-TIME	FULL-TIME BENEFITS	PART-TIME	PART-TIME BENEFITS	OVER-TIME
OPERATIONS	105,619	47,524	22,617	4,523	6,913
SPECIAL SERVICES	18,782	9,016	50,586	10,117	700
ADMISSIONS	46,358	15,978	119,600	23,920	200
EVENT COORDINATION	0	0	0	0	0
SALES/MARKETING	0	0	0	0	0
G & A	14,250	4,988	0	0	0
MERCHANDISING	0	0	11,500	2,300	0
	<b>\$185,009</b>	<b>\$77,506</b>	<b>\$204,303</b>	<b>\$40,861</b>	<b>\$7,813</b>

PERSONAL SERVICES WORKSHEET  
 CIVIC STADIUM  
 FY1990-91 BUDGET

JOB CLASS DESCRIPTION	*89-90 BASE	90-91 BEG. RATE	90-91 END RATE	**90-91 BASE	FRINGES % AMOUNT	90-91 TOTAL
<b>OPERATIONS:</b>						
8858 UTILITY LEAD	21,112	11.08	11.08	23,046	35 8,066	31,113
"	21,757	11.42	11.42	23,754	51 12,114	35,868
8866 SET-UP SUPVR	28,978	14.49	14.49	30,137	46 13,863	44,000
8868 ASST SET-UP SPV	27,579	13.79	13.79	28,682	47 13,481	42,163
(4)	99,426			(4) 105,619	45 47,524	153,144
<b>G &amp; A:</b>						
8836 STADIUM MGR	42,806					
8881 COL/STADIUM MGR	0	27.40	27.40	14,250	35 4,988	19,238
(1)	42,806			(1) 14,250	4,988	19,238
<b>ADMISSIONS:</b>						
8851 SUPERVISOR	23,837	11.92	11.92	24,784	34 8,427	33,211
8851 SUPERVISOR	21,694	10.37	10.37	21,574	35 7,551	29,125
(2)	45,531			(2) 46,358	34 15,978	62,336
<b>SPECIAL SERVICES:</b>						
8863 WATCHPERSON	18,054	8.63	9.03	18,782	48 9,016	27,798
(1)	18,054			(1) 18,782	9,016	27,798
<b>RU TOTAL</b>	<b>(6) 205,817</b>			<b>(8) 185,010</b>	<b>42 77,505</b>	<b>262,515</b>

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02/07/90METRO EXPOSITION-RECREATION COMMISSION  
PERFORMING ARTS FY 1990-91 BUDGET  
Fund No. \_\_\_

