

METROPOLITAN EXPOSITION-RECREATION COMMISSION

Resolution No. 334

Whereas the Metropolitan Exposition-Recreation Commission in the interest of increasing the potential for concert and other activities at Portland Civic Stadium, wishes to acquire a "Portable Canopied Grid System",

THE METROPOLITAN EXPOSITION-RECREATION COMMISSION FINDS:

1. That certain events that could have potentially been held at the Portland Civic Stadium have not occurred due to the time constraints of erecting a "scaffolding canopied grid system".
2. That the overhead costs of erecting a scaffolding grid system have discouraged promoters from attempting to utilize Portland Civic Stadium for certain events.
3. That the acquisition of a portable canopied grid system would serve to draw additional revenue producing events to Portland Civic Stadium.
4. That the Commission approved on May 12, 1993, the release of Bid documents for acquisition of a portable canopy system.
5. That on June 4, 1993, at 1:00PM (PDT), one responsive bid was received from EC Company, Portland, Oregon, for a cost of \$167,734.28.
6. That one additional bid was received from R.A. Reed Productions, Inc., Portland, Oregon, for \$140,500.00, although a "Bid Bond" as required by the Bid Documents was not included.
7. That both bids were in excess of the anticipated portion(\$125,000) of the \$250,000 budgeted for the entire "stage system" including the "canopied grid" and the "stage".

BE IT THEREFORE RESOLVED that the Commission rejects the Bid of EC Company, Portland, Oregon, and R.A. Reed Productions, Inc., Portland, Oregon, due to the amount of the bid exceeding the anticipated budgeted amount.

Passed by the Commission on June 9, 1993.

  
Chairman

  
Secretary/Treasurer

APPROVED AS TO FORM:  
Daniel B. Cooper, General Counsel

By:   
Mark B. Williams  
Senior Assistant Counsel

# Metropolitan Exposition-Recreation Commission

P.O. Box 2746 • Portland, Oregon 97208 • 503/731-7800 • Fax #731-7870 • 777 NE Martin Luther King Jr. Blvd.

## MERC STAFF REPORT

Agenda Item/Issue: Civic Stadium Stage System Bid Results

Resolution Nos: 333 & 334

Date: June 9, 1993

Presented By: Jeff Blosser  
Mark Hunter

Background and Analysis: On May 12, 1993, at the regular meeting of the Metro ERC, the Commission approved issuance of specifications for a "portable stage" and "portable canopied grid system" for non-exclusive use at Portland Civic Stadium.

Following that approval, Staff released the "Bid Documents" and advertised for bids for the Portable Stage. Bids were opened on June 2, 1993, at 2:00PM, PDT, with one responsive bid received from Sico Incorporated, Minneapolis, Minnesota, for the sum of \$129,850.00.

On May 21, 1993, Staff released the "Bid Documents" for the Portable Canopied Grid System. Bids were opened on June 4, 1993, at 1:00PM, PDT, with one responsive bid received from EC Company, Portland, Oregon, for \$167,734.28. One additional bid was received from R.A. Reed Productions, Inc., for \$140,500.00, but a "Bid Bond" as required by the Bid Documents was not included.

Fiscal Impact: Approved 1993-94 Budget for Civic Stadium Concert Stage System is \$250,000.00. The combined bid amount is \$297,584.28, which is \$57,584.28 over the projected budget amount. The total 1993-94 Capital Budget for the Civic Stadium is \$350,000.00.

Staff Recommendation: Staff has ascertained during the course of the bid process that portable canopy grid systems are available for rental from various sources depending on size requirements and demand. Staff therefore recommends Commission acceptance of the portable concert stage bid from Sico Inc., Minneapolis, Minnesota, for purchase of the concert stage, and further recommends rejection of the portable canopied bid from EC Company due to the cost. It will be the intent of Staff to rent a portable canopied grid system on an event by event basis as may be necessary until such time that a canopied grid system is further researched and economically feasible to purchase.



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 \*\* PRICE QUOTATION \*\*  
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7525 Cahill Road, P.O. Box 1169, Minneapolis, Minnesota 55440 USA

Mr. Mark Hunter, Asst. Gen Mgr  
 Portland Civic Stadium  
 Portland, OR 97208

Quotation Date: July 13, 1993

Quotation No. : B-5635

Your Inquiry : Bid proposal for Portland  
 Civic Stadium

We are pleased to quote on the following, subject to the terms herein: Page 2 of 2

OPEN FOR ACCEPTANCE FOR 60 days

UNIT WEIGHT	TOTAL WEIGHT	QTY.	ORDERING NO.	DESCRIPTION	UNIT PRICE	AMOUNT
				112' of barrier:		
		6	3780-006	6'W free-standing tuffdeck barrier with floor panel		
		4	3781-006	6'W add-on tuffdeck barrier panel		
		1	3781-004	4'W add-on tuffdeck barrier panel		
		4	3787-006	6'W free-standing mesh barrier panel with floor panel		
		4	3788-008	6'W add-on mesh barrier panel		
		2	2775	Storage truck for free-standing barrier		
				Your delivered cost including freight, inspection and set up seminar by Sico factory representative		136,169.00

NOTE: Pricing excludes applicable sales tax.

Comments:

Terms: Net 30 days

F.O.B.: factory (Mpls, MN)

Shipment to be made: Allow 60 days ARO

THANK YOU, WE LOOK FORWARD TO SERVING YOU.

*Larry Skow*  
 Larry Skow for Jim Crater

CC: Jeff Geach

NOTE: All quotations and agreements are contingent upon strikes, accidents, fires, availability of materials and all other causes beyond our control. Prices are based on costs and conditions existing on date of quotation and are subject to change by the Seller before final acceptance. Typographical and stenographic errors subject to correction. Conditions not specifically herein shall be governed by established trade customs. Terms inconsistent with those stated herein which may appear on Purchaser's formal order will not be binding on the seller.

Phone: 612-941-1700  
 FAX: 612-941-6737  
 TWX: WLS: EDNA 910-578-1771

Manufacturing: 7525 Cahill Road, Minneapolis and 100 Exchange Avenue,  
 Conway, Arkansas 72032 USA, Phone: 501-327-6728  
 SICO INCORPORATED

JUL 14 1993 03:35PM