

METROPOLITAN EXPOSITION-RECREATION COMMISSION

RESOLUTION NO. 97- 22

Approving Utility, Equipment, Audio Visual and Labor Rates for the Oregon Convention Center for FY 1997-98, FY 1998-99 and FY 1999-2000.

The Metropolitan Exposition Recreation Commission finds:

1. That the OCC staff has prepared a three year schedule of utility, equipment, audio visual and labor rates for the Oregon Convention Center.
2. That these rates should be effective July 1 of each respective year except for the Utility three-year rate sheet, which will be effective January 1 for FY 1997-98 and July 1 for FY 1998-99 and FY 1999-2000.
3. That these rates will remain effective until the Commission approves new rate schedules for the Oregon Convention Center.

BE IT THEREFORE RESOLVED that the Metropolitan Exposition-Recreation Commission approves the three-year schedules for Utility, Equipment, Audio Visual and Labor Rates for the Oregon Convention Center for FY 1997-98; FY 1998-99 and FY 1999-2000.

Passed by the Commission on May 14, 1997.



Chair



Secretary/Treasurer

Daniel B. Cooper, General Counsel
APPROVED AS TO FORM:



By: Kathleen Pool
Sr. Assistant Counsel

MERC STAFF REPORT

Resolution No.: 97- 22

Date: May 14, 1997

Presented By: Jeffrey A. Blosser

Agenda item / Issue: Approving Utility, Equipment, Audio Visual and Labor Rates for the Oregon Convention Center for FY 1997-98, FY 1998-99 and FY 1999-2000.

Background and Analysis: Staff has reviewed the three-year rate schedules and determined the charges reflect a more accurate description of services and equipment used by OCC clients and current costs associated with each item. Further, these rates would be effective July 1 of each FY year with the exception being the Utility Rate Schedule for FY 1997-98 which would commence January 1, 1998. Rates were increased for cost of living issues (3% per year) or reflective of labor agreements in effect. All services and equipment charges are competitive with hotels and outside contractors.

Fiscal Impact: The effect of these charges to OCC clients results in OCC recouping event-related costs involved in holding the event or providing additional revenue to the Center. This additional revenue, in turn, may be used in the future to replace certain equipment as it wears out due to event usage.

Recommendation: Staff recommends that the Metropolitan Exposition Recreation Commission approve the three-year schedules for Utility, Equipment, Audio Visual and Labor Rates for the Oregon Convention Center for FY 1997-98, FY 1998-99 and FY 1999-2000.

Audio Visual & Video Services Equipment Rates

Effective July 1, 1997 through June 30, 1998

Lecterns

Standing	25.00
Table Top	20.00
Electrojust	40.00

Microphones

Standard	20.00
Lapel	20.00
Choir	30.00
Wireless (lapel or hand held)	75.00
High Quality Lectern Mic.	30.00

Mono Cassette Recorder	25.00
Stereo Cassette Recorder	40.00
Blank Cassette Tapes	8.00

4 Channel Audio Mixer	35.00
3 Channel Audio Mixer	60.00
16 Channel Audio Mixer	115.00

Portable PA Sound System (w/ 2 Speakers 8 ch. Mixer/ Amp)	100.00
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Slide Projector with Cart	30.00
Overhead Projector with Cart	30.00
High Intensity Overhead Projector with Cart	40.00

Laser Pointer	35.00
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Overhead Transparencies	1.25
Overhead Transparencies (with frame)	1.50

Acetate Roll for Overhead	14.50
Vis-A-Vis Transparency Markers	2.50

Carts & Stands

AV Carts	15.00
Safe-Lock Stands	15.00

Projection Screens

8' Tripod	25.00
9'x12' Cradle	50.00
10.5'x14' Fastfold	120.00

Drape kit	Quote
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Telex Intercom System (w/ 2 Headsets)	50.00
Extra Headsets	25.00