	ACTUAL FY1988-89	BUDGET FY1989-90	BUDGET FY1990-91	VARIANCE 89/90 90/91
	AMOUNT	AMOUNT	AMOUNT	AMOUNT
<b>OPERATING REVENUES:</b>				
RENTALS	990,890	931,850	975,000	43,150
REIMBURSEMENTS	910,404	875,805	991,935	116,130
CONCESSIONS	141,138	125,000	150,000	25,000
MERCHANDISING	68,257	75,000	75,000	0
PARKING	0	0	0	0
CATERING	13,487	15,000	15,000	0
USERS FEES	395,883	373,500	740,000	366,500
SALES COMMISSIONS	214,699	490,000	495,000	5,000
ELECTRICAL CONTRACT	0	0	0	0
OTHER	115,126	86,500	143,450	56,950
<b>OPERATING REVENUES</b>	<b>2,849,884</b>	<b>2,972,655</b>	<b>3,585,385</b>	<b>612,730</b>
<b>RESOURCES</b>				
INTEREST INCOME	40,986	30,000	40,000	10,000
OTHER	0	0	0	0
<b>RESOURCES</b>	<b>40,986</b>	<b>30,000</b>	<b>40,000</b>	<b>10,000</b>
<b>TOTAL REVENUES/RESOURCES</b>	<b>2,890,870</b>	<b>3,002,655</b>	<b>3,625,385</b>	<b>622,730</b>
<b>REQUIREMENTS:</b>				
PERSONAL SERVICES	2,094,105	2,498,076	2,681,294	(183,218)
MATERIALS AND SERVICES	804,600	809,534	953,173	(143,639)
CITY OVERHEAD/METRO SUPPORT SERVICES	121,818	86,068	114,440	(28,372)
RISK MGT/METRO INSURANCE	73,711	95,439	41,000	54,439
MANAGEMENT FEE/MERC CENTRAL MGMT.	100,451	103,103	186,953	(83,850)
LID ASSESSMENT	66,769	0	0	0
DID ASSESSMENT	0	0	18,887	(18,887)
SHAKESPEARE SHORTFALL	132,000	110,000	125,000	(15,000)
CONTINGENCY	0	89,789	90,000	(211)
<b>TOTAL REQUIREMENTS</b>	<b>3,393,454</b>	<b>3,792,009</b>	<b>4,210,747</b>	<b>(418,738)</b>
<b>CASH FLOW BEFORE CAPITAL SPENDING</b>	<b>(502,584)</b>	<b>(789,354)</b>	<b>(585,362)</b>	<b>203,992</b>
<b>LESS: CAPITAL SPENDING (FY)</b>	<b>(14,315)</b>	<b>(50,000)</b>	<b>(312,575)</b>	<b>(262,575)</b>
<b>CAPITAL ADJUSTMENTS</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
<b>CAPITAL SPENDING</b>	<b>(14,315)</b>	<b>(50,000)</b>	<b>(312,575)</b>	<b>(262,575)</b>
<b>GROSS PROFIT (LOSS)</b>	<b>(516,899)</b>	<b>(839,354)</b>	<b>(897,937)</b>	<b>(58,583)</b>
<b>CASH TRANSFERS FROM COLISEUM</b>	<b>500,000</b>	<b>835,583</b>	<b>898,000</b>	<b>62,417</b>
<b>NET CHANGE IN CASH POSITION</b>	<b>(16,899)</b>	<b>(3,771)</b>	<b>63</b>	<b>3,834</b>

EXPENSE CODES/DESCRIPTION	FY 87/88 A	FY 88/89 A	FY 89/90 B	FY 90/91 B
110 FULL-TIME EMPLOYEES	436,688	444,588	570,951	655,468
120 PART-TIME EMPLOYEES	932,359	1,186,051	1,411,215	1,449,842
140 OVERTIME	41,651	25,496	29,400	23,092
150 PREMIUM PAY	900	559	1,200	1,200
170 BENEFITS	364,022	437,411	485,310	551,692
100 TOTAL PERSONAL SVCS	1,775,620	2,094,105	2,498,076	2,681,294
210 PURCHASED LABOR	15,751	33,967	15,710	13,300
210 LEGAL	13,426	0	0	0
210 AUDITING	0	2,500	3,000	3,000
210 CONSULTING/OTHER	9,200	300	0	24,700
210 TOTAL PROF SVCS	38,377	36,767	18,710	41,000
220 ELECTRICITY	179,940	182,141	180,000	198,000
220 WATER & SEWER	12,232	14,031	12,470	16,486
220 NATURAL GAS	50,682	49,772	42,222	54,251
220 HEATING OIL	0	0	0	0
220 GARBAGE	2,760	13,175	10,700	12,038
220 UTILITIES	245,614	259,119	245,392	280,775
230 EQUIPMENT RENTAL	8,869	13,033	19,600	16,612
240 REPAIRS & MAINTENANCE	76,707	104,037	73,060	81,775
260 PRINTING & REPRODUCTION	17,643	15,349	34,300	67,350
260 ADVERTISING & PROMOTION	34,858	35,004	55,100	35,700
260 TELEPHONE	54,671	48,780	54,200	59,060
260 POSTAGE	2,874	1,815	2,400	11,200
260 INSURANCE	0	0	0	0
260 MISC SERVICES	110,046	100,948	146,000	173,310
310 OFFICE SUPPLIES	22,791	16,952	10,000	16,000
320 OPERATING SUPPLIES	41,728	46,940	47,720	61,218
320 GASOLINE	167	149	350	0
320 OPERATING SUPPLIES	41,895	47,089	48,070	61,218
340 SMALL TOOLS	3,336	0	3,050	1,600
350 UNIFORMS & CLEANING	15,118	8,921	6,200	17,118
410 EDUCATION	370	1,309	1,700	2,300
420 LOCAL TRAVEL	576	453	2,090	2,300
430 OUT OF TOWN TRAVEL	4,282	0	0	4,700
440 SPACE RENTAL	109,720	130,424	130,304	94,200
491 UNEMPLOYMENT CLAIMS	15,726	15,962	15,000	20,000
499 OTHER MISC	32,525	28,301	36,275	83,025
400 TOTAL MISC	163,199	176,449	185,369	206,525
SUBTOTAL - EXTERNAL SERVICES	\$725,952	\$763,315	\$755,451	895,933

