METROPOLITAN EXPOSITION-RECREATION COMMISSION

RESOLUTION NO. 00-22

Approving the schedule of Labor Charges for the Commission's facilities for FY 00-01 and 01-02.

The Metropolitan Exposition-Recreation Commission finds:

1. That the Commission has the authority to establish and change labor rates and fees for all of its facility related services.

2. That the existing rates be charged for labor utilized at Commission facilities should be increased because of increased costs due to new collective bargaining agreements and a new contract approved for Peer Group Security needs.

3. That the labor rates should be effective July 1, 2000.

4. That the fees charged for labor at all MERC facilities should remain in effect until they are changed by the Commission.

BE IT THEREFORE RESOLVED that the Metropolitan Exposition-Recreation Commission approves the Labor Rates attached as Exhibit A for fiscal years 00-01 and 01-02, to remain in effect until changed by future Commission action.

Passed by the Commission on July 19, 2000.

Chairman United Morris

Secretary-Treasurer

Approved As To Form: Daniel B. Cooper, General Counsel

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Kathleen A. Pool Senior Assistant Counsel

EXHIBIT A

PERSONNEL TYPE	99-00 RATE	CURRENT BILLING RATE	00-01 RATE	*PROPOSED BILLING RATE
USHERS	\$8.50	\$10.65	\$8.76	\$11.00
GATE ATTENDANTS	\$9.25	\$12.35	\$9.53	\$12.75
LEADS/ SUPERVISORS	\$11.73	\$16.55	\$12.08	\$16.75
COAT CHECK	\$9.20	\$12.65	\$9.48	\$13.00
ELEVATOR OPERATOR	\$8.50	\$10.65	\$8.76	\$11.00
PEER AGENT	\$12.30	\$12.55	\$12.30	\$13.05**
PEER SUPERVISOR/ TRAFFIC SECURITY	\$13.30	\$13.65	\$13.30	\$14.30**

*Proposed rate increase for MERC Commission approval.

** New rate for Peer group gets us to the 5-6% mark-up and is still well below the \$16.65 and \$18.80 for Uniformed Security Agent and Supervisor.

MERC STAFF REPORT

Agenda Item/Issue: Approval of new labor rates for the Commission's facilities

Resolution No: 00-22

Date: July 19, 2000

Presented by: Barry Strafacci

Background and Analysis:

All facilities use the services of B-20 personnel for Admissions and ticket taking services, as well as the approved contract for Peer Group Security (T-Shirt Personnel) and traffic control. The union contract (B-20) has language for a COLA increase of no less than 1% and no more than 3%. The current cost of living is 3.7%, so the increase for FY 00-01 will be 3%. The Commission approved the selection of Coast to Coast to provide Peer (T-shirt) and Traffic security needs on February 16, 2000. These new rates have a 4% increase for Peer Group Security personnel and a 3% increase in Supervisory/Traffic personnel.

In the past MERC has tried to charge a rate that covers the fringe/overhead fees as well as provide a 5% profit margin on these charges to our clients (about 25% in total over the payroll rate). With the increase in both contracts, staff is requesting the MERC Commission to approve the rate increase on Exhibit A. These rate changes will allow for our contractual increase and maintain the 25% overhead, fringe and profit margins relating to the July 1, 2000 pay adjustments.

Fiscal Impact:

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Billing rates are charged to facility users, which results in our receiving event related costs for labor as well as additional revenue to the facilities.

Recommendation:

Staff recommends that the Metropolitan Exposition-Recreation Commission approve the increase in labor charges for all facilities as outlined in Exhibit A. These rates will be effective July 1, 2000 and will remain in effect until revised/changed by future Commission actions.