Audio /Video Feed

Exhibit Halls	55.00
Ballrooms	55.00
Meeting Rooms	27.50

Cable TV Feed	65.00
DMX Music 30 Channels	45.00
Press Mult Box	45.00

25" Color Monitor (w/ Skirted Cart)	65.00
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VHS Video Cassette Player	55.00
¾" Video Cassette Player	85.00

AV Set-up/ Standby Time	@Prevailing Rates
AV Show Technician Time	@Prevailing Rates

- For Large Screen Video or Data Projection, Theatre Lighting or Extensive Sound Requirements, Please contact the OCC Audio Visual & Video Services at (503) 731-7826

- Rates Shown are daily rates. Call for information regarding multiple day rates.

Audio Visual & Video Services Equipment Rates

Effective July 1, 1998 through June 30, 1999

Lecterns

Standing	30.00
Table Top	22.00
Electrojust	44.00

Microphones

Standard	22.00
Lapel	22.00
Choir	32.00
Wireless (lapel or hand held)	75.00
High Quality Lectern Mic.	32.00

Mono Cassette Recorder	26.00
Stereo Cassette Recorder	44.00
Blank Cassette Tapes	9.00

4 Channel Audio Mixer	35.00
8 Channel Audio Mixer	60.00
16 Channel Audio Mixer	115.00

Portable PA Sound System (w/ 2 Speakers 8 ch. Mixer/ Amp)	105.00
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Slide Projector with Cart	30.00
Overhead Projector with Cart	30.00
High Intensity Overhead Projector with Cart	40.00

Laser Pointer	35.00
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Overhead Transparencies	1.25
Overhead Transparencies (with frame)	1.50

Acetate Roll for Overhead	15.00
Vis-A-Vis Transparency Markers	2.50

Carts & Stands

A/V Carts	16.00
Safe-Lock Stands	16.00

Projection Screens

8' Tripod	25.00
9'x12' Cradle	50.00
10.5'x14' Fastfold	120.00

Drape kit	Quote
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Telex Intercom System (w/ 2 Headsets)	50.00
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Extra Headsets	25.00
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Audio /Video Feed

Exhibit Halls	55.00
Ballrooms	55.00
Meeting Rooms	27.50

Cable TV Feed	65.00
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DMX Music 30 Channels	45.00
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Press Mult Box	45.00
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25" Color Monitor (w/ Skirted Cart)	70.00
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VHS Video Cassette Player	60.00
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¾" Video Cassette Player	90.00
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A/V Set-up/ Standby Time	@Prevailing Rates
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A/V Show Technician Time	@Prevailing Rates
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- For Large Screen Video or Data Projection, Theatre Lighting or Extensive Sound Requirements, Please contact the OCC Audio Visual & Video Services at (503) 731-7826

- Rates Shown are daily rates. Call for information regarding multiple day rates.
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Audio Visual & Video Services Equipment Rates

Effective July 1, 1999 through June 30, 2000

Lecterns

Standing	35.00
Table Top	24.00
Electrojust	46.50

Microphones

Standard	22.00
Lapel	22.00
Choir	32.00
Wireless (lapel or hand held)	75.00
High Quality Lectern Mic.	32.00

Mono Cassette Recorder	27.00
Stereo Cassette Recorder	45.00
Blank Cassette Tapes	8.00

4 Channel Audio Mixer	36.00
3 Channel Audio Mixer	64.00
16 Channel Audio Mixer	120.00

Portable PA Sound System (w/ 2 Speakers 8 ch. Mixer/ Amp)	110.00
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Slide Projector with Cart	31.50
Overhead Projector with Cart	31.50
High Intensity Overhead Projector with Cart	42.00

Laser Pointer	36.50
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Overhead Transparencies	1.50
Overhead Transparencies (with frame)	1.75