EXPENSE CODES/DESCRIPTION	FY 87/88 A	FY 88/89 A	FY 89/90 B	FY90/91 B
520 PRINTING/DISTRIBUTION	71,602	36,493	48,109	51,400
550 DATA PROCESSING	0	0	4,739	1,500
540 ELECTRONIC SERVICES	1,227	4,792	1,235	4,340
560 INSURANCE	91,585	73,711	95,439	41,000
<b>TOTAL INTERNAL SERVICES</b>	<b>164,414</b>	<b>114,996</b>	<b>149,522</b>	<b>98,240</b>
200-500 EXTERNAL/INTERNAL SVCS	890,366	878,311	904,973	994,173
100-500 TOTAL OPERATING EXPENSES	2,665,986	2,972,416	3,403,049	3,675,467
CITY OVERHEAD/METRO SUPPORT	77,912	121,818	86,068	114,440
LID ASSESSMENT	227,732	66,769	0	0
DID ASSESSMENT	0	0	0	18,887
ERC MANAGEMENT FEE	0	100,451	103,103	0
MERC ADMINISTRATION POOL	0	0	0	186,953
SHAKESPEAREAN DEV SHORTFALL	0	132,000	110,000	125,000
<b>SUBTOTAL REQUIREMENTS</b>	<b>2,971,630</b>	<b>3,393,454</b>	<b>3,702,220</b>	<b>4,120,747</b>
CAPITAL (ERC)	16,218	14,315	50,000	312,575
CAPITAL (CONC/CATERING)	0	0	0	0
<b>TOTAL CAPITAL</b>	<b>16,218</b>	<b>14,315</b>	<b>50,000</b>	<b>312,575</b>
<b>TOTAL REQUIREMENTS</b>	<b>\$2,987,848</b>	<b>\$3,407,769</b>	<b>\$3,752,220</b>	<b>4,433,322</b>

DEPARTMENT	FULL-TIME	FULL-TIME BENEFITS	PART-TIME	PART-TIME BENEFITS	OVER-TIME
OPERATIONS	182,915	79,702	669,500	133,900	19,792
SPECIAL SERVICES	53,030	24,246	35,068	7,014	1,200
ADMISSIONS	96,064	39,440	120,000	24,000	1,000
TELEPHONE SALES	23,629	8,270	180,000	36,000	1,000
EVENT COORDINATION	80,785	27,175	426,700	85,340	550
SALES/MARKETING	88,068	33,561	18,574	3,715	0
G & A	130,977	49,329	0	0	750
MERCHANDISING	0	0	0	0	0
	<b>\$655,468</b>	<b>\$261,723</b>	<b>\$1,449,842</b>	<b>\$289,968</b>	<b>\$24,292</b>



