

METROPOLITAN EXPOSITION-RECREATION COMMISSION

RESOLUTION NO. 99-53

Authorizing the General Manager to extend the existing non-exclusive Automated Ticketing Services Agreements with Fastixx and Ticketmaster for 3 months to March 31, 2000.

The Metropolitan Exposition-Recreation Commission finds:

1. That in February of 1995, the Metropolitan Exposition-Recreation Commission entered into non-exclusive ticketing services contracts with Ticketmaster and Fastixx to provide automated ticketing services for the Portland Center for the Performing Arts and the Civic Stadium;
2. The current ticketing services contracts expire December 31, 1999;
3. On November 1, 1999, the Metropolitan Exposition-Recreation Commission issued a Request for Proposals for new non-exclusive ticketing services contracts and has received four proposals in response;
4. The Commission requires additional time to evaluate the proposals;
5. The extension of the existing ticketing services contracts is the most effective and efficient way to provide continuing ticketing services, complete the selection process for the new service provider, and provide for a smooth transition to the new service provider.

BE IT THEREFORE RESOLVED that the Metropolitan Exposition-Recreation Commission approves the extension of the Ticketmaster and Fastixx ticketing service contracts until March 31, 2000 and authorizes the General Manager to execute such an extension of these agreements on behalf of the Commission.

Passed by the Commission on December 15, 1999.



Chair



Secretary/Treasurer

Approved as to Form:
Daniel B. Cooper, General Counsel



By: Kathleen Pool
Senior Assistant Counsel

MERC STAFF REPORT

Agenda Item: Authorizing the General Manager to extend the existing non-exclusive Automated Ticketing Services Agreements with Fastixx and Ticketmaster for 3 months to March 31, 2000.

Resolution No. 99-53

Date: December 15, 1999

Presented by: David Biedermann

Background Analysis:

The current automated ticketing contracts with Fastixx and Ticketmaster will expire December 31, 1999. Anticipating that, staff issued an rfp on November 1, 1999 to interested vendors for new proposals for new contracts.

We received four responses. In addition to the current providers, proposals were received from Tickets.Com and Admission Network USA. The initial review of all proposals is complete in areas we consider to be the most important in the decision.

The selection decision is made more complex with the two proposals from Tickets.Com and Admission Network. They are highly competitive and more time is required to adequately review the options.

Fiscal Impact:

Unknown; some loss of additional revenue from a more profitable fee structure. Total revenue loss is minimal due to short nature of requested extension of existing contracts.

Recommendation:

We request a 90-day extension of the current agreements to give us the additional time necessary to research the proposals in detail and arrive at a recommendation.