Acetate Roll for Overhead	15.00
Vis-A-Vis Transparency Markers	2.75

Carts & Stands

AV Carts	17.00
Safe-Lock Stands	17.00

Projection Screens

8' Tripod	27.50
9'x12' Cradle	55.00
10.5'x14' Fastfold	125.00

Drape kit	Quote
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Telex Intercom System	55.00
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(w/ 2 Headsets)	
Extra Headsets	27.50

Audio / Video Feed

Exhibit Halls	55.00
Ballrooms	55.00
Meeting Rooms	27.50

Cable TV Feed	65.00
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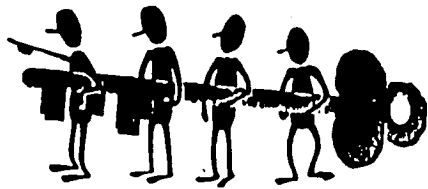
DMX Music 30 Channels	45.00
Press Mult Box	45.00

25" Color Monitor (w/ Skirted Cart)	75.00
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VHS Video Cassette Player	65.00
3/4" Video Cassette Player	95.00

AV Set-up/ Standby Time	@Prevailing Rates
AV Show Technician Time	@Prevailing Rates

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- For Large Screen Video or Data Projection, Theatre Lighting or Extensive Sound Requirements, Please contact the OCC Audio Visual & Video Services at (503) 731-7826
 - Rates Shown are daily rates. Call for information regarding multiple day rates.
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LABOR RATES

CURRENT

July - June
1996-97

DRAFT

July - June July-June
1997/98 & 1998/99

DRAFT

July - June
1999-2000

Admissions Labor (4 hour minimum)

Admissions Supervisor	\$15.15
Coat Check Personnel	\$11.15
Ticket Taker/Badge Checker/	\$11.65
Usher	\$ 8.65

\$15.90
\$11.70
\$12.20
\$ 9.00

\$16.45
\$12.15
\$12.65
\$ 9.50

Audio Visual Labor (1 hour minimum)

Audio/Video Setup/Standby Time/	\$20.50
Graphic Production	
Show Technician	\$34.50

\$21.50
\$40.00

\$22.50
\$42.00

Box Office Labor (4 hour minimum)

Box Office Supervisor	\$19.25
Ticket Seller	\$14.30

\$19.25
\$14.50

\$19.25
\$14.75

Clerical

Secretary/Typist	\$17.00
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\$17.00

\$19.00

Operations Labor

Electrician	\$36.00
Engineer	\$36.00
Utility Maintenance (carpenter, painter)	\$30.00
Utility Worker	\$18.00

\$40.00
\$40.00
\$32.00
\$20.00

\$42.00
\$42.00
\$35.00
\$21.00

Security/Medical (4 hour minimum)

Uniformed Agent Supervisor	\$16.60
Uniformed Agent	\$14.65
Peer/Traffic Security	
Armed Uniformed Agent	\$15.65
Medical Specialist (First Aid)	\$18.75

\$17.50
\$15.00
T.B.A.
\$16.00
\$19.00

\$18.50
\$16.00
T.B.A.
\$17.00
\$19.75

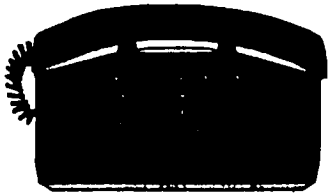
Telecommunications

Specialist	\$36.00
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\$40.00

\$42.00

Overtime, if necessary and if requested, equates to time and a half



CURRENT

DRAFT

DRAFT

1996-97

1997/98

1998/99

1999-2000

Telephone: Basic Analog Service
All charges include a \$50.00 Deposit

*Advance Rate (1st line)	\$ 245.00	\$ 260.00	\$ 260.00	\$ 275.00
Additional Line	\$ 175.00	\$ 185.00	\$ 185.00	\$ 195.00
	(* 2 weeks prior to event)			
Floor Rate (1 st line)	\$ 275.00	\$ 290.00	\$ 290.00	\$ 305.00
Additional Line	\$ 200.00	\$ 210.00	\$ 210.00	\$ 220.00

T1, ISDN, 56K Lines:

Special circuits provided by local telephone company. Service must be ordered directly from USWEST by the customer, 4 weeks prior to event.