PERSONAL SERVICES WORKSHEET  
PERFORMING ARTS CENTER  
FY1990-91 BUDGET

JOB CLASS DESCRIPTION	*89-90 BASE	90-9D BEG. RATE	90-91 END RATE	*90-91 BASE	FRINGES % AMOUNT	90-91 TOTAL
<b>OPERATIONS:</b>						
8871 OPER. ENGINEER	28,746	15.21	15.21	31,637	46 14,553	46,190
8858 UTILITY LEAD	20,488	10.76	10.76	22,381	47 10,519	32,900
8858 UTILITY LEAD	20,488	10.76	10.76	22,381	44 9,848	32,228
"	20,488	10.51	10.51	21,861	45 9,837	31,698
8867 STAGE/OP. COORD	30,451	15.23	15.97	33,220	33 10,962	44,182
8877 BLDG MAINT SUPV	30,451	14.49	14.49	30,137	40 12,055	42,192
8858 UTILITY LEAD	18,574	10.24	10.24	21,299	56 11,928	33,227
( 7 )	169,686		(7)	182,915	44 79,702	262,617
<b>ADMINISTRATION:</b>						
8837 PAC MANAGER	52,770	26.39	26.39	54,881	33 18,111	72,991
8805 SWITCHBD/RECEPT	18,054	9.03	9.03	18,774	57 10,701	29,475
8814 ADMIN SECRETARY	17,264	9.46	9.90	20,585	29 5,970	26,554
8809 SECRETARY	19,793	8.64	9.03	18,774	44 8,261	27,035
DATA ENTRY	0	8.64	8.64	17,963	35 6,287	24,250
(4)	107,881		(5)	130,977	38 49,329	180,306
<b>SALES/PR:</b>						
8834 PR DEVEL. MGR	37,960	18.98	18.98	39,478	36 14,212	53,691
BOOKING COORD.	23,831	11.92	12.51	26,029	44 11,453	37,482
STAFF ASST.	22,722	10.85	10.85	22,561	35 7,896	30,457
(3)	84,513		(3)	88,068	38 33,561	121,630
<b>EVENT SERVICES:</b>						
8876 PAC EVENTS DIR.	37,045	17.62	17.62	36,650	32 11,728	48,377
8864 CUST. SERV REP	22,722	10.85	10.85	22,561	35 7,896	30,457
8864 CUST. SERV REP	0	10.37	10.37	21,574	35 7,551	29,125
(2)	59,767		(3)	80,785	34 27,175	107,960
<b>SPECIAL SERVICES:</b>						
8863 SEC WATCHMAN	17,272	8.23	8.23	17,128	51 8,735	25,863
8863 SEC WATCHMAN	17,264	9.03	9.03	18,774	37 6,947	25,721
8863 SEC WATCHMAN	15,766	7.88	8.23	17,128	50 8,564	25,692
(3)	50,302		(3)	53,030	24,246	77,276

PSW-3

PERSONAL SERVICES WORKSHEET  
 PERFORMING ARTS CENTER  
 FY1990-91 BUDGET

JOB CLASS DESCRIPTION	*89-90 BASE	90-91 BEG. RATE	90-91 END RATE	*90-91 BASE	FRINGES % AMOUNT	90-91 TOTAL
<b>BOX OFFICE:</b>						
8853 BOX OFFICE MGR	27,581	12.51	13.13	27,311	48 13,109	40,421
8851 BDX OFFICE SUP	22,722	10.85	10.85	22,561	35 7,896	30,457
8851 BOX OFFICE SUP	23,831	10.85	10.85	22,561	44 9,927	32,487
8851 BOX OFFICE SUP	0	10.85	11.36	23,631	36 8,507	32,138
(3)	74,134			(4) 96,064	41 39,440	135,503
<b>TELEPHONE SALES:</b>						
8851 BOX OFFICE SUP	21,694	11.36	11.36	23,629	35 8,270	31,899
(1)	21,694			(1) 23,629	8,270	31,899
<b>TOTAL (23)</b>	<b>567,977</b>			<b>(26) 655,467</b>	<b>40 261,723</b>	<b>917,190</b>

PORTLAND CENTER FOR PERFORMING ARTS  
EVENT/ATTENDANCE STATISTICS

	----- FY 1988-89 -----	
	EVENTS	ATTEND.
	-----	
Classical Music	135	285,542
Pop/Rock Concerts	65	123,926
Local Dance	75	73,031
National Dance	10	18,866
Local Theatre	218	129,980
National Theatre	50	78,500
Regional Theatre	132	60,285
Graduations	20	41,872
Other	66	86,876
Meetings	50	26,441
	---	-----
 TOTAL	 <u>821</u>	 <u>925,319</u>

**EVENT PROJECTIONS  
FY1990-91**

	CIVIC	ASCH	INTERM	WINNI
<b>10</b>	<b><u>CLASSICAL MUSIC</u></b>			
11		42		
12	2	24		
13		7		
14		9		
15		6		
16	1	3		
17	1	3	3	
18	2		4	
19	9		4	4
		75	4	
	4		2	
<b>20</b>	<b><u>POPULAR MUSIC</u></b>			
21	4	6	4	1
22	4	4		
23	14	16	4	2
24	16	12	2	
25	1			
26	2	4		
27	6	6	2	4
28				
<b>30</b>	<b><u>OPERA/OPERETTAS</u></b>			
31	17			
32			9	
33				
34	22		6	
<b>40</b>	<b><u>THEATRE</u></b>			
41	20	4	4	
42			4	
43			160	
44	24			
45				38
46				100
47			10	20
48	18		30	42

