## METROPOLITAN EXPOSITION-RECREATION COMMISSION RESOLUTION NO. 02-23

Authorizing issuance of request for proposals for non-uniformed services for Portland Center for the Performing Arts and Portland Exposition Center.

## The Metropolitan Exposition-Recreation Commission finds:

- The existing contract for non-uniformed security services at all MERC facilities expires on September 2002.
- It is in the best interest of PCPA and Expo to continue contracting with an outside security services firm because the demand for these services is very irregular, and because such security services cannot be provided in a cost-effective manner by in-house staff due to the nature of the necessary training and specialized type of security to be provided.
- 3. The Metro Code provides that contracts under the \$75,000 limited are not subject to competitive bidding requirements, and the Commission has the authority by resolution to waive the requirements of previous resolutions pertaining to MERC Purchasing Policy and authorize a Request for Proposal process for non-uniformed security services.
- 4. In Resolution 97-23, the Commission approved the use of a Request for Proposal process to select peer group and traffic security service providers for MERC facilities because a Request for Bids was not effective for selecting the provider most qualified and able to meet MERC's needs.
- 5. A Request for Proposal process continues to be the appropriate competitive process to procure non-uniformed security services because of the nature of the necessary training and specialized type of such security services, and because a Request for Proposal process is unlikely to encourage favoritism and will result in substantial cost savings to the public.

**BE IT THEREFORE RESOLVED** that the Commission authorizes the staff to issue a request for proposals for non-uniformed security services for PCPA and Expo in a form substantially similar to the attached Exhibit "A," and authorizes the General Manager to execute a contract with the proposer selected by MERC staff.

Passed by the Commission on July 24, 2002.

Chair Secretary/Treasurer

Approved As to Form:

Daniel B. Cooper, General Counsel

## **MERC Staff Report**

<u>Agenda item/Issue</u>: Authorizing the General Manager to issue a Request for Proposals to provide non-uniformed security personnel at Portland Center for the Performing Arts and Portland Exposition Center.

## Resolution No: 02-23

Presented by: Bryant Enge

Date: July 24, 2002

**Background and Analysis:** Historically, MERC provided users with in-house uniformed security staff. MERC established a procedure, in 2001 to allow qualified providers of uniformed personnel to contract directly with users of its facilities. MERC has evaluated this new security business practice, and has verified that facility clients have received high quality services without diminished public safety.

MERC now endeavors to mirror this business practice in terms of its non-uniformed security. Where applicable, MERC will no longer provide non-uniformed security personnel to users of the Oregon Convention Center and Expo effective July 1. Security companies can now qualify to provide uniform and non-uniform security staff. MERC expects to qualify one or more providers of non-uniformed security personnel to provide services to users of the Oregon Convention Center and Expo. With the exception (see exception below) of PCPA and certain Expo events, MERC will not contract directly with providers of non-uniformed security personnel. MERC will serve only as a repository of qualified providers. Providers must be formally approved by MERC as a qualified provider of non-uniformed personnel security in MERC facilities and must maintain such approval in order to continue doing business in MERC facilities.

PCPA and certain Expo events will continue to contract directly with providers of non-uniformed security personnel. The logistics and complexity involved in certain event functions, such as crowd and traffic management, requires that MERC continues to contract directly with the security provider in order to ensure the highest level of public safety.

In July of 2000, the Metropolitan Exposition-Recreation Commission entered into a contract with coast to Coast Event Services, Inc., to provide non-uniformed security personnel at MERC facilities. The current agreement ends on September 2002.

**Fiscal impact**: This will result in a nominal revenue loss to MERC. MERC's facility clients will now be able to choose and negotiate directly with service vendors, resulting in more control, cheaper costs, and direct accountability over the service. The FY 2002-2003 operational budget has funds in the appropriate line item to pay for security services that MERC has deemed it necessary to contract directly with the security provider to ensure the highest level of public safety. In most cases, these costs will be borne by the users as pass through costs.

**Recommendations**: Passage of Resolution 02-23 authorizing staff to issue a Request for Proposals pursuant to MERC Commission policies and procedures, non-uniformed security personnel at Portland Center for the Performing Arts and Portland Exposition Center. The recommendation for award will be presented to the Commission after analysis of the responses.