

METROPOLITAN EXPOSITION-RECREATION COMMISSION

RESOLUTION NO. 97-04

Approving revised prices on selected Concessions and Cafe items at PCPA.

The Metropolitan Exposition-Recreation Commission finds:

That the cost of product and labor for Concessions at PCPA have increased as a consequence of the market and State of Oregon Minimum Wage requirements; and

That prices should be increased to maintain an appropriate margin of income and profit in relation to these changed costs for product and labor; and

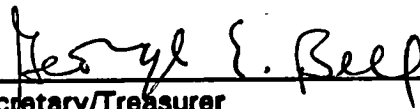
That the recommended increases on select items achieve prices which are competitive in the market at comparable locations;

BE IT THEREFORE RESOLVED that the Metro E-R Commission approves the price changes as proposed by Fine Host and PCPA Management, to be implemented as soon as possible.

Passed by the Commission on February 12, 1997.




Chairman



Secretary/Treasurer

Approved As to Form:
Daniel B. Cooper, General Counsel

By: 
Katie Pool
Senior Assistant Counsel

MERC STAFF REPORT

Agenda Item/Issue: **Approval of Concessions and Cafe Items
Price Changes for PCPA**

Resolution No. 97-04

Date: February 12, 1997 **Presented By: Harriet Sherburne**

Background and Analysis: In June, 1995, the Commission passed Resolution 95-35 approving the Concessions Menu and Price List for the Performing Arts Center as recommended by Fine Host. Many of the prices were continuations of those set in 1994 and 95 under the contract with the McCormick & Schmick Group, and the major change at that time involved raising the price at the Backstage Cafe by \$1.00 on the full buffet and the vegetarian buffet. Since that time, Fine Host has made a careful analysis of prices for comparable items elsewhere in the market, as well as pricing to reflect the increased cost of product, in an effort to maintain an appropriate margin of earnings. A major factor in the analysis is the fact of increasing the Oregon minimum wage by ballot measure effective January 1, 1997, necessitating an increase of \$.50 per hour on the cost of labor -- in order to secure and maintain a quality work force of part-time personnel in the concessions operation. The recommended changes in prices on select items of the concessions and cafe menus are shown in the attached listing. All other prices will remain at the existing level.

Fiscal Impact: The changes are intended to maintain an appropriate margin of profit for the Concessions operation, toward attaining budgeted net earnings for the year.

Recommendation: Staff recommend that the Commission approve the revised prices as attached for immediate implementation.

Attachment



FINE HOST
CORPORATION

JANUARY 7, 1997

TO: HARRIET SHERBURNE

FROM: MIKE OCKS

RE: PRICE INCREASES

I WOULD LIKE TO PROPOSE INCREASES FOR THE FOLLOWING CONCESSION ITEMS.

OREGON WINE: FROM \$3.75 TO \$4.25

CHAMPAGNE : FROM \$2.75 TO \$4.25 (CHANGE GLASS, INCREASE SIZE AND SWITCH TO A MORE EXPENSIVE BRAND)

12 OZ. SODA: FROM \$1.25 TO \$1.50

16 OZ. SODA: FROM \$1.75 TO \$2.00 (CHANGE CUP, INCREASE SIZE TO 20 OZ.)

REAL ESPRESSO DRINKS: FROM \$2.00 TO \$2.50

POWDERED ESPRESSO DRINKS: FROM \$1.50 TO \$1.75

COOKIES: FROM \$1.25 TO \$1.50

BROWNIES: FROM \$1.25 TO \$1.50

I WOULD LIKE TO PROPOSE INCREASES FOR THE FOLLOWING RESTAURANT ITEMS.

OREGON HOUSE WINE: FROM \$3.75 TO \$4.25

PREMIUM WINE: FROM \$4.50 TO \$5.00

CHAMPAGNE: FROM \$3.75 TO \$4.25

COFFEE: FROM \$1.25 TO \$1.50

REAL ESPRESSO DRINKS: FROM \$2.25 TO \$2.50

PLEASE APPROVE THESE PRICE INCREASES FOR PCPA.

THANK YOU.

PORTLAND CENTER FOR THE PERFORMING ARTS

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