USWEST Pricing

USWEST Pricing

OCC technician provides cross connect from USWEST/OCC point of presence to booth or room. This service includes installing proper jack or cable per customer's request and price is for each circuit.

\$ 75.00	\$ 100.00	\$ 125.00	\$ 150.00
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Internet Services:

OCC can provide High Speed Internet connections to customers using a point to point T1 circuit to a local Internet provider. All exhibitor connections are 10BaseT RJ45 connection. Call OCC Telecommunications for pricing and information at 731-7859

Fiber Optic:

For Fiber Optic requirements and any other high speed applications, please call OCC Telecommunications for pricing and information.

Labor:

OCC Telecommunications Specialist labor beyond services noted above.

\$ 36.00/hr.	\$ 40.00 /hr.	\$ 40.00/hr.	\$ 42.00/hr.
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OCC
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CURRENT

1996-97

Advance Floor

DRAFT

1997/98 & 1998/99

Advance Floor

DRAFT

1999-2000

Advance Floor

Electrical:

0-600 Watts	\$ 44.00	\$ 55.00	\$ 48.00	\$ 58.00	\$ 50.00	\$ 62.00
601-1200 Watts	\$ 52.00	\$ 65.00	\$ 56.00	\$ 68.00	\$ 58.00	\$ 72.00
1201-1800 Watts	\$ 60.00	\$ 75.00	\$ 64.00	\$ 78.00	\$ 66.00	\$ 82.00
1801-2400 Watts	\$ 68.00	\$ 85.00	\$ 72.00	\$ 88.00	\$ 74.00	\$ 92.00

Power & Lighting:

208 Single and 3 Phase Power*
480 Single and 3 Phase Power*

Call the Operations Department for current prices (503) 235-7578
Call the Operations Department for current prices (503) 235-7578

150 Watt Flood Light	\$ 54.00	\$ 55.00	\$ 57.00	\$ 68.00	\$ 60.00	\$ 72.00
25' Extension Cords	\$ 15.00	\$ 20.00	\$ 16.00	\$ 21.00	\$ 17.00	\$ 22.00
Outlet Strips		\$ 14.00		\$ 15.00		\$ 17.00

*Requests for services of these rates will require a time & material cost. 24-hour service shall be double the normal rate

Compressed Air:

First Connection	\$ 120.00	\$ 150.00	\$ 126.00	\$ 158.00	\$ 132.00	\$ 165.00
Additional Connection	\$ 80.00	\$ 100.00	\$ 85.00	\$ 110.00	\$ 88.00	\$ 115.00

Water/Drainage:

First Connection	\$ 112.00	\$ 140.00	\$ 118.00	\$ 147.00	\$ 125.00	\$ 155.00
Additional Connection	\$ 80.00	\$ 100.00	\$ 84.00	\$ 105.00	\$ 88.00	\$ 110.00
Onetime Fill and Drain	\$ 85.00	\$ 100.00	\$ 90.00	\$ 105.00	\$ 95.00	\$ 110.00
Portable Sink Rental		\$ 225.00 (run of show)		\$ 240.00 (run of show)		\$ 250.00 (run of show)

Natural Gas:

First Connection	\$ 132.00	\$ 165.00	\$ 139.00	\$ 175.00	\$ 145.00	\$ 180.00
Additional Connection	\$ 60.00	\$ 75.00	\$ 65.00	\$ 80.00	\$ 70.00	\$ 85.00