**EVENT PROJECTIONS  
FY1990-91**

	<u>CIVIC</u>	<u>ASCH</u>	<u>INTERM</u>	<u>WINNI</u>
<b>50</b>	<b><u>DANCE</u></b>			
51	NATIONAL	12		
52	REGIONAL			
53	BALLET OREGON			
54	PBT			
55	OBT	22		
56	LOCAL DANCE - OTHER		24	9
57	REHEARSAL/LOAD-IN DAYS	13	10	3
<b>60</b>	<b><u>MISCELLANEOUS</u></b>			
61	FILM	6	7	
62	GRADUATIONS	18		1
63	LECTURE	6	8	3
64	MEETING/SEMINAR	2	2	4
65	OTHER	8	8	4
				6
<b>70</b>	<b><u>CATERING/RECEPTIONS</u></b>			
	(LOBBY FUNCTIONS, RECEPTIONS)	2	10	10
<b>TOTAL USES</b>	<b>256</b>	<b>256</b>	<b>308</b>	<b>240</b>
<b>TOTAL RENTALS</b>	<b>1,060</b>			
<b>TOTAL RENTALS LESS R/H'S</b>	<b>831</b>			

CONSIGAP  
02/06/90

CONSTRUCTION FUND  
CAPITAL EXPENDITURE REQUEST  
FY 1990-91

Fund No. \_\_\_\_\_

RESOURCES:

BEGINNING FUND BALANCE	\$70,468
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TOTAL RESOURCES	\$70,468

EXPENDITURES:

1. WINNINGSTAD COLUMNS & BALCONY RAILS	\$65,000
2. CONTINGENCY	5,468
	-----
TOTAL EXPENDITURES	\$70,468
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CONTINGENT ON ADDITIONAL FUNDING:

1. FOUNDERS ROOM (OFFICE SPACE)	\$50,000
2. STUDIO SPACE	750,000
3. A/E FEES	75,000
4. PROJECT MANAGER FEES	15,000
5. 1 1/3 FOR ART	10,000
7. CONTINGENCY	100,000
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TOTAL CONTINGENT EXPENDITURES	\$1,000,000
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TOTAL REQUIREMENTS	\$1,070,468
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PROJECT SHORTFALL	(\$1,000,000)
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colcap  
2/6/90

MEMORIAL COLISEUM  
CAPITAL EXPENDITURE REQUEST  
FY1990/91 BUDGET

IMPROVEMENTS -----	TOTAL -----	FY 1990-91 -----	DEFERRED -----
1.ADD ARENA SEATING	\$10,000		\$10,000
2.STRUCTURE REPAIR	15,000		15,000
3.ENERGY RETROFIT	10,000		10,000
4.ELECTRICAL,MECHANICAL,PLUMBING MODIFICATION	10,000		10,000
5.PARKING LOT RESURFACE	50,000	50,000	
6.ASSEMBLY HALL WALL PANEL RENOVATION	5,000	5,000	
7.TOP COAT REPAIR	10,000		10,000
8.FACIA REPLACEMENT	5,000	5,000	
9.GENERAL DOOR REPLACEMENT	10,000		10,000
10.EXTERNAL LANDSCAPING AND WALKWAYS	10,000	5,000	5,000
11.MEETING ROOM REMODEL	20,000		20,000
12.RESTROOM REFURBISH	10,000	5,000	5,000
13.GRAPHICS AND SIGNAGE	5,000		5,000
14.DRESSING ROOM REMODEL	10,000	7,000	3,000
15.HOCKEY DASHER REPLACEMENT	20,000	20,000	
16.ASBESTOS ABATEMENT AND RECOATING	400,000	100,000	300,000
17.EMERGENCY GENERATOR	30,000		30,000
18.P S 400 FUEL TANK	11,000	11,000	
19.DIVIDER DRAPE AND STEEL	2,500	2,500	
20.ARENA PORTABLE CHAIR REPLACEMENT	3,000	3,000	
21.ARENA PORTABLE STEEL RAILING	14,000		14,000
22.RESURFACE PARKING AREA OVER EXHIBITION HALLS	100,000	10,000	90,000
23.ARENA SIDESTEEL RENOVATION	8,000	4,000	4,000
SUBTOTAL	\$768,500	227,500	541,000
<b>EQUIPMENT</b> -----			
1.INTEGRATED COMPUTER SYSTEM	\$30,000	30,000	
2.GENERAL USE TABLES AND CHAIRS	15,000	7,500	7,500
3.VIDEO SURVEILLANCE SYSTEM	128,800		128,800
4.COMMUNICATION SYSTEM	190,822		190,822
5.VINYL SIGN MAKING MACHINE	25,000		25,000
6.ADJUSTABLE PODIUM (2)	7,000	3,500	3,500
SUBTOTAL	\$396,622	41,000	355,622
GRAND TOTAL IMPROVEMENTS/EQUIPMENT	\$1,165,122	\$268,500	\$896,622
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stacap  
2/6/90

