

**METROPOLITAN EXPOSITION-RECREATION COMMISSION**

**Resolution 2000-14**

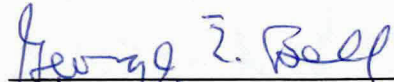

Authorizes award of contract for Peer Group and Traffic Security Services to Coast to Coast Event Services, Inc. and authorizing the MERC General Manager to negotiate and execute a Personal Services Contract with Coast to Coast Event Services, Inc. for Peer Group and Traffic Security Services for MERC facilities, commencing July 1, 2000 and ending June 30, 2001 with option to extend for three (3) additional terms of one (1) year each.

**The Metropolitan Exposition-Recreation Commission finds:**


1. That the current MERC Peer Group Security Services Agreement expires June 30, 2000.
2. That a Request for Proposal (RFP) process has been completed and evaluated by Commission staff according to the Commission's Purchasing Guidelines.
3. That staff recommends the selection of Coast to Coast Event Services, Inc. as the proposer best qualified to provide peer group and traffic security services to MERC facilities.
4. That such security services cannot be provided in a cost effective manner by in-house staff due to the nature of the necessary training and specialized type of security to be provided.

**BE IT THEREFORE RESOLVED** that the Metropolitan Exposition - Recreation Commission authorizes the award of contract for Peer Group and Traffic Security Services to Coast to Coast Event Services, Inc.; and further, authorizes the MERC General Manager to negotiate and execute a Personal Services Agreement with Coast to Coast Event Services, Inc. for Peer Group and Traffic Security Services commencing July 1, 2000 and ending June 30, 2001 with option to extend for three (3) additional terms of one (1) year each.

Passed by the Commission on April 19, 2000.

  
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Chair  
  
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Secretary-Treasurer

APPROVED AS TO FORM:  
Daniel B. Cooper, General Counsel

By:   
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Kathleen Pool, Senior Assistant Counsel

## MERC STAFF REPORT

**Agenda Item:** Authorizing Award of Contract for Peer Group/Traffic Security Services

**Resolution 2000-14**

**Date:** April 19, 2000

**Presented By:** Joe Barrett

**Background:** MERC's current contract for Peer Group and Traffic Security Services expires June 30, 2000. MERC facilities utilize Peer Group and Traffic Security Services due to the vast number of agents needed, variable needs of service, and the specialized type of training required to obtain properly trained agents.

Staff has completed the Request for Proposal (RFP) process as directed by the Commission in Resolution 00-10. Proposals were due March 24, 2000, with public notices published in local newspapers and posted on the MERC website. Three proposals were submitted and reviewed. The RFP Selection Committee reviewed the proposals and graded the firms on a percentage scale that included price, experience, equipment, local presence, and other factors. The highest total score went to Coast-to-Coast Event Services, followed by Starplex Corp., and Contemporary Services Corp.

The scores and hourly rate submissions were as follows:

<b>Coast to Coast Event Services</b>	<b>Average Evaluation Score: 92.60</b> \$12.30/hour peer security \$13.30/hour traffic security \$13.30/hour supervisor services
<b>Starplex Corporation</b>	<b>Average Evaluation Score: 90.00</b> \$12.99/hour peer security \$13.75/hour traffic security \$13.50/hour supervisor services
<b>Contemporary Services Corporation</b>	<b>Average Evaluation Score: 66.40</b> \$12.00/hour peer security \$13.50/hour traffic security \$17.00/hour supervisor services

After reviewing all aspects of the proposal the Committee found Coast-to-Coast Event Services to be the most qualified proposer in meeting the specifications of the MERC RFP and recommends Coast-to-Coast Event Services, Inc be awarded the contract to provide Peer Group and Traffic Security for MERC managed facilities.

**Fiscal Impact:** The amount involved is determined per event schedule at each facility and is charged back to the promoter/licensee for the cost associated with peer and traffic security Services. The rate of increase in peer security is 3.8% and 2.3% for both traffic security and supervisor service.

**Recommendation:** Staff recommends that the Metropolitan Exposition-Recreation Commission award the Peer Group and Traffic Security Services Agreement to Coast-to-Coast Event Services, Inc.; and further authorize the MERC General Manager to negotiate and execute a Peer Group and Traffic Services Agreement with Coast to Coast Event Services, Inc. at MERC facilities, commencing July 1, 2000 and ending June 30, 2001 with option to extend for three (3) additional terms of one (1) year each.