Facility Equipment Rates



CURRENT



DRAFT

DRAFT

1996-97

1997/98 & 1998/99

1999-2000

Banner, Meeting Room Hanging
Banner, Outdoor Reader Board Space
Bulletin Board, Chalk Board
Dance Floor (256 3'x3' sections)
Easels
Extension Cords, 25'
Flip Chart
 Additional Pads
 Post-It Pads
Forklift, Personlift, Vertical Lift (1 hr. minimum)
Full Lighting of Exhibit Space (move-in/move-out)
 (per 30,000 sq. ft. Exhibit Hall section)
Heating/Air Conditioning (move-in/move-out)
 (per 30,000 sq. ft. Exhibit Hall section)
High Reach (1 hour minimum)
Keys (not returned)
 Security Core/Lock Changes
 Security Keys (not returned)
Outlet Strips
Pipe and Drape (8' & 3' high)
Pallet Removal
Spotlights (Xenon Trouper-including scaffold)
Stage Sections
Stanchions with rope (10' section)
Tablecloths
Trash Removal
Trouperettes
 (Ballroom, Meeting Rooms—includes scaffold)
Velour Backdrop (20' x 60')
Water Stations

\$ 18.00 per hr.
 \$250.00 per event
 \$ 17.00 ea. run of show
 \$ 4.00 per section per day
 \$ 12.00 ea. run of show
 \$ 20.00 ea.
 \$ 15.00 ea. run of show
 \$ 6.00 ea.
 \$ 35.00 ea.
 \$ 65.00 hr. (includes operator)
 \$ 75.00 per 8-hr. day
 (no charge during show hours)
 \$ 80.00 per 8-hr.
 (no charge during show hours)
 \$ 90.00 hr. (includes operator)
 \$ 50.00 ea.
 \$ 40.00 per core
 \$100.00 ea.
 \$ 14.00 ea.
 \$ 2.00 per linear ft. run of show

 \$115.00 per day (plus operator)
 \$ 12.00 ea. run of show
 \$ 6.00 ea. run of show
 \$ 5.00 ea.
 \$ 20.00 per yard
 \$ 60.00 per day (plus operator)

 \$400.00 run of show
 \$ 6.00 per station per day

\$ 19.00 per hour
 \$265.00 per event
 \$ 18.00 ea. run of show
 \$ 5.00 per section per day
 \$ 14.00 ea. per run of show
 \$ 21.00 ea.
 \$ 18.00 ea. run of show
 \$ 10.00 ea.
 \$ 37.00 ea.
 \$ 68.00 hr. (includes operator)
 \$100.00 per 8-hr. day

 \$ 90.00 per 8-hr. day

 \$ 95.00 hr. (includes operator)
 \$ 50.00 ea.
 \$ 45.00 per core
 \$100.00 ea.
 \$ 15.00 ea.
 \$ 3.00 per linear ft. run of show
 \$ 5.00 per pallet
 \$120.00 per day (plus operator)
 \$ 15.00 run of show
 \$ 6.00 run of show
 \$ 5.00 ea.
 \$ 65.00 per drop box + disposal fee
 \$ 65.00 per day

 \$450.00 run of show
 \$ 6.00 per station per day

\$ 20.00 per hour
 \$280.00 per event
 \$ 19.00 ea. run of show
 \$ 6.00 per section per day
 \$ 15.00 per run of show
 \$ 22.00 ea.
 \$ 19.00 ea. run of show
 \$ 12.00 ea.
 \$ 39.00 ea.
 \$ 71.00 hr. (includes operator)
 \$125.00 per 8-hr. day

 \$ 95.00 per 8-hr. day

 \$100.00 (includes operator)
 \$ 55.00 ea.
 \$ 50.00 per core
 \$125.00 ea.
 \$ 16.00 ea. run of show
 \$ 4.00 per linear ft. run of show
 \$ 5.00 per pallet
 \$125.00 per day (plus operator)
 \$ 16.00 ea. run of show
 \$ 7.00 ea. run of show
 \$ 6.00 ea.
 \$ 70.00 per drop box + disposal fee
 \$ 70.00 per day (plus operator)

 \$500.00 run of show
 \$ 7.00 per station per day