Civic Stadium  
Capital Expenditure Request  
FY 1990-91

Schedule I-2

	TOTAL	FY 1990-91	DEFERRED
1. ELECTRICAL, MECHANICAL, PLUMBING RENOVATION	\$2,000	\$2,000	
2. BACKPACK BLOWERS	1,200	1,200	
3. RENOVATION OF EAST BLEACHERS	6,000	6,000	
4. CONCRETE RESURFACING	4,000		4000
5. FIELD TARPS	7,500	7,500	
6. INTEGRATED COMPUTER SYSTEM	5,000	5,000	
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TOTAL	\$25,700	\$21,700	\$4,000
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PORTLAND CENTER FOR THE PERFORMING ARTS  
CAPITAL EXPENDITURE REQUEST  
FY1990-91 BUDGET

CIVIC AUDITORIUM	TOTAL	FY 1990-91	DEFERRED
1. SOUND SYSTEM UPGRADE	35,000	17,500	17,500
2. ENERGY RETROFIT	15,000		15,000
3. ELEC./MECH./ PLUMB. RENOVATION	15,000	7,500	7,500
4. DRESSING ROOM RENOVATION	15,000		15,000
5. TOP COAT ROOF	10,000	10,000	
6. HALLWAY/STAIR CARPETING AND DRAPES	10,000		10,000
7. DIMMERS (STAGE/PARTIAL)	300,000	50,000	250,000
8. REEL TO REEL TAPE MACHINE	2,800	2,800	
9. LIGHTING BOARD	30,000		30,000
10. ASBESTOS ABATEMENT	145,000	145,000	
11. CARPET CLEANER	2,500		2,500
12. STAGE DRAPES	15,000	15,000	
13. REVAMP FRONT OF HOUSE LIGHT SYSTEM	55,000		55,000
14. COOLING TOWER	4,000		4,000
15. FRONT HOUSE FURNITURE	3,500	3,500	
16. REUPHOLSTER ORCHESTRA SEATING	1,500	1,500	
17. FUEL TANK REMOVAL AND REPLACEMENT	11,000	11,000	
<b>SUBTOTAL</b>	<b>670,300</b>	<b>263,800</b>	<b>406,500</b>

ARLENE SCHNITZER CONCERT HALL

1. ELECTRICAL, MECHANICAL & PLUMBING	10,000	5,000	5,000
2. ENERGY RETROFIT	15,000		15,000
3. TOP COAT ROOF	5,000	5,000	
4. MATRIX LIGHT BOARD MODULES	1,300		1,300
5. REMOVE AND REPLACE FUEL TANK	4,000	4,000	
6. FLOORING REPLACEMENT	1,800	1,800	
<b>SUBTOTAL</b>	<b>37,100</b>	<b>15,800</b>	<b>21,300</b>

NEW THEATRE BUILDING

1. ELECTRICAL, MECHANICAL & PLUMBING	10,000	5,000	5,000
2. GENERAL REMODEL	20,000	10,000	10,000
3. FILE CABINETS	1,850	1,850	
4. TYPEWRITERS(3)	1,125	1,125	
5. INTEGRATED COMPUTER SYSTEM	15,000	15,000	
<b>SUBTOTAL</b>	<b>47,975</b>	<b>32,975</b>	<b>15,000</b>

<b>GRAND TOTAL</b>	<b>755,375</b>	<b>312,575</b>	<b>442,800</b>
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