

METROPOLITAN EXPOSITION-RECREATION COMMISSION

RESOLUTION NO. 95-16

Approving FY 1995-96 Facility, Service and Equipment Rental Rates for the Portland Metropolitan Exposition Center.

The Metropolitan Exposition-Recreation Commission find:

- 1. That MERC is authorized by the Intergovernmental Agreement between Multnomah County and Metro to approve facility, service and equipment rates for the Expo Center;**
- 2. That the rates are appropriate for the facilities, service and equipment provided;**
- 3. That the Expo Advisory Committee has reviewed and accepted the FY 1995-96 Facility, Service and Equipment Rental Rates.**

BE IT THEREFORE RESOLVED that the Metropolitan Exposition-Recreation Commission approve the FY 1995-96 Facility, Service and Equipment Rental Rates for the Portland Metropolitan Exposition Center.

Passed by the Commission on April 12, 1995



Chairman



Secretary-Treasurer

APPROVED AS TO FORM;
Daniel B. Cooper, General Counsel



Mark B. Williams
Senior Assistant Counsel

MERC STAFF REPORT

Agenda Item / Issue: Approval of FY 1995-96 Facility, Service and Equipment Rental Rates for the Portland Metropolitan Exposition Center.

Resolution No: 95-16

Date: April 12, 1995

Presented by: Chris Bailey

Background: Multnomah County had established a Facility, Service and Equipment Rental Rate pattern that would increase rates by approximately 12% (twelve percent) every two (2) calendar years. The associated resolution is intended to adjust the rate of increase and periods of application.

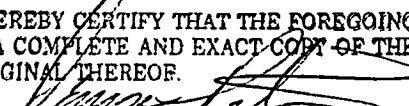
In order to recover excise tax and provide for increases in the cost of operation, individual hall rental rates were increased to approximate the historical practice. In addition, however, hall combinations now provide for a volume discount; the more space rented, a lesser percentage of the base increase is applied.

Upon the transfer of management and operation of the Expo Center to MERC in January 1994, rates for calendar years 1994 and 1995 had previously been established and published. Staff determined to continue this pattern through December 1995; but only for long-term licensees. In addition, it was determined to establish fiscal year rate periods consistent with other MERC facilities. The proposed rates, therefore, will be applied beginning July 1995, however, application to long-term licensees will not begin until January 1996.

The proposed Facility, Service and Equipment Rental Rates were provided to the Expo Advisory Committee for their review in February. In April, a meeting was convened with the committee to discuss, among other items, the proposed rates. The committee unanimously accepted the proposed rates as prepared with no challenge, revision or narrative comment.

Fiscal Impact: Based upon application of the proposed Facility, Service and Equipment Rental Rates to recurring events and 75% (seventy-five percent) of the currently tentative events, FY 1995-96 facility rental should approximate \$584,770.00 net excise and service/equipment rates should approximate \$44,690.00 net excise.

Recommendation: Staff recommends that the Commission approve the proposed FY 1995-96 Facility, Service and Equipment Rental Rates for the Portland Metropolitan Exposition Center.

I HEREBY CERTIFY THAT THE FOREGOING
IS A COMPLETE AND EXACT COPY OF THE
ORIGINAL THEREOF.

EXECUTIVE SECRETARY,
METROPOLITAN E-R COMMISSION

expo

METRO ER COMMISSION
PORTLAND METROPOLITAN
EXPOSITION CENTER

FACILITY RENTAL RATES

JULY 1, 1995 - JUNE 30, 1996

FACILITY	DIMENSIONS	SQ. FT. AREA	CEILING HEIGHT	10 x 10 BOOTHS	DAILY RENTAL
Exhibit Hall A	400x120	48,000	15	200	\$ 1700
Exhibit Hall B	300x120	36,000	15	150	\$ 1300
Exhibit Halls AB	700x120	84,000	15	350	\$ 2550
Exhibit Hall C	300x200	60,000	25	325	\$ 2100
East Hall	40x110	4,400	18	30	\$ 450
South Hall	240x250	60,000	32	300	\$ 2100
West Hall	100x120	12,000	18	50	\$ 700
Exhibit Halls A, B, C, East & West Halls		160,400			\$ 4600
Exhibit Halls A, B, C, East, West and South Halls		220,400			\$ 6600
Lounge		1,500			\$ 150
Main Lobby		3,100			\$ 300
Vip Room		700			\$ 100

HALL RENTAL: Hall rental is calculated on a per event-day basis and includes existing lighting; heating; adjoining Show and Box Offices; and limited janitorial service. Removal of refuse from the facility is an additional charge to the Licensee based upon the market price in effect.

HALL MOVE-IN/OUT: Complimentary move-in/out days, when available, are calculated on a one-for-one basis with paid event-days up to a maximum of three (3) days. Additional days in excess of the maximum are charged to the Licensee at one-half the daily rental.

VIP ROOM: VIP Room rental is calculated on a daily basis and includes existing lighting, heating, conference table for 10, conference chairs, perimeter seating and limited janitorial service.

FOOD AND BEVERAGE: Food-Beverage concessions and Catering requirements are provided exclusively by an in-house contracted company. For further information, contact the Administrative Office.

Prop. Fac. Rts. A/O 4/12

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METRO ER COMMISSION
PORTLAND METROPOLITAN
EXPOSITION CENTER

OUTSIDE SPACE, SERVICES AND EQUIPMENT RENTAL CHARGES

JULY 1, 1995 - JUNE 30, 1996

OUTSIDE SPACE

	<u>APPROX. SQ. FT.</u>	<u>PER FT.</u>	<u>MINIMUM</u>	<u>MAXIMUM</u>
Northeast Section	200,000	\$.01	\$ 1000	\$ 2000
Northwest Section	170,000	\$.01	\$ 850	\$ 1700
Southeast Section	130,000	\$.005	\$ 325	\$ 650
Southwest Section	100,000	\$.005	\$ 250	\$ 500
Rodeo Ground				\$ 300

Rodeo Ground rental is charged on a daily event basis and only includes existing bleachers with a seating capacity of approximately 2600. Licensee is responsible for all other required services, including but not limited to: set-up, teardown and complete restoration of site.

SERVICES

Dumpster	\$20.00 each
Pallet Removal	\$5.50 each
Telephone Line	\$75.00 per event
Tire Removal	\$5.50 each
Long Distance Telephone Charges	Carrier Rate
Refuse Removal (Compactor/Drop Box)	Market Price

Long Distance Telephone Charges and Refuse Removal are subject to an additional 10% administrative fee.

EQUIPMENT RENTAL

Folding Chair	\$.30 per event
10' x 20' Stage	\$50.00 per event
Portable Outside Bleachers	\$75.00 per section/event

Folding Chairs are delivered palletized; Licensee is responsible for setting and restacking.

Prop. Misc. Rts. A/O 4/12