

METROPOLITIAN EXPOSITON-RECREATION COMMISSION

RESOLUTION NO. 97-39-2

Approving revised prices on Café items at PCPA.

The Metropolitan Exposition-Recreation Commission finds:

That the cost of product and labor for Concessions at PCPA have increased annually as a consequence of the market and State of Oregon Minimum Wage requirements; and

That prices should be increased to maintain an appropriate margin of income and profit in relation to these changed costs for product and labor; and

That the recommended increases on select items achieve prices which are competitive in the market at comparable locations;

BE IT THEREFORE RESOLVED that the Metro E-R Commission approves the price changes as proposed by Fine Host and PCPA Management, to be implemented as soon as possible.

Passed by the Commission on August 13, 1997.



Chairman



Secretary/Treasurer

Approved As to Form:

Daniel B. Cooper, General Counsel

By: 

Kathleen A. Pool
Senior Assistant Counsel

MERC STAFF REPORT

Agenda Item/Issue: Approval of Price Changes for Café Items at PCPA

Resolution No: 97-39-2

Date: August 13, 1997

Presented by: Harriet Sherburne

BACKGROUND: In June, 1995, the Commission passed Resolution 95-35 approving the Concessions Menu and Price List for the Performing Arts Center as recommended by Fine Host. Many of the prices were continuations of those set in 1994 and 95 under the contract with the McCormick & Schmick Group, and the major change at that time involved raising the price at the Backstage Café by \$1.00 on the full buffet and the vegetarian buffet. Since that time, Fine Host has made a careful analysis of prices for comparable items elsewhere in the market, as well as pricing to reflect the increased cost of product, in an effort to maintain an appropriate margin of earnings. A major factor in the analysis is the impact of Oregon's minimum wage with annual increases; the increased cost of food and beverage products are also factors. The recommended changes for The Backstage Café prices are as follows:

Full Buffet	Now	\$ 11.95	Proposed	\$ 13.50
Vegetarian Buffet	Now	7.95	Proposed	9.50
Dessert Buffet	Now	4.95	Proposed	5.25

FISCAL IMPACT: The changes are intended to maintain an appropriate margin of profit for the Concessions operations, toward attaining budgeted net earnings for the year.

RECOMMENDATION: Staff recommended that the Commission approve the revised prices as attached for immediate implementation.